LSC Use Only Proposal No:	UWUCC Use Only Proposal No: //-139b
LSC Action-Date: Pop -3/29/12	UWUCC Action-Date: App - 4/10/12 Senate Action Date: App - 5/01/12

# Curriculum Proposal Cover Sheet - University-Wide Undergraduate Curriculum Committee

Contact Person(s)		Email Address	
Todd B. Potts		potts@iup.edu	
Proposing Department/Unit Economics		Phone 7.4770	
Check all appropriate lines and complete all infor	mation. Use a separate cover sheet for		am proposal.
Course Proposals (check all that apply)			
		2 2 1 1	
	Course Prefix Change	Course Deletion	
_X Course Revision	Course Number and/or Title Change	Catalog Description C	nange
<u>Current</u> course prefix, number and full title: <u>ECO</u>	N 121: Principles of Macroeconomics	3	
<u>Proposed</u> course prefix, number and full title, if c			
2. Liberal Studies Course Designations, as	appropriate		
This course is also proposed as a Libera	al Studies Course (please mark the ap	propriate categories below)	
Learning Skills X Knowledge Are	a Global and Multicultural Av	wareness Writing Intensive	(include W cover she
Liberal Studies Elective (please mark th	e designation(s) that applies – must m	neet at least one)	
Global Citizenship	Information Literacy	Oral Communication	
Quantitative Reasoning	Scientific Literacy	Technological Literacy	!
3. Other Designations, as appropriate			
Honors College Course	Other: (e.g. Women's Studies, Pan A	frican)	
4. Program Proposals			
		Title Oberne	Now Trook
Catalog Description Change	Program Revision Prog	ram Title Change	New Track
New Degree Program	New Minor Program Liberal	Studies Requirement Changes _	Other
Current program name:			
Proposed program name, if changing:			
			Data
5. Approvals	1 1 2 20	ignature	3/6/2018
Department Curriculum Committee Chair(s)	Stophane M. By	Dures,	1111
Department Chairperson(s)	1996	V	3/6/2012
College Curriculum Committee Chair	Street Made		3///2
College Dean	2 1 1 1 A A		37207
Director of Liberal Studies (as needed)	De rivino		1/20/10
Director of Honors College (as needed)			
Provost (as needed)			
Additional signature (with title) as appropriate	D 100 1	~ _/	6/10/10
UWUCC Co-Chairs	Gail Schu		7/10/12

Received

### **SYLLABUS OF RECORD**

## I. Catalog Description

ECON 121: Principles of Macroeconomics 3 class hours

0 lab hours

Prerequisites: None 3 credits

(3c-0l-3cr)

Nature and methodology of economics; mixed capitalism and market economy; national income; employment theory, including economics of fiscal policy; money, banking, and Federal Reserve System; international trade and finance.

# II. Course Outcomes and Assessment (Expected Undergraduate Student Learning

Outcomes – EUSLO). On examinations and assignments, students will be required (depending on the expected outcome) to demonstrate knowledge of the topic, critical thinking skills, or appreciation of the subject matter.

## Objective 1:

Students will be able to explain how aggregate income, employment and output are determined in the macroeconomy.

## **Expected Student Learning Outcomes 1 and 2:**

Informed and Empowered Learners

Rationale: Lectures, readings, and associated assignments will inform students about the calculation and determination of gross domestic product (GDP), which is the key measure of a nation's income and output and the main determinant of employment. Students will be required to demonstrate an understanding of the differences between the short-run and long-run determinants of GDP as well as to critically evaluate the use of GDP as a measure of a nation's standard of living.

### Objective 2:

Students will be able to analyze the social consequences of macroeconomic instability, including the differential impact of inflation and unemployment on minorities.

# **Expected Student Learning Outcomes 1, 2, and 3:**

Informed, Empowered, and Responsible Learners

Rationale: Lectures, readings, and associated assignments will inform students about the direct and indirect costs of recessions and periods of inflation. Students will be required to critically assess the degree to which certain economic events would create macroeconomic instability and will also be required to demonstrate an understanding of how high unemployment and/or high inflation affect different demographic groups in different ways.

