LSC Use Only	No:	LSC Action-Date:	UWUCC USE Only No.	UWUCC Action-Date:	Senate Action Date:
			01-37a	AP-2/14/08	App-3/25/08

Curriculum Proposal Cover Sheet - University-Wide Undergraduate Curriculum Committee

Contact Person	
Contact I Cison	Email Address
Joette Wisnieski	Linai Address
Joette Wishleski	wignio@ing - 1
Proposing Department/Unit	wisnie@iup.edu
Troposing Department/Onit	Phone
Department of Management	1 Hone
	357-5912
Check all appropriate lines and complete information as	337-3912
check an appropriate lines and complete information as	requested Use a second

ested. Use a separate cover sheet for each course proposal and for each program proposal.

1.6				
Course Proposals (check all that aNew Course				
Course Revision	Course Prefix ChangeCourse Number and/or Title Change		Course D	
	Course Number a	and/or Title Change	Catalog D	Description Change
III '				
Current Course prefix, number and full title		Proposed course prefix,	number and full title, i	f changing
2. Additional Course Designations: c This course is also proposed This course is also proposed	as a Liberal Studies Co as an Honors College C	ourse (Course. F	Other: (e.g., Womer	
3. Program Proposals		scription Change	X_Progra	m Revision
New Degree Program	Program Tit	le Change	Other	
New Minor Program	New Track			
Bachelor of Science - Management				
	ral Management Track			
Current program name		Proposed program name	, if changing	
4. Approvals				Date
Department Curriculum Committee Chair(s)	//			12/5/07
Department Chair(s)	Viche 1.	TV		12/5/07
College Curriculum Committee Chair	Cresto	00 12		in 1 - 1
College Dean	Law (A MONTH		12 5 0
Director of Liberal Studies *	1	5		12/2/08
Director of Honors College *				
Provost *	Distance	(and)		2/ /
Additional signatures as appropriate:		[000]		27/68
(include title)				
UWUCC Co-Chairs	Gail Sea	hust		2/14/08
* where applicable		Recei	ved	

FEB 2 1 2008 Received

Part II. Description of Curriculum Change

1. Catalog Description for Revised B.S. in Management - General Management Track (This remains unchanged from the existing catalog description reproduced below.)

Graduates holding the Bachelor of Science degree with a major in Management may find employment opportunities in both the public and private sectors. Opportunities are expected to be especially plentiful in the services sector (e.g., retailing, health care, information technology, finance, and transportation), where these degrees will be valuable.

The department offers three separate degree programs: Management, Human Resources Management, and International Business.

The Bachelor of Science degree with a major in Management offers three tracks in which students can choose to concentrate: General Management, Operations Management, and Entrepreneurship and Small Business Management.

- General Management Track. While both management theory and application are taught in all of the department's majors, the track is distinguished by its emphasis upon the achievement of organized goals through the efforts of organization members.
- Operations Management Track. Students in this track are well grounded in both theory and application, focusing on production, operations, quality issues, and inventory and capacity management.
- Entrepreneurship and Small Business Management Track. Students taking this track will focus on creation and operation of a small business. This track is also for graduates who will be working in small businesses where the manager often must perform several managerial roles and manage several functions.

The Bachelor of Science degree with a major in Human Resource Management prepares individuals in (deleted)

The Bachelor of Science degree with a major in International Business offers students an opportunity (deleted)

2. Summary of Changes:

- a. Tabular comparison of the old and new programs is on the following page.
- **b.** List of all associated course changes: There are no changes to any existing courses. Rather, an existing course, MGMT-434 Quality Management is replacing MGMT 432—Business and Society.
- c. Drop ACCT 300 as a required course.
- c. Free elective reduced from 6 to 5.

Rationale for this change: It was always the intent to have MGMT 434 (instead of MGMT 432) as the required course and it was a transcription error in the last round of revisions. In addition, MGMT 432 is not offered every year, and the department has frequently had to process substitution paperwork to allow students to use MGMT 434, instead. MGMT 432 can still be a MGMT elective. This clarifies for the student what the acceptable options are and reduces needless paperwork.

