LSC Use Only Number: Action: Date:		UWUC Numbe Action: Date:	
CURRICULUM PROPOSAL COVER SHEET University-Wide Undergraduate Curriculum Committee			
l.	Title/Author of Change		
	Course/Program Title: Small Business Management MG 325  Suggested 20 Character Course Title: Sm. Bus. Mgmt.  Department: Management  Contact Person: Dr. Manmohan D. Chaubey		
II.	If a course, is it being Proposed for:		
	Course Revision/Approval Only Course Revision/Approval and Liberal Studies Approval Liberal Studies Approval Only (course previously has been approved by the University Senate)		
ш.	Approvals  Department Curriculum Commit	tee Department	Chairperson
. 7	College Curriculum Committee	Gollege Dear	n *
	Director of Liberal Studies (where applicable)	Provost (whe	ere applicable)
	*College Dean must consult with Provost before approving curriculum changes. Approval by College Dean indicates that the proposed change is consistent with long range planning documents, that all requests for resources made as part of the proposal can be met, and that the proposal has the support of the university administration.		
IV.	Timetable		
	to LSC: imple	ester to be emented: .11_1991	Date to be published in Catalog:
	to UWUCC:		Fall 1991_

## Part II. DESCRIPTION OF CURRICULUM CHANGE

## 1. Catalog Description

MG 325 Small Business Management

3 credits
3 lecture hrs.
0 lab hours
(3c-31-3sch)

Prerequisites: MG 275, Intro. to Entrepeneurship

MK 320, Princ. of Mktg.

FI 310, Finance I

MG 310, Mgmt. & Prod. Concepts

Corequisites: None

A survey course emphasizing those aspects of small business management not covered elsewhere in the student's program. Key topics include: Real Estate, Site Selection, & Facilities Management; Purchasing Management, Vendor Relations, & Inventory Systems; Plant Security, Loss Control, Risk & Insurance Management; Human Resouces Management, Employee Benefits, Motivation & Leadership; Small Business Market Research, Customer Services Management, & Pricing. A review of other elements of the small firm's milieu is included as a necessary contextual element (e.g., planning, accounting, financing, law).

2. Old Number & Title

New Number & Title

ES 325 Small Business Management MG 325 Small Business Management

3. The ES prefix is already in use for a graduate program (Elementary Science). The proposed change to MG prefix will result in the use of the same prefix for all Management courses and rectify this technical error.

## PART III. LETTERS OF SUPPORT

No other department is affected by this change.