## **Objective 3:**

Students will be able to explain of how macroeconomic stabilization policies are used to bring about full employment and price stability, including the differential effects of alternative policy solutions on minorities.

# **Expected Student Learning Outcomes 1, 2, and 3:**

Informed, Empowered, and Responsible Learners

Rationale: Lectures, readings, and associated assignments will inform students about the primary stabilization tools available to policy makers (i.e., fiscal and monetary policy). Homework and exam questions will require students to demonstrate this knowledge and to critically assess the pros, cons, and potential overall effectiveness of various policy proposals. Students will also be required to demonstrate an understanding of how these policies affect different demographic groups in different ways.

## Objective 4:

Students will be able to apply theoretical models to the U.S. economy in order to analyze the economic, political, and social problems facing a post-industrial society.

# **Expected Student Learning Outcomes 1 and 2:**

Informed and Empowered Learners

Rationale: Lectures, readings, and associated assignments will develop widely used theoretical models that will allow the student to understand both short-run economic fluctuations and the determinants of long-run economic growth. Through the use of these models, students will gain insight into the problems posed on a nation when various adverse shocks affect the economy. Assignments will require students to use the models to critically evaluate the potential problems posed by both hypothetical and real-world events.

#### Objective 5:

Students will be able to explain the role of the economist in government, industry, and education.

## Expected Student Learning Outcomes 1 and 3:

Informed and Responsible Learners

Rationale: Lectures, readings, and associated assignments will inform the students of the various roles of the economist in the public sector, private industry, and higher education. Particular attention will be paid to the difference between positive and normative statements in economics. Assignments will have students identify when statements are purely scientific/factual and when they are more opinion based and will ask students to demonstrate an understanding of how political beliefs or funding sources can influence statements and opinions in economics.

## Objective 6:

Students will be able to utilize a conceptual framework and a set of analytical tools and methods that can be applied to other social science, business, and professional studies.

# **Expected Student Learning Outcomes 1 and 2:**

Informed and Empowered Learners

Rationale: Lectures, readings, and associated assignments will require the successful student to demonstrate abilities such as: the use of marginal analysis, the use of theoretical models to understand the transmission of exogenous shocks, and quantitative skills required to calculate and understand economic statistics, among others. These tools are applicable to a wide array of studies and will empower the students to better understand the world in which they live.

# **NCATE Matrix:**

Danielson	INTASC	NCSS	Course Objectives	Assessments
Domains	Principles	Themes/Program		
		Objectives		
1. Domain 1.	Principle 1: The	NCSS 7: Production,	Students will be able to:	Chapter
Planning and	teacher	Distribution and		Quizzes
Preparation -	understands the	Consumption	explain how aggregate	
Knowledge of	central concepts,	NG00 0 01 1 1	income, employment and	Exams 1 – 3
subject.	tools of inquiry,	NCSS 9: Global	output are determined in the	r. ir
	and structures of	Connections	macroeconomy.	Final Exam
	the discipline(s) he or she teaches		analyze the social	
	and can create		consequences of	
	learning		macroeconomic instability,	
	experiences that		including the differential	
	make these		impact of inflation and	
	aspects of		unemployment on minorities.	
	subject matter			
	meaningful for		explain how macroeconomic	
	students.		stabilization policies are used	
			to bring about full	
			employment and price	
	ļ		stability, including the	
ļ			differential effects of	
			alternative policy solutions on	
			minorities.	
			apply theoretical models to	
			the U.S. economy in order to	
			analyze the economic,	
			political, and social problems	
			facing a post-industrial	
			society.	
			explain the role of the	
			economist in government,	
			industry, and education.	
			utilize a conceptual	
			framework and a set of	
			analytical tools and methods	
			that can be applied to other	
			social science, business, and	
			professional studies.	

