04-556 3/15/05

Undergraduate Distance Education Review Form Senate April (Required for all courses taught by distance education for more than one-third of teaching contact hours) 3/29/05

# **Existing and Special Topics Course**

MAR - 2 0

|                               |  |  |   |  | 1441 2                                     |
|-------------------------------|--|--|---|--|--|
| Cour                          | se: FIN 3  | 320 - Corporate Finance  | 2   |  |  |
| Instru                        | actor of Recor   | d: <u>Alan Eastman</u>   | _phone: <u>7-573</u>  | 8 e-mail:  | aeastman@iup.edu                           |
| The co                        | ommittee has re  | ent or its Curriculum Co<br>viewed the proposal to offer<br>criteria as follows:   |   | distance educati   | on technology, and                         |
| 1.                            |  | uctor who is qualified in t<br>livery method as well as t<br>arse?   |   | X_Yes  | No   |
| 2.                            |  | nology serve as a suitable<br>ional classroom?   | substitute  | X Yes  | No   |
| 3.                            |  | table opportunities for in<br>instructor and student?  | teraction   | X Yes  | No   |
| 4.                            |  | be suitable methods used hievement?  | to evaluate   | X Yes  | No   |
|                               |  | sonable efforts been made of evaluation methods (ac  |   | X_Yes  | No   |
| 5.                            | Recommenda X Positiv Negat                                 | ve (The objectives of the ive  | ne course can be met a  | ul-  | cation.)  03/20/05  date                   |
| Liberal<br>courses<br>college | Studies Office for<br>also require revi<br>curriculum comm | ion, immediately forward copi<br>or consideration by the Univers<br>ew by Graduate Committee fo<br>nittee, 2) dean of the college, a | ity-Wide Undergraduate (<br>r graduate-level offering.<br>nd 3) Dean of the School of | Curriculum Comn<br>Send information<br>f Continuing Educ | nittee. Dual-level copies to 1) the ation. |
| Step T                        | <u>'wo</u> : UNIV  | ERSITY-WIDE UNDER  | GRADUATE CURRI  | CULUM COM  | MITTEE                                     |
| X                             | Positive recom   | mendation  |   |  |  |
| ]                             | Negative recor   | nmendation   | Coul S. Sechu<br>ignature of committee chair  | A 3/   | 17/05<br>date                              |
| Forwar                        | d this form to the   | e Provost within 24 Jendar da  | ays after review by commit  | ttee.  |  |
| 1                             |  | istance education course<br>stance education course  | Mhslay 1  |  | 3/31/65                                    |
|                               |  |  | signature of Provost  |  | uate                                       |

Rationale for responses 1 – 4 on Undergraduate Distance Education Review Form

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1. Dr. Eastman has a Ph.D. in risk management and insurance and has taught finance courses at IUP for the past 8 years. Dr. Eastman currently uses online materials to supplement his in-class finance courses, and has attended WebCT instruction sessions at the Instructional Design Center.

- 2. Corporate Finance's a course that requires a significant time commitment from the students, who must work a sufficient number of problems to develop their problem-solving and analytical skills within the framework of financial management theory. The technology of WebCT provides students with an ample supply of questions and problems in a format that allows students to seek immediate help through solution hints, relevant examples, links to textbook pages, and the ability to consult with other students and the professor through communication tools such as Discussion Threads, Mail, Chat Rooms and a White Board. Homework and quiz progress can be monitored by the professor, and students can receive immediate feedback, allowing students to spend more time on difficult topics.
- WebCT provides communications tools that include Discussion Pages, Mail, White Board, and Chat Rooms. Students may interact with each other and with the professor on a daily basis to discuss course material, to assist one another in the completion and understanding of assignments, and to discuss relevant current events. Some assignments will specifically require students to participate in online discussions.
- 4. Student performance will be evaluated based upon homework, quizzes, and exams, just as in a traditional classroom setting. Students must register with a unique user name and password, and their activity online may be monitored to determine how long each student participates in the completion of homework, quizzes, and exams. Exams are timed and given to all students at the same time to help prevent cheating.

#### To Whom It May Concern:

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I've included the following items for your review of my proposal for teaching FIN 320, Corporate Finance, as a distance education course.

- FIN 320 Syllabus of Record
- My Proposed FIN 320 Syllabus
- WebCT Homepage
- Chapter 6 Module
  - o Course Objectives Related to Chapter 6
  - o Student Resources Available on WebCT and the Publisher's Website
  - o Chapter 6 Homework
  - o Chapter 6 Mini-case
  - o Chapter 6 Web Safari
  - o Chapter 6 Cyberproblem
  - o Chapter 6 'Build a Model' Spreadsheet Problem
  - o Chapter 6 Quiz

Materials and assignments for other chapters will be similar to the above. Web safaris, cyberproblems, and mini-cases will be used to foster class discussions on WebCT discussion boards. Other communications tools on WebCT include mail, chat rooms, and a whiteboard.

Thank you for your consideration of my proposal. Please let me know if you need any additional information.

Sincerely.

Dr. Alan Eastman

Department of Finance and Legal Studies

(724) 357-5738

aeastman@iup.edu

# SYLLABUS OF RECORD FI320 Corporate Finance

#### I. Catalog Description

FI320 Corporate Finance

3 credits
3 lecture hours
0 lab hours
3c-01-3sh

Prerequisite: FI310

The study of corporate financial management and decision-making, its theory and application. This course provides a higher level study of many of the same topics covered in Fundamentals of Finance, particularly in the area of capital budgeting. Other topics covered include capital asset pricing models, costs of capital, capital structure, leasing, bond refunding, and financial distress.

#### II. COURSE OBJECTIVES

- 1. Student will master valuation concepts and utilize valuation models in more complex applications.
- Student will understand the theory of risk and return, basic portfolio theory, and capital market theory.
- Student will be exposed to advanced capital budgeting topics such as incorporation of risk in the decisionmaking process, debt refinancing, and leasing.
- Student will understand the issues related to determining the capital structure policy and dividend policy of the firm.
- 5. Student will become familiar with the application of option pricing models to corporate financial decisions.
- 6. Students will be able to utilize electronic spreadsheets and on-line sources of financial information to aid in the financial decision-making process.

#### III. COURSE OUTLINE

- A. Introduction and Background (10%)
  - Decision-making Goals and Objectives
  - Accounting Statements, Planning, and Forecasting
- B. Valuation (20%)
  - Time Value of Money
  - Stocks and Bonds
  - Options and Valuation
  - Opportunity Cost of Capital
- C. Risk and Return (20%)
  - Rates of Return
  - Risk/Variability of Returns
  - Portfolio Return and Risk
  - Assets pricing models
- D. Capital Budgeting (30%)
  - Weighted Average Cost of Capital
  - Costs and Incremental Cash Flows
  - Capital Budgeting Techniques
  - . Capital Budgeting Applications
  - Risk and Capital Budgeting
  - Long-term Financing
  - Leasing
- E. Capital Structure (20%)
  - Capital Structure Basics
  - Capital Structure Applications
  - Dividend Policy
  - Interaction of Investment and Financing Decisions
  - Raising Long-term Funds

#### IV. EVALUATION METHODS

The course grade will be the weighted average of grades earned on the following assignments:

| First Exam              | 20% |
|-------------------------|-----|
|                         |     |
| Second Exam             | 20  |
| Third Exam              | 20  |
| Fourth Exam             | 20  |
| Homework, Lab and Other |     |
| Assignments             | 10  |
| Class Participation,    |     |
| Quizzes                 | 10  |

A Comprehensive Final may be taken at the student's option and the score used to replace the lowest grade on previous exams.

Grading Scale: 90 - 100 A 80 - 89 B 70 - 79 C 60 - 69 D below 60 F

#### V. REQUIRED TEXTBOOK; SUPPLEMENTAL BOOKS AND READINGS

Ross, Stephen A., Randolph W. Westerfield, and Jeffrey Jaffe. Corporate Finance 5th ed. Irwin McGraw-Hill, 1999.

#### VI. BIBLIOGRAPHY

Bernstein, Peter L. <u>Capital Ideas: The Improbable Origins of Modern Wall Street</u>. Free Press, 1992.

Brealey, Richard A., and Stewart C. Myers. <u>Principles of Corporate Finance</u>, 5th ed. McGraw-Hill, 1996.

Brigham, Eugene F., Gapenski, Louis C., and Ehrhardt, Michael C. <u>Financial Management: Theory and Practice</u>, 9th. ed. Dryden Press, 1995.