The accounting department revised their curriculum and much of the content of this course is now covered in ACCT 202. This additional course is not offered on a regular basis.

Part III: Implementation:

- 1. The proposed revision should simplify course approval for students already in the existing program.
- 2. & 3. The need for faculty and other resources should remain unchanged.
- 4. There should be no substantial increase (or decrease) in the number of students as a result of this change.

PART VI. Letters of Support:

A letter of support is attached from the accounting department.

Bachelor of Science-Management/General Management Track

Old Program
Liberal Studies: As outlined in Liberal Studies

Liberal Studies: As outlined in Liberal Studies			
section with th	ne following specifications:		
Mathematics:	MATH 115		
Social Science	e: ECON 121, PSYC 101		
Liberal Studie	s Electives: 9cr, ECON 122,		
BTED/COSC/	IFMG 101, MATH 214		
No courses wi	th MGMT prefix		
College: Busin	ness Administration Core		33
Required Cou	rses:		
ACCT 201	Accounting Principles I	3cr	
ACCT 202	Accounting Principles II	3cr	
BLAW 235	Legal Environ. of Business	3cr	
BTST 321	Bus. & Interpers. Commun.	3cr	
FIN 310	Fundamentals of Finance	3cr	
IFMG 300	Info. Sys.: Theory & Pract.	3cr	
MGMT 310	Principles of Management	3cr	}
MGMT 330	Prod'n. & Operations Mgt.	3cr	1
MGMT 495	Business Policy	3cr	1
MKTG 320	Principles of Marketing	3cr	1
QBUS 215	Business Statistics	3cr	1
Major:			
Required Cou	rses:		21
ECON xxx	Any 300-400 level ECON	3cr	
MGMT 300	Human Resource Mgmt.	3cr	
MGMT 311	Human Behavior in Org.s	3cr	1
MGMT 428	Seminar in Management	3cr	
MGMT/	Business and Society	3cr	
MKTG 432	1		
MGMT xxx /	Any one MGMT course or	3cr	
ACCT 300	Managerial Accounting		
MGMT 451	International Management	3cr	
Controlled Ele	ctives: (1)	•	6
Students must select 2 advanced Business 6cr			
electives from 300-level courses or above.			
No more than 3cr of MGMT 493 may be			
used to meet this requirement.			
Free Electives: (2)			6
Total Degree Requirements			120
(1) MGMT 275 will be considered an advanced Business			

- (1) MGMT 275 will be considered an advanced Business elective.
- (2) General Management track majors are required to take a minimum of 50 percent of their degree requirements i.e., a minimum of 60 credits in nonbusiness coursework. The first 9cr of Economics (ECON 121, 122, and the advanced elective,) will be considered "nonbusiness" for purposes of this calculation. Given the foregoing, a minimum of 5cr of free electives must be taken in nonbusiness coursework by most Management Department majors.

New Program

Mew I Tugian			
Liberal Studie	es: As outlined in Liberal Studi	es	55
section with the following specifications:			
Mathematics: MATH 115			
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MGMT 310	Principles of Management	3cr	1
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MGMT 311	Human Behavior in Org.s	3cr	
MGMT 428	Seminar in Management	3cr]
MGMT434	Quality Management	3cr	1
]
MGMT xxx	Any one MGMT course	3cr	
MCNAT 451	136		ļ
	International Management	3cr	
Controlled Electives: (1)			6
Student must select 2 advanced Business 6cr			
electives from 300-level courses or above.			
No more than 3cr of MGMT 493 may be used to meet this requirement.			
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Joette M. Wisnieski

From: Jerry Kline [gpkline@iup.edu]

Sent: Tuesday, December 04, 2007 2:24 PM

To: Joette Wisneski

Subject: Letter of Support

Dear Joette,

I have reviewed your curriculum proposal and your rational for dropping ACCT 300 as a program requirement, and although the course is still on the books, it is infrequently offered due to are own internal compliment constraints, and therefore, as chair of the Accounting Department would like to provide you with this letter of support. If you have any further requirements or need any additional documentation please let me know.

Jerry Kline Chair, Accounting Department