# III. Course Outline

A.	Foundations of Economics  1. The Nature of Economics  2. Scarcity and Choice  3. The Production Possibilities Model  4. Specialization and Comparative Advantage	(4 hours [4	4])
В.	The Market System 1. Forces of Demand and Supply 2. Applications	(5 hours [9	
	Exam 1	(1 hour [	10J)
C.	Introduction to Macroeconomics  1. Introduction to Aggregate Economic Statistics  2. Gross Domestic Product  3. Consumer Price Index and Inflation  4. Measuring Unemployment	(5 hours [	15])
D.	Productivity, Growth, and the Financial System  1. The determinants of economic labor productivity  2. Modeling Economic Growth  3. Why growth rates differ across countries  4. Savings, Investment, and the Loanable Funds Market  Exam 2	(5 hours (1 hour [2	
E.	Economic Fluctuations 1. Aggregate Demand and Aggregate Supply Model 2. Short-Run vs. Long-Run Equilibrium 3. Adverse Supply Shocks and Stagflation 4. Aggregate Demand Shocks	(5 hours	[26])
F.	Fiscal Policy  1. The Federal Government Budget Balance  2. Automatic Stabilizers  3. Discretionary Fiscal Policy  4. Spending and Tax Multipliers  5. Lags of Fiscal Policy  6. Arguments for and Against	(5 hours	
	Exam 3	(1 hour [3	52J)

G. The Federal Reserve and Monetary Policy

(5 hours [37])

- 1. History and Structure of The Federal Reserve
- 2. The Money Supply Process and the Money Multiplier
- 3. Using Monetary Policy to Stabilize the Economy
- 4. Lags of Monetary Policy
- 5. Arguments for and Against

## H. International Economics

(5 hours [42])

- 1. The Current Account
- 2. Introduction to Foreign Exchange Markets
- 2. Exchange Rate Fluctuations and Imports/Exports

Final Exam /Exam #4 (During Finals Week)

(2 hours)

#### IV. Evaluation Methods

Homework: 20% of overall grade. Objective homework assignments will be administered for each chapter covered in the text. The homework assignments will involve a mixture of questions relating to knowledge of core concepts, quantitative analysis, the application of theoretical models developed in class, and the critical evaluation of outside articles.

Content Exams: 60% of overall grade. There will be three content exams (each worth 20% of the overall grade) throughout the semester. The content exams will not be comprehensive, meaning that each of the content exams will only cover the information discussed in the prior section(s). Each content exam will contain 40-50 objective questions.

Final Exam: 20% of overall grade. The final exam will be scheduled for finals week and will be comprised of approximately 50 questions.

## V. Grading Scale

**Grading:** Grades will be assigned using the standard scale. Your total number of points will be averaged and letter grades assigned as follows:

A = 90 to 100%

B = 80 to 89%

C = 70 to 79%

D = 60 to 69%

F = Below 60%

## VI. Attendance Policy

To be consistent with the Undergraduate Course Attendance Policy as outlined in the Undergraduate Catalogue.

## VII. Required Course Material

(Text) Krugman and Wells. Macroconomics (2<sup>nd</sup> ed.). Worth Publishers. 2009.

Supplemental articles will be assigned throughout the semester and distributed in class or made available on-line.

# VIII. Special Resource Requirements

None

## IX. Bibliography

### **Textbooks**

Arnold, Roger A. Principles of Macroeconomics. 10th ed. Cengage South-Western, 2011. Print.

Baumol, William J., and Alan S. Blinder. *Macroeconomics: Principles and Policy*. 12<sup>th</sup> ed. Cengage Learning, 2012. Print.

Colander, David. Macroeconomics. 8th ed. McGraw Hill Education, 2009. Print.

Frank, Robert H., and Ben Bernanke. *Principles of Macroeconomics*. McGraw-Hill Higher Education, 2008. Print.

Hubbard, R., and Anthony O'Brien. *Macroeconomics: International Edition*. 4<sup>th</sup> ed. Pearson Higher Education, 2012. Print.

Krugman, Paul R., and Robin Wells. Macroeconomics. 2<sup>nd</sup> ed. Worth, 2009. Print.

Mankiw, N. Gregory. Principles of Macroeconomics. 6<sup>th</sup> ed. Cengage Learning, 2012. Print.