Damodaran, Aswath. <u>Corporate Finance: Theory and Practice</u>. Wiley, 1997.

Damodaran, Aswath. <u>Investment Valuation</u>. Wiley, 1996.

Pinches, George E. <u>Financial Management</u>. Harper-Collins, 1994.

# INDIANA UNIVERSITY OF PENNSYLVANIA EBERLY COLLEGE OF BUSINESS AND INFORMATION TECHNOLOGY DEPARTMENT OF FINANCE AND LEGAL STUDIES

FIN 320:

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Corporate Finance Dr. Alan D. Eastman

Professor: Office:

322F Eberly College of Business and Information Technology

Phone: Email: (724) 357-5738 aeastman@iup.edu

Office Hours:

Monday, Wednesday, and Friday 11:30 am - 12:30 pm

Monday, Wednesday 2:00 pm to 3:00 pm

Other Times By Appointment

Term:

Summer 2005

#### **CATALOG COURSE DESCRIPTION**

#### FIN 320 - Corporate Finance

Credits: 3.00

The study of corporate financial management and decision- making, its theory and application. This course provides a higher level of study and many of the same topics covered in Fundamentals of Finance, particularly in the area of capital budgeting. Other topics covered include capital asset pricing models, costs of capital, capital structure, leasing bond refunding, and financial distress.

#### **COURSE OBJECTIVES**

- 1. Student will master valuation concepts and utilize valuation models in more complex applications.
- 2. Student will understand the theory of risk and return, basic potfolio theory, and capital market theory.
- 3. Student will be exposed to advanced capital budgeting toics such as incorporation of risk in the decision-making process, debt refinancing, and leasing.
- 4. Student will understand the issues related to determining the capital structure policy and dividend policy of the firm.
- 5. Student will become familiar with the application of option pricing models to corporate financial decisions.
- 6. Student will be able to utilize electronic spreadsheets and online sources of financial information to aid in the financial decision-making process.

#### **COURSE OVERVIEW**

The COURSE OUTLINE/SYLLABUS contains information about the course, including required text, assignments, exam schedule, etc. Assignments are listed here and should be cross-referenced with the CALENDAR for assignment deadlines. The COURSE CALENDAR and the COURSE OUTLINE can be printed for easy referral throughout the semester. Since this is a distance-learning course, each student is responsible for completing the assignments as indicated in the schedule. Therefore, be sure to consult the COURSE CALENDAR AND OUTLINE on a regular basis. Please use WebCT for all correspondence.

PREREQUISITES: FIN 310

There will be absolute enforcement of every prerequisite requirement for the coursework offered by the Eberly College of Business and Information Technology. This means that students cannot postpone prerequisites and take them after the course in question.

The Dean's office is responsible for monitoring course prerequisites. Students who manage to register for coursework in spite of the fact that they do not have the appropriate prerequisite will be subject to unilateral withdrawal after the course has commenced. At that time, no appeal will be accepted and adding a different class after the official registration period will not be approved.

**REQUIRED TEXT**: Brigham, Eugene, and Phillip Daves. <u>Intermediate Financial Management</u>, 8<sup>th</sup> <u>Edition</u>, Thomson South-Western, 2004.

**RECOMMENDED READING**: The Wall Street Journal and other Finance Periodicals such as Business Week.

**GRADING**: The final course grade will be determined by four semester exams weighted at 8(Exam One weighted at 15%, Exam Two weighted at 20%, Exam Three Weighted at 25%, and Exam Four weighted at 20%), quizzes and homework weighted at 10%, and a comprehensive final exam weighted at 10%. An average of 90% or above will earn an A, an average of 80% to 89% will earn a B, an average of 70% to 79% will earn a C, an average of 60% to 69% will earn a D, and an average below 60% will earn an F.

EXAMS: All exams will be taken online and will consist of multiple choice questions and problems. Short essay questions may be included depending on the nature of the material. Students may use their book and notes for exams. However, exams will be timed, so advance preparation is critical for success.

Make-up exams will not be given. If an exam is missed due to an excused absence, such as a documented illness or emergency, the weight of the missed exam will be added to the weight of the final exam. Except in cases of dire emergency, no consideration will be given to any student who misses an examination without first receiving the permission of the instructor.

QUIZZES: Quizzes will be taken online. All quizzes will consist of multiple choice questions and problems. Students may use their book and notes for quizzes. However, quizzes will be timed, so advance preparation is critical for success. Quizzes will be assigned for each chapter. Once the window for taking a quiz is closed, the quiz will be available for review. Students will be able to see the correct answers as well as the answers they selected. There will be no make-ups. Instead, the lowest two scores will be dropped.

HOMEWORK: Homework will be solved and submitted online. Students are encouraged to assist one another and to correspond with Dr. Eastman on a regular basis when working the homework problems. Homework assignments will assist in preparation for the quizzes and exams, so it is very important for students to complete these assignments and to ask questions if they are having difficulty.

ARTICLE REVIEWS: In order to encourage outside reading, extra credit points may be obtained during the semester by submitting article reviews relating to course topics. Only one article review will be accepted per week. Article reviews must be submitted online by Sunday night at midnight for the previous week. Each article must be current. If the article is from a magazine or journal, it must be from the most recent issue. If the article is from a newspaper, such as the Wall Street Journal, it must be from the current or previous week. If the article is obtained online, it must relate to an event occurring during the current or the previous week. A proper citation for the article must be submitted, along with a brief summary. The summary should describe the article and also relate the topic or issue to one covered in

the course. Be as specific as possible in linking the article to class material. Each review will be assigned a score of zero, one, or two extra credit points. A maximum of 10 extra credit points may be earned during the semester. These points will be added onto the final exam score. Grammar and spelling will be considered when assigning a score. One point will be deducted for each error after the first error. In other words, a review with no errors or with one error can receive a maximum score of two points; a review with two errors can receive a maximum score of one point; and all other reviews will receive zero points.

**PARTICIPATION:** No formal classroom meetings are scheduled or required. Students are encouraged to correspond with one another and with Dr. Eastman via WebCT Communications Tools, which consist of Discussion Pages, Chat Rooms, a White Board, and Mail. Students who participate in online correspondence will learn more, enjoy the class more, and perform better on quizzes and examinations than students who "go it alone."

**ASSIGNMENTS:** Assignments are noted for each section of the course leading up to an exam. Students need to work regularly to complete assignments in a timely manner. Quizzes and exams must be completed online during defined windows of opportunity. Please make sure that you are available during the scheduled times.

#### **Online Exam Schedule:**

- Exam One, chapters 1, 4, and 5
- Exam Two, chapters 6 10
- Exam Three, chapters 11 12, 16 19
- Exam Four, chapters 2, 3, 13 15
- Final Exam, chapters 1 19

#### Reminders:

- Please review carefully the course outline/syllabus/schedule.
- Additional readings, problems, and cases may be assigned.
- Practice or lecture quizzes are not included in the grading process.
- All exams are open book and open notes.
- Solutions to problems for submission are due no later than midnight of the date of the assignment.
- If you have any questions, please email Dr. Eastman through WebCT.

#### Schedule:

#### July 11

- Review course outline
- Review text
- Review WebCT
- E-mail student biography (one paragraph) to Dr. Eastman along with any concerns/questions about the course
- Reading assignment Chapter 1
- Homework Chapter 1: all problems on Finance Works (4 total)
- Quiz Chapter 1 (to be completed by midnight 7/12/05)

#### July 12

- Reading assignment Chapter 2
- Homework Chapter 2: all assigned problems on Finance Works (10 total)
- Quiz Chapter 2 (to be completed by midnight 7/13/05)

#### July 13

- Reading assignment Chapter 3
- Homework Chapter 3: all assigned problems on Finance Works (6 total)
- Quiz Chapter 3 (to be completed by midnight 7/14/05)
- Last day of drop/add period

#### **July 14**

- Homework Chapter 3: all assigned problems on Finance Works (3 total)
- Review for exam, practice test available
- Reminder, complete chapter 3 guiz by midnight

#### July 15

• Exam One (online) covering chapters 1 – 3, 7:00 pm to 9:00 pm.

