

Report of the University Advancement Committee
Council of Trustees
Indiana University of Pennsylvania
May 7, 2026

Jennifer DeAngelo, vice president for University Advancement, provided updates on advancement activities across the division. Total giving for fiscal year 2025–26, as of March 31, 2026, reached \$26.0 million. The Impact 150 Campaign total stood at \$114.5 million, or 76.34 percent of the campaign goal, at the end of the third quarter.

University Advancement concentrated on strengthening the development pipeline through coordinated identification, qualification, and cultivation activity. Advancement Services supported donor strategy through prospect research and analysis, while Development officers and Annual Giving staff advanced relationships through targeted prospect outreach.

The Office of Alumni and Friends continued to successfully prioritize increased engagement by hosting events and initiatives designed to strengthen ties between alumni, students, and the university. Communications efforts reinforced this work by promoting engagement opportunities and highlighting institutional stories across digital platforms.

University Events played a key role in planning and supporting 30 campus and leadership events, including leadership receptions, employee recognition events, and strategic priorities conversations.

At the conclusion of the University Advancement presentation, students Katherine Lagunas-Sanchez and Daniel McGinity provided a presentation highlighting the IUP Ambassadors, emphasizing student involvement in advancement efforts and the program's role in representing the university at events and outreach activities.

This concludes my report.

Jennifer Baker, Chair

University Advancement Committee