McConnell, Campbell, Stanley Brue, and Sean Flynn. *Macroeconomics, Global Edition*. 19<sup>th</sup> ed.

McGraw Hill Education, 2011. Print.

McEachern, William A. Macroeconomis Principles. 9th ed. Cengage South-Western, 2011. Print.

Melvin, Michael, and William Boyes. *Principles of Macroeconomics*. 8<sup>th</sup> ed. Cengage South Western, 2011. Print.

- Miller, Roger LeRoy. Economics Today: The Macro View (Pearson Series in Economics). 16<sup>th</sup> ed. Prentice Hall, 2011. Print.
- Schiller, Bradley R. *The Macroeconomy Today*. 12<sup>th</sup> ed. McGraw-Hill Higher Education, 2009.

  Print.
- Salvin, Stephen. Macroeconomics. 10th ed. McGraw Hill Education, 2011. Print.
- Taylor, John, and Akila Weerapana. *Macroeconomics*. 7<sup>th</sup> ed. Cengage South-Western, 2012.

  Print.

## General Readings

- Breit, William, and Barry T. Hirsch. *Lives of the Laureates: Twenty-three Nobel Economists*.

  Cambridge, MA: MIT, 2009. Print.
- Buchholz, Todd G., and Martin Feldstein. New Ideas from Dead Economists: An Introduction to Modern Economic Thought. New York: Plume, 2007. Print.
- Caplan, Bryan Douglas. The Myth of the Rational Voter: Why Democracies Choose Bad Policies. Princeton, NJ: Princeton UP, 2008. Print.
- Coyle, Diane. The Soulful Science: What Economists Really Do and Why It Matters. Princeton, NJ: Princeton UP, 2007. Print.
- Dixit, Avinash K., and Barry J. Nalebuff. Thinking Strategically: The Competitive Edge in Business, Politics and Everyday Life. New York [u.a.: Norton, 1991. Print.
- Ehrenreich, Barbara. Nickel and Dimed: On (not) Getting by in America. New York: Holt Paperbacks, 2008. Print.
- Frank, Robert H. The Economic Naturalist: In Search of Explanations for Everyday Enigmas.

  New York: Basic, 2007. Print.
- Friedman, Milton, and Rose D. Friedman. Free to Choose: A Personal Statement. San Diego: Harcourt Brace Jovanovich, 1990. Print.

- Friedman, Milton. Capitalism and Freedom. Chicago: University of Chicago, 2002. Print.
- Harford, Tim. *The Logic of Life: The Rational Economics of an Irrational World*. New York: Random House, 2008. Print.
- Harford, Tim. The Undercover Economist: Exposing Why the Rich Are Rich, the Poor Are Poorand Why You Can Never Buy a Decent Used Car! New York: Oxford UP, 2006. Print.
- Heilbroner, Robert L. The Worldly Philosophers: The Lives, Times, and Ideas of the Great Economic Thinkers. New York: Simon and Schuster, 1953. Print.
- Krugman, Paul. Peddling Prosperity. W. W. Norton &, 1995. Print.
- Krugman, Paul R. The Return of Depression Economics. New York: W.W. Norton, 2009. Print.
- Landsburg, Steven E. *The Armchair Economist: Economics and Everyday Life*. New York: Free, 1995. Print.
- Levitt, Steven D., and Stephen J. Dubner. Freakonomics: A Rogue Economist Explores the Hidden Side of Everything. New York: William Morrow, 2006. Print.
- Malkiel, Burton Gordon. A Random Walk down Wall Street: The Time-tested Strategy for Successful Investing. New York: W.W. Norton, 2012. Print.
- McMillan, John. Reinventing the Bazaar: A Natural History of Markets. New York: Norton, 2002. Print.
- O'Rourke, P. J. Eat the Rich. New York: Atlantic Monthly, 1998. Print.
- Smith, Adam. An Inquiry into the Nature and Causes of the Wealth of Nations. New York: Modern Library, 1937. Print.