#### July 18

- Reading assignment Chapter 4
- Homework Chapter 4: all assigned problems on Finance Works (15 total)

#### July 19

- Reading assignment Chapter 4
- Homework Chapter 4: all assigned problems on Finance Works (8 total)
- Homework Chapter 4: spreadsheet exercise due on 8/10/05
- Quiz Chapter 4 (to be completed by midnight 7/19/05)

#### July 20

Reading assignment – Chapter 5

- Homework Chapter 5: all assigned problems on Finance Works (8 total)
- Homework Chapter 5: spreadsheet exercise due on 8/10/05
- Quiz Chapter 5 (to be completed by midnight 7/21/05)

#### July 21

- Reading assignment Chapter 6
- Homework Chapter 6: all assigned problems on Finance Works (8 total)
- Homework Chapter 6: spreadsheet exercise due on 8/10/05
- Quiz Chapter 6 (to be completed by midnight 7/22/05)

#### July 22

- Reading assignment Chapter 7
- Homework Chapter 7: all assigned problems on Finance Works (8 total)
- Homework Chapter 7: spreadsheet exercise due on 8/10/05
- Quiz Chapter 7 (to be completed by midnight 7/25/05)

#### July 25

- Homework Chapters 4 7 review: all assigned problems on Finance Works (10 total)
- Review for exam two, practice test available
- Reminder, complete chapter 7 quiz by midnight

#### July 26

• Exam Two (online) covering chapters 4 -- 7, 7:00 pm to 9:00 pm

#### July 27

- Reading assignment Chapter 8
- Homework Chapter 8: all assigned problems on Finance Works (7 total)
- Homework Chapter 8: spreadsheet exercise due on 8/10/05
- Quiz Chapter 8 (to be completed by midnight 7/28/05)

#### July 28

- Reading assignment Chapter 8 (continued)
- Homework Chapter 8: all assigned problems on Finance Works (7 total)
- Reminder: complete chapter 8 guiz by midnight

#### July 29

- Reading assignment Chapter 9
- Homework Chapter 9: all assigned problems on Finance Works (8 total)
- Homework Chapter 9: spreadsheet exercise due on 8/10/05
- Quiz Chapter 9 (to be completed by midnight 8/01/05)

#### August 1

- Reading assignment Chapter 11
- Homework Chapter 11: all assigned problems on Finance Works (8 total)
- Quiz Chapter 11 (to be completed by midnight 8/2/05)

#### August 2

- Homework Chapters 8, 9 and 11 review: all assigned problems on Finance Works (5 total)
- Review for exam two, practice test available
- Reminder, complete chapter 11 quiz by midnight

#### August 3

Exam Three (online) covering chapters 8, 9, and 11, 7:00 pm to 9:00 pm

#### August 4

- Reading assignment Chapter 14
- Homework Chapter 14: all assigned problems on Finance Works (5 total)
- Quiz Chapter 14 (to be completed by midnight 8/5/05)

#### August 5

- Reading assignment Chapter 15
- Homework Chapter 15: all assigned problems on Finance Works (5 total)
- Quiz Chapter 15 (to be completed by midnight 8/8/05)

#### August 8 - 10

- Reminder, chapter 15 quiz to be completed by midnight on August 8<sup>th</sup>
- Complete 4 Web Exercises, choosing from chapters 2, 3, 4, 5, 7, 8, 11, 14 (to be completed by midnight 8/10/05)
- Reminder, spreadsheet exercises are due by midnight on 8/10/05
- Review for final exam
- Practice tests available

#### August 11

• Comprehensive Final Exam (online) covering chapters 1-9, 11, 13, and 14, 7:00 pm to 9:00 pm

# Welcome to FIN 320: Corporate Finance

An Online Distance Education Course Offered By The...



Eberly College of Business and Information Technology
And Taught By...

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Dr. Alan D. Eastman



# THOMSON SOUTH WESTERN

WebTUTOR to accompany.

Intermediate Financial Management, 8e

Brigham • Daves



Syllabus



Course Info



Contents



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Resources



Communicate



Calendar



Student Progress



Course Tools



Resume Session



Quizzes (Hidden)



Solutions Manual



#### Chapter 6: Accounting for Financial Management

#### **Course Objectives**

- 1. Student will master valuation concepts and utilize valuation models in more complex applications.
- 6. Students will be able to utilize electronic spreadsheets and online sources of financial information to aid in the financial decision-making process.

The course overview highlights the chapter's emphasis on financial valuation concepts, including market value added and economic value added. This emphasis helps fulfill course objective one.

The spreadsheet assets section outlines several ways in which spreadsheet development and analysis are included in this chapter. The Web Safari exercises, included in the Web Links section, require students to access financial information online. In the chapter 6 Web Safari, students are required to get information from Edgarscan, on online database, and incorporate the information into an Excel spreadsheet. Spreadsheet exercises and illustrations, as well as Web Safari exercises, help fulfill course object six.

# Student Resources Available on WebCT and the Publisher's Website

#### Course Menu

Homepage > Contents > Chapter 6: Accounting for Financial Management

Homepage Calendar/Due Dates Communicate Resume Session

#### **Table of Contents**

▼ 6. Chapter 6: Accounting for Financial Management

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- 6.2. Outline
- 6.3. Spreadsheets Assets
- 6.4. Matching Quiz
- 6.5. Problems
- 6.6. PowerPoint
- 6.7. Glossary
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- 6.10. Text Support Site

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  - 6.8. Web Links
  - 6.9. Thomson Ana
  - 6.10. Text Support

### Overview

Financial management requires the con-sideration of the types of financial statements firms must provide to investors. Thus, this chapter begins with a discussion of the basic financial statements, how they are used, and what kinds of financial information users need.

The value of any asset depends on the usable, or after-tax, cash flows the asset is expected to produce, so the chapter explains the term net cash flow. Since the traditional financial statements are designed more for use by creditors than for corporate managers and stock analysts, the chapter discusses how to modify accounting data for managerial decisions. In addition, the concepts of Market Value Added (MVA) and Economic Value Added (EVA) are defined and explained. Finally, since it is the after-tax income that is important, the chapter provides an overview of the federal income tax system.

#### Table of **Contents**

# **Spreadsheet Assets**

- 6. Chapter 6: Accou
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#### **Tool Kits**

- 6.3. Spreadsheets
  - 6.4. Matching Quiz
- Tool Kits for each chapter show how the calculations required in that chapter were done. The Tool Kit models include comments and screen shots that explain how to use many of the features and functions of Excel, so Tool Kits
- 6.5. Problems 6.6. PowerPoint
- 6.7. Glossary
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### 6.10. Text Support Beginning-of-Chapter Spreadsheet Models

also serve as self-taught tutorials.

These spreadsheet models illustrate the answers to the integrative questions presented at the start of each chapter.

#### Mini Case Spreadsheet Models

These spreadsheets contain the data for the Mini Cases and allow for what-if analysis.

#### Build a Model Spreadsheet Templates

These spreadsheet templates were developed to facilitate students in working the Build a Model spreadsheet problems at the end of each chapter.

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**PowerPoint** 

The PowerPoint slides are based on the Mini Cases, in which graphs, tables, lists, and calculations are developed sequentially, much as one might develop them on a blackboard or in transparencies.

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  - 6.10. Text Support

Cyberproblems (Chapter 6)

Cyberproblems plug students into the Internet, allowing them to hone Web research skills to solve financial problems.

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TIRT.:

http://www.swcollege.com/fmance-brigham/cyberproblems/cyber3M/html

Web Safaris (Financial Statements)

Search the Internet for data to help you answer specific questions presented at the beginning of each safari.

URL:

http://www.swcollege.com/fmance-brigham/ifmSe/safari/safari06/html

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- 6.8. Web Links
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THOMSON SOUTH-WESTERN

# Thomson Analytics - Business School Edition

Use the Thomson Analytics - Business School Edition academic online database to access a full range of fundamental financials, earnings estimates, market data, and source documents for 500 real-world companies. Thomson Analytics is a product of Thomson Financial's Investment Banking Group - this is your opportunity to access and apply the industry's most reliable information 6.10. Text Support to answer discussion questions and work through group projects!

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#### **Student Resources**

Use the links below to download available Student Resources accompanying this book.

For additional information about South-Western's Finance publishing program, visit the <u>Finance Resource Center</u>. For ordering information call customer support at **(800) 354-9706**.

For technical support, call **(800) 423-0563** or email us at **support@thomsonlearning.com**.

# Intermediate Financial Management, 7e by EUGENE F. BRIGHAM and PHILLIP R. DAVIES

#### Study Guide

ISBN: 0-324-25894-1

Prepared by Eugene F. Brigham and Phillip R. Daves

This supplement outlines the key sections of each chapter, and it provides students with a set of questions and problems similar to those in the text and in the Test Bank, along with worked-out solutions.

**Download Sample Chapter:** <u>Study Guide Chapter 3</u> (Word 97 - right click to download)



#### **Thomson Analytics - Business School Edition**

Free access provided with new textbook purchase.

Click here to learn more: Thomson Analytics

#### Cyberproblems

Prepared by Eugene F. Brigham and Phillip R. Daves

Most chapters contain Cyberproblems that require students to go to specific Web sites and answer a series of questions. The problems are posted here and updated periodically to keep them current.

Go to: Cyberproblems page

#### Web Extensions

Prepared by Eugene F. Brigham and Phillip R. Daves View extensions to select chapters using Adobe Acrobat Reader.

Go to: Web Extensions download page

#### Web Chapters

Prepared by Eugene F. Brigham and Phillip R. Daves View Chapters 28 and 29 using Adobe Acrobat Reader.

Go to: Web Chapters download page

#### PowerPoint Slides

Prepared by Eugene F. Brigham and Phillip R. Daves

These PowerPoint slides are based on the Mini Cases, in which graphs, tables, lists, and calculations are developed sequentially, much as one might develop them on a blackboard or in transparencies.

Go to: PowerPoint Slides download page

#### **Present Value / Future Value Tables**

Now available in Excel format, students and instructors may view tables for the Future Value of a Lump Sum, Present Value of a Lump Sum, Future Value of an Annuity, and Present Value of an Annuity.

Go to: Present Value / Future Value Tables download page

#### **Tool Kits**

Prepared by Eugene F. Brigham and Phillip R. Daves

Tool Kits for each chapter show how the calculations required in that chapter were done. The Tool Kit models include comments and screen shots that explain how to use many of the features and functions of Excel, so the Tool Kits also serve as self-taught tutorials.

Go to: Tool Kits download page

#### Beginning-of-Chapter Spreadsheet Models

Prepared by Eugene F. Brigham and Phillip R. Daves

These spreadsheet models illustrate the answers to the integrative questions presented at the start of each chapter.

Go to: Beginning-of-Chapter Spreadsheets download page

#### Mini Case Spreadsheet Models

Prepared by Eugene F. Brigham and Phillip R. Daves

These spreadsheets contain the data for the Mini Cases and allow for what-if analysis.

Go to: Mini Case Spreadsheets download page

#### **Build a Model Spreadsheet Templates**

Prepared by Eugene F. Brigham and Phillip R. Daves

These spreadsheet templates were developed to facilitate students in working the Build a Model spreadsheet problems at the end of each chapter.

Go to: Build a Model download page

#### Web Safaris

Prepared by Eugene F. Brigham and Phillip R. Daves

Search the Internet for data to help you answer specific questions presented at the beginning of each file.

Go to: Web Safaris

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**Chapter 6 Assignments** 

- g. Market Value Added; Economic Value Added
- h. Progressive tax; taxable income; marginal and average tax rates
- i. Capital gain or loss; tax loss carry-back and carry-forward
- j. Improper accumulation; S corporation
- (6-2) What four statements are contained in most annual reports?
- (6-3) If a "typical" firm reports \$20 million of retained earnings on its balance sheet, could its directors declare a \$20 million cash dividend without any qualms whatsoever?
- (6-4) Explain the following statement: "While the balance sheet can be thought of as a snapshot of the firm's financial position at a point in time, the income statement reports on operations over a period of time."
- (6-5) What is operating capital, and why is it important?
- **(6-6)** Explain the difference between NOPAT and net income. Which is a better measure of the performance of a company's operations?
- (6-7) What is free cash flow? Why is it the most important measure of cash flow?
- (6-8) What does double taxation of corporate income mean?
- (6-9) If you were starting a business, what tax considerations might cause you to prefer to set it up as a proprietorship or a partnership rather than as a corporation?

### PROBLEMS

Note: By the time this book is published, Congress might have changed rates and/or other provisions of current tax law—as noted in the chapter, such changes occur fairly often. Work all problems on the assumption that the information in the chapter is applicable.

- (6-1) An investor recently purchased a corporate bond which yields 9 percent. The Personal After-Tax Yield investor is in the 36 percent tax bracket. What is the bond's after-tax yield?
  - (6-2) Joe and Jane Keller are a married couple who file a joint income tax return. The couple's taxable income was \$97,000. Ignoring exemptions and deductions, how much federal tax did they owe? Use the tax tables given in the chapter.
- Corporate bonds issued by Johnson Corporation currently yield 8 percent.

  Municipal bonds of equal risk currently yield 6 percent. At what tax rate would an investor be indifferent between these two bonds?
- (6-4) The Talley Corporation had a taxable income of \$365,000 from operations after all operating costs but before (1) interest charges of \$50,000, (2) dividends received of \$15,000, (3) dividends paid of \$25,000, and (4) income taxes. What is the firm's income tax liability and its after-tax income? What are the company's marginal and average tax rates on taxable income?
- (6-5) The Wendt Corporation had \$10.5 million of taxable income from operations in Corporate Tax Liability 2002.
  - a. What is the company's federal income tax bill for the year?
  - b. Assume the firm receives an additional \$1 million of interest income from some bonds it owns. What is the tax on this interest income?
  - c. Now assume that Wendt does not receive the interest income but does receive an additional \$1 million as dividends on some stock it owns. What is the tax on this dividend income?

(6-6). The Shrieves Corporation has \$10,000 that it plans to invest in marketable securities. It is choosing among AT&T bonds, which yield 7.5 percent, state of Florida muni bonds, which yield 5 percent, and AT&T preferred stock, with a dividend yield of 6 percent. Shrieves' corporate tax rate is 35 percent, and 70 percent of the dividends received are tax exempt. Assuming that the investments are equally risky and

that Shrieves chooses strictly on the basis of after-tax returns, which security should be selected? What is the after-tax rate of return on the highest-yielding security?

The Klaven Corporation has operating income (EBIT) of \$750,000. The company's depreciation expense is \$200,000. Klaven is 100 percent equity financed, and it faces a 40 percent tax rate. What is the company's net income? What is its net cash flow?

Income and Cash Flow Analysis

The Menendez Corporation expects to have sales of \$12 million in 2004. Costs other than depreciation are expected to be 75 percent of sales, and depreciation is expected to be \$1.5 million. All sales revenues will be collected in cash, and costs other than depreciation must be paid for during the year. Menendez's federal-plusstate tax rate is 40 percent.

- a. Set up an income statement. What is Menendez's expected net cash flow?
- b. Suppose Congress changed the tax laws so that Menendez's depreciation expenses doubled. No changes in operations occurred. What would happen to reported profit and to net cash flow?
- c. Now suppose that Congress, instead of doubling Menendez's depreciation, reduced it by 50 percent. How would profit and net cash flow be affected?
- d. If this were your company, would you prefer Congress to cause your depreciation expense to be doubled or halved? Why?

(659) You have just obtained financial information for the past 2 years for Powell Free Cash Flow Panther Corporation. Answer the following questions.

- a. What is the net operating profit after taxes (NOPAT) for 2003?
- b. What are the amounts of net operating working capital for 2002 and 2003?
- c. What are the amounts of total net operating capital for 2002 and 2003?
- d. What is the free cash flow for 2003?
- e. How can you explain the large increase in dividends in 2003?

Powell Panther Corporation: Income Statements for Year Ending December 31 (Millions of Dollars)

| (Millions of Dollars)                       | 2003      | 2002      |
|---|-----------|-----------|
|   | \$1,200.0 | \$1,000.0 |
| Sales                                       | 1,020.0   | 850.0     |
| Operating costs excluding depreciation      | 30.0      | 25.0      |
| Depreciation                                | \$ 150.0  | \$ 125.0  |
| Earnings before interest and taxes          | 21.7      | 20.2      |
| Less interest                               | \$ 128.3  | \$ 104.8  |
| Earnings before taxes                       | 51.3      | 41.9      |
| Taxes (40%)                                 | \$ 77.0   | \$ 62.9   |
| Net income available to common stockholders | 60.5      | 4.4       |
| Common dividends                            | 00.0      | 7 1221 .  |

Powell Panther Corporation: Balance Sheets as of December 31 (Millions of Dollars)

| Powell Panther Corporation. Balance of the Powell Panther Corporation.   | 2003  | 2002   |
|--|---|--|
| Assets Cash and equivalents Short-term investments Accounts receivable Inventories Total current assets Net plant and equipment Total assets | \$ 12.0<br>0.0<br>180.0<br>180.0<br>\$372.0<br>300.0<br>\$672.0 | \$ 10.0<br>0.0<br>150.0<br>200.0<br>\$360.0<br>250.0<br>\$610.0<br>(continues) |
|  |   |  |

Powell Panther Corporation: Balance Sheets as of December 31 (Millions of Dollars) (continued)

|                                  | 2003    | 2002    |
|----------------------------------|---------|---------|
| Liabilities and Equity           |         |         |
| Accounts payable                 | \$108.0 | \$ 90.0 |
| Notes payable                    | 67.0    | 51.5    |
| Accruals                         | 72.0    | 60.0    |
| Total current liabilities        | \$247.0 | \$201.5 |
| Long-term bonds                  | 150.0   | 150.0   |
| Total liabilities                | \$397.0 | \$351.5 |
| Common stock (50 million shares) | 50.0    | 50.0    |
| Retained earnings                | 225.0   | 208.5   |
| Common equity                    | \$275.0 | \$258.5 |
| Total liabilities and equity     | \$672.0 | \$610.0 |
|                                  |         |         |

(6-10) The Herrmann Company has made \$150,000 before taxes during each of the last Loss Carry-Back, 15 years, and it expects to make \$150,000 a year before taxes in the future. Carry-Forward However, in 2003 the firm incurred a loss of \$650,000. The firm will claim a tax credit at the time it files its 2003 income tax return, and it will receive a check from the U.S. Treasury. Show how it calculates this credit, and then indicate the firm's tax liability for each of the next 5 years. Assume a 40 percent tax rate on all income to ease the calculations.

(6-11) Susan Visscher has operated her small restaurant as a sole proprietorship for sev-Form of Organization eral years, but projected changes in her business's income have led her to consider incorporating. Visscher is married and has two children. Her family's only income, an annual salary of \$52,000, is from operating the business. (The business actually earns more than \$52,000, but Susan reinvests the additional earnings in the business.) She itemizes deductions, and she is able to deduct \$8,200. She can claim four personal exemptions. (Assume the personal exemption remains at \$3,000 and the tax rates remain as they are in 2002.) Of course, her actual taxable income, if she does not incorporate, would be higher by the amount of reinvested income. Visscher estimates that her business earnings before salary and taxes for the period 2004 to 2006 will be:

| Year | Earnings before Salary and Taxes |
|------|----------------------------------|
| 2004 | \$ 70,000                        |
| 2005 | 95,000                           |
| 2006 | \$110,000                        |

- a. What would her total taxes (corporate plus personal) be in each year under (1) A non-S corporate form of organization? (2004 tax = \$6,870.)
  - (2) A proprietorship? (2004 tax = \$7,242.)
- b. Should Visscher incorporate? Discuss.

(6-12) Mary Jarvis, a single individual, has this situation for the year 2003: salary of Personal Taxes \$82,000; dividend income of \$12,000; interest on Disney bonds of \$5,000; interest on state of Florida municipal bonds of \$10,000; proceeds of \$22,000 from the sale of Disney stock purchased in 1986 at a cost of \$9,000; and proceeds of \$22,000 from the November 2003 sale of Disney stock purchased in October 2002 at a cost of \$21,000. Jarvis gets one exemption (\$3,000), and she has allowable itemized deductions of \$7,100; these amounts will be deducted from her gross income to determine her taxable income. Assume the tax rate schedule is the same as in 2002.

### CYBERPROBLEM

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# THOMSON ANALYTICS

With your Xtra! CD-ROM, access the Thomson Analytics Problems and use the Thomson Analytics Academic online database to work this chapter's problems.

#### Mini Case



See Ch of Show.ppt for a PowerPoint presentation of the Mini Case and Ch of Mini Case. xls for detailed calculations. Donna Jamison, a 1999 graduate of the University of Tennessee with four years of banking experience, was recently brought in as assistant to the chairman of the board of Computron Industries, a manufacturer of electronic calculators.

The company doubled its plant capacity, opened new sales offices outside its home territory, and launched an expensive advertising campaign. Computron's results were not satisfactory, to put it mildly. Its board of directors, which con-

sisted of its president and vice-president plus its major stock-holders (who were all local businesspeople), was most upset

when directors learned how the expansion was going. Suppliers were being paid late and were unhappy, and the bank was complaining about the deteriorating situation and threatening to cut off credit. As a result, Al Watkins, Computron's president, was informed that changes would have to be made, and quickly, or he would be fired. Also, at the board's insistence Donna Jamison was brought in and given the job of assistant to Fred Campo, a retired banker who was Computron's chairman and largest stockholder. Campo agreed to give up a few of his golfing days and to help nurse the company back to health, with Jamison's help.

Jamison began by gathering financial statements and other data.

|                                | 2002        | 2003  |
|--------------------------------|-------------|---|
| BALANCE SHEETS Assets          |             |   |
| Cash                           | \$ 9,000    | \$ 7,282  |
| Short-term investments         | 48,600      | 20,000  |
| Accounts receivable            | 351,200     | 632,160   |
| Inventories                    | 715,200     | 1,287,360   |
| Total current assets           | \$1,124,000 | \$1,946,802                                       |
| Gross fixed assets             | 491,000     | 1,202,950   |
| Less: Accumulated depreciation | 146,200     | 263,160   |
| Net fixed assets               | \$ 344,800  | \$ 939,790  |
| Total assets                   | \$1,468,800 | \$2,886,592                                       |
| Liabilities and Equity         |             | <del>(1000000000000000000000000000000000000</del> |
| Accounts payable               | \$ 145,600  | \$ 324,000  |
| Notes payable                  | 200,000     | 720,000   |
| Accruals                       | 136,000     | 284,960   |
| Total current liabilities      | \$ 481,600  | \$1,328,960                                       |
| Long-term debt                 | 323,432     | 1,000,000   |
| Common stock (100,000 shares)  | 460,000     | 460,000   |
| Retained earnings              | 203,768     | 97,632  |
| Total equity                   | \$ 663,768  | \$ 557,632  |
| Total liabilities and equity   | \$1,468,800 | \$2,886,592                                       |

|  | 2002  | 2003  |
|--|---|---|
| INCOME STATEMENTS  |   |   |
| Sales  | \$3,432,000   | \$5,834,400   |
| Cost of goods sold   | 2,864,000   | 4,980,000   |
| Other expenses   | 340,000   | 720,000   |
| Depreciation   | 18,900  | 116,960   |
| Total operating costs  | \$3,222,900   | \$5,816,960   |
| EBIT   | \$ 209,100  | \$ 17,440   |
| Interest expense   | 62,500  | 176,000   |
| EBT  | \$ 146,600  | \$ (158,560)  |
| Taxes (40%)  | 58,640  | (63,424)  |
| Net income   | \$ 87,960   | \$ (95,136)   |
|  |   |   |
| OTHER DATA   | \$ 8.50   | \$ 6.00   |
| Stock price  | 100,000   | 100,000   |
| Shares outstanding   | \$ 0.880  | \$ (0.951)  |
| EPS  | \$ 0.220  | \$ 0.110  |
| DPS  | 40%   | 409   |
| Tax rate   | 4076  |   |
| STATEMENT OF RETAINED Balance of retained earnin Add: Net income, 2003 Less: Dividends paid, 2: Balance of retained earnin STATEMENT OF CASH FL Operating Activities Net income Adjustments: Noncash adjustments: Depreciation Changes in working caching in accounts Change in inventoric Change in accounts | gs, 12/31/2002 003 ngs, 12/31/2003 ows, 2003  apital: receivable es payable | \$ 203,768<br>(95,136)<br>(11,000)<br>\$ 97,632<br>(\$ 95,136)<br>116,960<br>(280,960)<br>(572,160)<br>178,400<br>148,960<br>(\$ 503,936) |
| Cash used to acquire fix Financing Activities Change in short term Change in notes pays Change in long-term Change in common so Payment of cash divi   | red assets  a investments  able  debt  stock idends                         | (\$ 711,950)<br>\$ 28,600<br>520,000<br>676,568<br>—<br>(11,000)<br>\$1,214,168   |

Summary

Net change in cash

Cash at beginning of year

Cash at end of year

\$ 1,718) 9,000 \$ 7,282

Assume that you are Jamison's assistant, and you must help her answer the following questions for Campo.

- a. What effect did the expansion have on sales and net income? What effect did the expansion have on the asset side of the balance sheet? What effect did it have on liabilities and equity?
- b. What do you conclude from the statement of cash flows?
- c. What is free cash flow? Why is it important? What are the five uses of FCF?
- d. What are operating current assets? What are operating current liabilities? How much net operating working capital and total net operating capital does Computron have?
- e. What are Computron's net operating profit after taxes (NOPAT) and free cash flow (FCF)?
- f. Calculate Computron's return on invested capital. Computron has a 10 percent cost of capital (WACC). Do you think Computron's growth added value?
- g. Jamison also has asked you to estimate Computron's EVA. She estimates that the after-tax cost of capital was 10 percent in both years.
- h. What happened to Computron's market value added (MVA)?

- i. Assume that a corporation has \$100,000 of taxable income from operations plus \$5,000 of interest income and \$10,000 of dividend income. What is the company's tax liability?
- j. Working with Jamison has required you to put in a lot of overtime, so you have had very little time to spend on your private finances. It's now April 1, and you have only two weeks left to file your income tax return. You have managed to get all the information together that you will need to complete your return. Computron paid you a salary of \$45,000, and you received \$3,000 in dividends from common stock that you own. You are single, so your personal exemption is \$3,000, and your itemized deductions are \$7,100.
  - (1) On the basis of the information above and the individual tax rate schedule shown in this chapter, what is your tax liability?
  - (2) What are your marginal and average tax rates?
- k. Assume that after paying your personal income tax as calculated in part j, you have \$5,000 to invest. You have narrowed your investment choices down to California bonds with a yield of 7 percent or equally risky Exxon Mobil bonds with a yield of 10 percent. Which one should you choose and why? At what marginal tax rate would you be indifferent to the choice between California and Exxon Mobil bonds?

# SELECTED ADDITIONAL REFERENCES

The effects of alternative accounting policies on financial statements are discussed in the investment textbooks referenced in Chapter 2 and also in the many excellent texts on financial statement analysis. For example, see

Fraser, Lyn M., and Aileen Ormiston, *Understanding Financial Statements* (Englewood Cliffs, NJ: Prentice-Hall, 2001).

For an excellent treatment of the relationship between free cash flows and the value of a company, see

Copeland, Tom, Tim Koller, and Jack Murrin, Valuation: Measuring and Managing the Value of Companies (New York: John Wiley & Sons, Inc., 2001).

Stewart, G. Bennett, *The Quest for Value* (New York: Harper Collins, 1991).

The following articles provide additional information on the effect of corporate taxes on business behavior:

Angell, Robert J., and Tony Wingler, "A Note on Expensing versus Depreciating under the Accelerated Cost Recovery System," *Financial Management*, Winter 1982, 34–35.

McCarty, Daniel E., and William R. McDaniel, "A Note on Expensing versus Depreciating under the Accelerated Cost Recovery System: Comment," *Financial Management*, Summer 1983, 37–39.

For a good reference guide to tax issues, see
Federal Tax Course (Englewood Cliffs, NJ:
Prentice-Hall, published annually).

#### Chapter 6 Web Safari

#### **Financial Statements**

Question: What was IBM's most recent Net Income? How does its Net Income compare with its Operating Cash Flow? How can you get its financial statements into an Excel worksheet? This web safari will show you how to answer questions such as these.

Go to http://edgarscan.pwcglobal.com. You will click on [Enter] EDGARSCAN.

After clicking [Enter] EDGARSCAN, you will come to the database query screen. On this screen, you will be able to input a Company Name or Ticker Symbol to search the SEC EDGAR Database. We have chosen to find financial information for IBM. Once you input your company's name or ticker symbol, you will click the search button.

After clicking on search, you will come to a screen with links to extracted financial data, recent filings, and quarterly filings. You will have the option to open Extracted Financial Data for IBM. Click on hypertextual table to view some of the financial data.

After clicking on hypertextual table, you will come to a screen that shows a simple Balance Sheet, Income Statement, and Cash Flow Statement for IBM for recent quarters.

We have extracted some of this data and put it in Table 1 below for illustrative purposes. The K below a year indicates the data is from the annual 10K report. The Q indicates that it is from the quarterly report.

Using the data in the Table 1 below, what was IBM's most recent Net Income? (As the cell in yellow shows, it was \$3,579 million.) How does its Net Income compare with its Operating Cash Flow? (The cell in turquoise shows the Cash Flow from Operations of \$13,788 million, which is a good deal larger than its Net Income of \$3,579 million.)

Table 1
INTERNATIONAL BUSINESS MACHINES CORP
Extracted Financial Data
(Dollar amounts in millions)

| Balance Sheet                         | 2003<br>Q/1  | 2002<br><u>K</u> | 2002<br>D/3    | 2002<br>0/2  | 2002<br>0/1   | 2001<br><u>K</u> | 2001<br>0/3    | 2001<br>0/2   |
|---------------------------------------|--------------|------------------|----------------|--------------|---------------|------------------|----------------|---------------|
| Assets                                |              |                  |                |              |               |                  |                |               |
| Cash, \$                              | 4,195        | 5,382            | 5,216          | 3,453        | 5,382         | <u>6,330</u>     | 6,330          | <u>6,330</u>  |
| Reœivables, \$                        | 9,542        | 9,915            | 8,449          | <u>8.514</u> | <u>9,915</u>  | 9,101            | 9,101          | 9,101         |
| Inventory, \$                         |              | 3,148            | 3,424          | <u>3,842</u> | 4,407         | 4,304            | 4,304          | 4,304         |
| Deferred Tax Asset, \$                | 2,423        | 2,617            | <u>2,315</u>   | 2,436        | 2,617         | <u>2,402</u>     | 2,402          | 2,402         |
| Other Current Assets, \$              | <u>2,423</u> | <u>2,554</u>     | 2.068          | 1,920        | 2,379         | 2,344            | 2,222          | 2,222         |
| Current Assets, \$                    | 39,737       | 41,652           | 37,316         | 36,723       | 41,652        | 42,461           | 42,461         | <u>42,461</u> |
| Net Property Plant &<br>Equipment, \$ | 14,363       | 14,440           | <u>14,451</u>  | 14,712       | 14,440        | 16,504           | <u> 16,504</u> | 16,504        |
| Total Assets, \$                      | 95,720       | 96,484           | 83,956         | 84,211       | <u>96,484</u> | 90,303           | 88,313         | 88,313        |
| <u> </u>                              |              |                  |                |              |               |                  |                |               |
| Accounts Payable, \$                  | 21,346       | <u>7,630</u>     | <u> 18,435</u> | 19,403       | 23,043        | 7,047            | 19,287         | 19,287        |
| Income Tax Expense, \$                |              | 2,190            |                |              | <u>499</u>    | 3,304            | <u>2,263</u>   | 1,596         |
| Current Liabilities, \$               | 31,786       | 34,550           | 30,239         | 32,597       | 34,550        | 35,119           | 35,119         | 35,119        |
| Common Equity, \$                     | 15,257       | 14,858           | <u>14,572</u>  | 14,520       | 14,858        | 14,248           | 14,248         | 14,248        |
| Preferred Stock, \$                   |              |                  |                |              |               | <u>0</u>         | <u>o</u>       | 247           |
| Deferred Tax, \$                      |              |                  |                |              |               |                  |                |               |
| Long Term Debt, \$                    | 20,036       | 19,986           | 17,773         | 16,270       | 19,986        | <u> 15,963</u>   | 15,963         | 15,963        |
| Total Debt. \$                        | 25,803       | 26,017           | 25,744         | 25,841       | 26,017        | <u>27,151</u>    | 27,151         | 27,151        |
| Total Liabilities, \$                 | 71,147       | 73,702           | 61,864         | 62,816       | 73,702        | <u>66,855</u>    | 64,699         | 64,699        |
| Retained Earnings, \$                 |              |                  |                |              |               | 30,142           |                |               |
| Shareholders' Equity, \$              | 24,573       | 22,782           | 22,092         | 21,395       | 22,782        | 23,448           | 23,614         | 23,614        |

| Income Statement             | 2003<br>Q/1 | 2002<br><u>K</u> | 2002<br>0/3 | 2002<br>Q/2 | 2002<br>0/1 | 2001<br>K      | 2001<br>Q/3  | 2001<br>0/2  |
|------------------------------|-------------|------------------|-------------|-------------|-------------|----------------|--------------|--------------|
| Total Operating Revenue, \$  | 20,065      | 81,186           | 57,502      | 37,681      | 18,030      | 83,067         | 60,926       | 41,143       |
| Cost of Goods Sold, \$       |             |                  |             |             |             |                |              |              |
| Research and Development, \$ | 1,195       | <u>4,750</u>     | 3,546       | 2,333       | 1,135       | <u>4,986</u>   | 3,745        | <u>2,493</u> |
| Sales, General & Admin., \$  | 4,215       |                  | 13,298      | 9,311       | 4,023       | <u> 17,197</u> | 12,350       | 8,265        |
| Interest Expense, \$         | <u>40</u>   | 145              | <u>97</u>   | <u>63</u>   | 30          | <u>234</u>     | <u> 181</u>  | 128          |
| Income Before Tax, \$        |             |                  |             |             | 1,691       | <u> 10,953</u> | <u>7,653</u> | 5,391        |
| Operating Income, \$         |             |                  |             |             |             |                |              |              |
| Net Income, \$               | 1,981       | 3,579            | 4,812       | 2,408       | 1,813       | 7,723          | 7,856        | 5,448        |

| Cash flow statement      | 2003<br>Q/1 | 2002<br><u>K</u> | 2002<br>0/3 | 2002<br>Q/2 | 2002<br>0/1   | 2001<br>K     | 2001<br>Q/3  | 2001<br>Q/2  |
|--------------------------|-------------|------------------|-------------|-------------|---------------|---------------|--------------|--------------|
| Operating Activities, \$ |             | 13,788           |             |             | <u>2,655</u>  | 13,966        | <u>9,433</u> | <u>5,387</u> |
| Investing Activities, \$ |             |                  |             |             | <u>-1,457</u> | <u>-6,106</u> | -5,101       | -2,674       |
| Financing Activities, \$ |             |                  |             |             | <u>-3,678</u> | <u>-5,309</u> | -4,148       | -2,544       |
| Cash at Year Start, \$   | 5,382       | <u>6,330</u>     | 6,330       | 6,330       | 6,330         | 3,563         | <u>3,563</u> | <u>3,563</u> |
| Cash at Year End, \$     | 4,195       | <u>5,382</u>     | 5,216       | 3,453       | <u>3,833</u>  | <u>6,330</u>  | 3,715        | 3,691        |

#### rree Additional Ways to Use EDGARSCAN:

- 1. EDGARSCAN also allows you to create graphs using the financial data for IBM. By clicking on Benchmarking Assistant (shown below with hand icon), you can create graphs to fundamentally compare IBM's financial ratios.
- 2. EDGARSCAN also allows you to download Financial Data for IBM. You will be able to download the Financial Data into an Excel Spreadsheet by clicking on Excel Spreadsheet. If you just click, it will open the Excel spreadsheet into your browser.
- 3. EDGARSCAN allows you to get more detailed Financial Statements for IBM. As you scroll down the initial screen for IBM, you will see all the Annual Filings, Quarterly Filings, and Other Filings available for IBM. By clicking on

any of these Filings, you will be taken to a more detailed Financial Statement for IBM than in the Extracted
 Financial Data section.

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#### Cyberproblem

#### Financial Statements, Cash flow, and Taxes - 3M Company

A manager's primary goal is to maximize the value of his or her firm's stock. The stock's value is calculated as the present value of the firm's future cash flow stream. A study of a firm's financial statements provides clues to its past, present, and likely future performance. Managers must understand financial statements because their actions have a direct impact on them. Managers and investors alike need to know how to read and interpret financial statements.

Let's examine Minnesota Mining and Manufacturing (otherwise known as 3M) Company's financial statements as reported in its 2001 Annual Report, which can be found at <a href="http://www.corporate-ir.net/ireye/ir site.zhtml?ticker=MMM&script=950">http://www.corporate-ir.net/ireye/ir site.zhtml?ticker=MMM&script=950</a>.

- a. Did 3M have more or less cash as of December 31, 2001 than it did as of December 31, 2000? How does this affect the firm's liquidity?
- b. What was 3M's method for valuing inventory in fiscal year 2001? Refer to the "notes to statements".
- c. What is 3M's total common equity or net worth as of year-end 2001? Is this amount larger or smaller than in 2000?
- d. Look at 3M's consolidated statement of income, which appears before its balance sheet in the annual report. What was 3M's operating income in 2001? Did operating income increase in 2001 when compared against 2000?
- e. What was 3M's net income available to common stockholders for fiscal years 1999, 2000, and 2001?
- f. What was 3M's reported "basic" and "diluted" earnings per share in 2000 and 2001? What is the difference between basic and diluted earnings per share?
- g. Go to <a href="http://finance.yahoo.com">http://finance.yahoo.com</a> and obtain a quote for the Minnesota Mining & Manufacturing (ticker: MMM) and look at the company's "Profile". What does Yahoo! Finance report as 3M's Cash and Income available to common? How do these values compare to 3M's annual report values for Cash and Net Income?
- h. Why might there be a discrepancy between 3M's annual report and Yahoo!Finance?

| Ch 06-13 Build a Model   |  | <del></del>   |   | 7/8/2002                              | $\dashv$ |  |  |
|--|--|---|---|---------------------------------------|----------|--|--|
| Ch   | apter 6. Ch 06-13 H  | Build a Madal   | L_  |                                       | +        |  |  |
|  | apter 0. Cir 00-13 I   | Duild a Model   | <del></del>   |                                       | $\dashv$ | *****                                  | +  |
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| ere are the balance sheets as given  | in the problem:  |   | <del></del>   |                                       | $\dashv$ |  |  |
| lete are the balance sheets as given   | ini the problem.   |   |   |                                       | $\dashv$ |  | -  |
| Cumberland Industries Decembe  | r 31 Ralance Sheets  |   |   |                                       |          |  |  |
| in thousands of dollars)   | 1 of Datance Oncers  |   |   |                                       | $\dashv$ |  | <del>                                     </del> |
| The distribution of domain   |  | 2003  | 2002  |                                       | $\dashv$ |  |  |
| ssets  |  |   |   |                                       | -†       |  |  |
| ash and cash equivalents   |  | \$91,450  | \$74,625  |                                       | $\dashv$ |  | <b>-</b>   |
| hort-term investments  |  | \$11,400  | \$15,100  |                                       | $\dashv$ |  | <del>-</del>                                     |
| Accounts Receivable  | ·  | \$103,365   | \$85,527  | · · · · · · · · · · · · · · · · · · · | $\dashv$ |  | -  |
| nventories   |  | \$38,444  | \$34,982  |                                       | 十        | ······································ |  |
| Total current assets   |  | \$244,659   | \$210,234   |                                       | 一        |  |  |
| Fixed assets   |  | \$67,165  | \$42,436  |                                       | 十        |  |  |
| otal assets  |  | \$311,824   | \$252,670   |                                       | -        |  |  |
|  |  | <del> </del>  |   |                                       | +        | ········                               | 1  |
| iabilities and equity  |  | <del></del>   |   |                                       | _        | ······                                 |  |
| accounts payable   |  | \$30,761  | \$23,109  |                                       | $\dashv$ |  | 1  |
| Accruals   |  | \$30,477  | \$22,656  |                                       | 十        |  | 1  |
| lotes payable  |  | \$16,717  | \$14,217  |                                       | $\dashv$ |  | <b>†</b>   |
| Total current liabilities  |  | \$77,955  | \$59,982  |                                       | $\dashv$ |  |  |
| ong-term debt  |  | \$76,264  | \$63,914  |                                       | -        |  | <del></del>                                      |
| Total liabilities  |  | \$154,219   | \$123,896   |                                       |          |  |  |
| Common stock   |  | \$100,000   | \$90,000  |                                       | 7        |  |  |
|  |  | \$57,605  | \$38,774  |                                       | 7        | ······································ | <u> </u>   |
| ketained Harnings  |  | 4   |   |                                       |          | · · · · · · · · · · · · · · · · · · ·  |  |
|  |  | \$157,605   | \$128,774   |                                       | - 1      |  | 1  |
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| Total common equity  Total liabilities and equity  The company's sales for 2003 vertical depreciation amounted to 11 perstate-plus-federal corporate ta  | ercent of net fixed asse<br>x rate was 40 percent,   | \$311,824<br>EBITDA was 15 p<br>its, interest charge<br>and Cumberland p  | \$252,670<br>ercent of sales.<br>s were \$8,575,0<br>ays 40 percent   | 000, the<br>of its net inc            |          | e                                      |  |
| Total common equity  Total liabilities and equity  a. The company's sales for 2003 v  depreciation amounted to 11 p  | ercent of net fixed asse<br>x rate was 40 percent,   | \$311,824<br>EBITDA was 15 p<br>its, interest charge<br>and Cumberland p  | \$252,670<br>ercent of sales.<br>s were \$8,575,0<br>ays 40 percent   | 000, the<br>of its net inc            |          | e                                      |  |
| state-plus-federal corporate ta<br>out in dividends. Given this in   | ercent of net fixed asse<br>ix rate was 40 percent,<br>iformation, construct (   | \$311,824<br>BEBITDA was 15 pets, interest charge and Cumberland p  | \$252,670<br>ercent of sales.<br>s were \$8,575,6<br>ays 40 percent<br>income staten  | 000, the<br>of its net inc<br>nent.   |          | e                                      |  |
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| Quiz 16: Problems  |
|--|
| Name: Alan Eastman (Preview) Start time: February 24, 2005 6:33pm  |
| Number of questions: 17  |
| Finish Help  |
| Question 1 (1 point)  The fact that 70 percent of intercorporate dividends received by a corporation is excluded from taxable income has encouraged debt financing over equity financing.  |
| C a. True  |
| C b. False   |
| Save answer Bottom of Form   |
| Question 2 (1 point)  An individual with substantial personal wealth and income is considering the possibility of opening a new business. The business will have a relatively high degree of risk, and losses may be incurred for the first several years. Which legal form of business organization would probably be best? |
| C a. Corporation   |
| C b. Proprietorship  |
| C c. Partnership   |
| C d. Limited partnership   |
| C e. S corporation   |
| Save answer Bottom of Form   |
|  |
| Question 3 (1 point) Which of the following statements is most correct?  |

a. In order to avoid double taxation and to escape the frequently higher tax rate applied to capital gains, stockholders generally prefer to have corporations pay dividends rather than to retain their earnings and reinvest the money in the business. Thus, earnings should be retained only if the firm needs capital very badly and would have difficulty raising it from

b. Under our current tax laws, when investors pay taxes on their dividend income, they are being subjected to a form of double taxation. and if the tax laws stated that \$0.50 out of every \$1.00 of interest paid by a corporation was allowed as a tax-deductible expense, this

external sources.

would probably encourage companies to use more debt financing than they presently do, other things held constant are both correct. c. Under our current tax laws, when investors pay taxes on their dividend income, they are 0 being subjected to a form of double taxation. d. If the tax laws stated that \$0.50 out of every \$1.00 of interest paid by a corporation was allowed as a tax-deductible expense, this would probably encourage companies to use more debt financing than they presently do, other things held constant. e. The fact that a percentage of the interest received by one corporation, which is paid by another corporation, is excluded from taxable income has encouraged firms to use more debt financing relative to equity financing. Save answer Bottom of Form Question 4 (1 point) Ryngaert & Sons, Inc. has operating income (EBIT) of \$2,250,000. The company's depreciation expense is \$450,000, its interest expense is \$120,000, and it faces a 40 percent tax rate. What is the company's net income? a. \$1,475,000 b. \$1,800,000 c. \$1,728,000 d. \$1,008,000 e. \$1,278,000 Save answer Bottom of Form Question 5 (1 point) Ryngaert & Sons, Inc. has operating income (EBIT) of \$2,250,000. The company's depreciation expense is \$450,000, its interest expense is \$120,000, and it faces a 40 percent tax rate. What is its net cash flow? a. \$1,800,000 b. \$1,278,000

Save answer
Bottom of Form

c. \$1,475,000

d. \$1,008,000

e. \$1,728,000

Save answer Bottom of Form

Question 9 (1 point)

Assume that Carter's tax rate for all 4 years was a flat 15 percent; that is, each dollar of taxable income was taxed at 15 percent. In 2003, Carter incurred a loss of \$17,000. Using corporate loss carry-back, what is Carter's adjusted tax payment for 2002?

a. \$450

c b. \$850

c. \$610

d. \$750

e. \$550

#### Save answer

Bottom of Form

#### Question 10 (1 point)

A firm can undertake a new project that will generate a before-tax return of 20 percent or it can invest the same funds in the preferred stock of another company that yields 13 percent before taxes. If the only consideration is which alternative provides the highest relevant (after-tax) return and the applicable tax rate is 35 percent, should the firm invest in the project or the preferred stock?

a. Preferred stock; its relevant return is 12 percent.

b. Project; its relevant return is 1.36 percentage points higher.

c. Project; its after-tax return is 20 percent.

d. Either alternative can be chosen; they have the same relevant return.

e. Preferred stock; its relevant return is 0.22 percentage points higher.

#### Save answer

Bottom of Form

#### Question 11 (1 point)

Cooley Corporation has \$20,000 that it plans to invest in marketable securities. It is choosing between MCI bonds which yield 10 percent, state of Colorado municipal bonds which yield 7 percent, and MCI preferred stock with a dividend yield of 8 percent. Cooley's corporate tax rate is 25 percent, and 70 percent of its dividends received are tax exempt. What is the after-tax rate of return on the highest yielding security?

a. 6.5%

**b.** 6.0%

c. 7.5%

c d. 7.4%

e. 7.0%

#### Save answer

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#### Question 12 (1 point)

GPD Corporation has operating income (EBIT) of \$300,000, total assets of \$1,500,000, and its capital structure consists of 40 percent debt and 60 percent equity. Total assets were equal to total operating capital. The firm's after-tax cost of capital is 10.5 percent and its tax rate is 40 percent. The firm has 50,000 shares of common stock currently outstanding and the current price of a share of stock is \$27.00. What is the firm's Market Value Added (MVA)?

a. \$22,500 a

**b.** \$450,000

c. \$575,000

d. \$187,740

e. \$87,575

#### Save<sub>r</sub>ariswer

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#### Question 13 (1 point)

GPD Corporation has operating income (EBIT) of \$300,000, total assets of \$1,500,000, and its capital structure consists of 40 percent debt and 60 percent equity. Total assets were equal to total operating capital. The firm's after-tax cost of capital is 10.5 percent and its tax rate is 40 percent. The firm has 50,000 shares of common stock currently outstanding and the current price of a share of stock is \$27.00. What is the firm's Economic Value Added (EVA)?

a. \$87,575

**b.** \$575,000

c. \$22,500

d. \$187,740

e. \$450,000

#### Save answer

#### Question 6 (1 point)

Wayne Corporation had income from operations of \$385,000, it received interest payments of \$15,000, it paid interest of \$20,000, it received dividends from another corporation of \$10,000, and it paid \$40,000 in dividends to its common stockholders. What is Wayne's federal income tax?

- a. \$130,220
- c b. \$122,760
- c. 155,200
- c d. \$141,700
- e. \$163,500

#### Save answer

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#### Question 7 (1 point)

A firm purchases \$10 million of corporate bonds that paid a 16 percent interest rate, or \$1.6 million in interest. If the firm's marginal tax rate is 35 percent, what is the after-tax interest yield?

- c a. 10.40%
- c b. 14.32%
- c. 7.36%
- c d. 8.64%
- e. 13.89%

#### Save answer

Bottom of Form

#### Question 8 (1 point)

A firm purchases \$10 million of corporate bonds that paid a 16 percent interest rate, or \$1.6 million in interest. The firm's marginal tax rate is 35 percent. The firm also invests in the common stock of another company having a 16 percent before-tax dividend yield. What is the after-tax dividend yield?

- c a. 7.36%
- c b. 8.64%
- c. 10.40%
- c d. 14.32%
- e. 13.89%

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| Ouestion | 11 | 8 | 11  | point' |
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| Ouestion | 14 |   | ( T | DOILIL |

Refer to Figure 6-1. What is the net operating profit after taxes (NOPAT) in millions of dollars for 2003?

C a. \$27

O b. \$45

C c. \$40

C d. \$18

C e. \$34

#### Save answer

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#### Question 15 (1 point)

Refer to Figure 6-1. What is the net operating working capital in millions of dollars for 2003?

C a. \$58

C b. \$87

c. \$38

C d. \$112

c e. \$54

#### Save answer

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#### Question 16 (1 point)

Refer to Figure 6-1. What is the total operating capital in millions of dollars for 2003?

c a. \$177

C b. \$128

c. \$90

C d. \$144

e. \$148

# Säveranswer

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# Question 17 (1 point)

Refer to Figure 6-1. What is the free cash flow in millions of dollars for 2003?

- c a. \$16
- **b.** \$25
- c. \$27
- c d. \$20
- e. \$11

### Sayeranswer

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