#### Part II.

## 2. Summary of the proposed revisions.

- 1. Objectives the course objectives were revised from the original syllabus of record to be more student-centered and were aligned with the Expected Undergraduate Student Learning Outcomes (EUSLO) and Common Learning Objectives found in the criteria for a Social Science course.
- 2. Common Learning Objectives for a Social Science course are met in the content portion of the course (not necessarily a specific revision but it should be noted that the objectives for the new curriculum have been met). These objectives are:

# Social Science Required Course Content

- allows students to apply empirical methodology and a theoretical framework to the study of the origins, development, and maintenance of individual human behavior and social groups, institutions, or organizations.
- promotes an understanding of individuals, groups, and their physical and social environment by exploring and analyzing concepts developed in the discipline(s).
- includes, where appropriate, discussion of other cultures and subcultures, underrepresented groups (including persons with special needs), minorities, and women
- conveys the major concepts, models, and critical intellectual questions/debates within the social sciences.

# Social Science Common Learning Objectives

- At the conclusion of the course, the student should be able to demonstrate knowledge and understanding of:
  - o the ways of modeling individual and social behavior and its interrelationships with other disciplines.
  - o the past and present from historical, philosophical, social, and spatial perspectives.
  - o the ethical and behavioral consequences of decisions on individuals, societies, and the physical world as appropriate.
  - o him- or herself and a respect for the identities, polities, and cultures of others.
  - o skills in problem solving, critical thinking, synthesis, and a commitment to intellectual honesty.
- 3. Updated textbook reading to a more current book.
- 4. Updated and added to bibliography.

# Part II.

# 3. Justification/Rationale for the revision.

The course currently is approved as a Liberal Studies Social Science course and is being revised to meet the new curriculum criteria for this category.

# Part II.

# 4. Old Syllabus of Record

#### CATALOG DESCRIPTION

EC 121 Principles of Economics I

Liberal Studies Course Proposal

Nature and methodology of economics; mixed capitalism and market economy; national income; employment theory, including economics of fiscal policy; money, banking, and Federal Reserve System; international trade and finance.

#### CHECKLIST -- SOCIAL SCIENCES

### Catalog Description:

- EC 121 Principles of Economics I

Nature and methodology of economics; mixed capitalism and market economy; national income; employment theory, including economics of fiscal policy; money, banking, and Federal Reserve System; international trade and finance.

#### Objectives:

- 1. To explain how aggregate income, employment and output are determined in the macroeconomy.
- To appreciate the social consequences of macroeconomic instability, including the differential impact of inflation and unemployment on minorities.
- To understand how macroeconomic stabilization policies are used to bring about full employment and price stability including the differential effects of alternative policy solutions on minorities.
- 4. To examine the functioning of the U.S. economy in order to gain insight into the economic, political, and social problems facing a post-industrial society. This is done through the development and use of analytical models.
- 5. To lay the foundation for understanding the role of the economist in government, industry, and education.
- To provide a conceptual framework and a set of analytical tools and methods that can be applied to other social science; business, and professional studies.

#### Topics:

- I. An explanation of the nature of modern economic systems, including American capitalism, and the basic economic concepts and the basic tools of economic analysis, with emphasis on the use of graphical analysis. Topics include the problem of scarcity, resources, technology, production possibilities, and economic growth. Also includes discussion of important measures of macroeconomic activity: GNP and related income and product measures, price indexes (CPI, PPI, and GNP Deflator), and unemployment statistics.
- II. An examination of competing macroeconomic theories that explain fluctuations in national output, income, and employment. It focuses on the basic Classical and Keynesian models and their evolution within the context of modern macroeconomic problems.

III. An assessment of the policy implications of the above models in an increasingly interdependent world. The focus is on (i) fiscal policies, including automatic stabilizers, government deficit financing, and the national debt; (ii) monetary policies, including the regulation of banking and other financial institutions, money creation, and the linkage between deficit spending and financial markets; and (iii) international trade and finance, balance of payments problems and international adjustment mechanisms.

## Course Outline: Principles of Economics I EC121

- 1. Inroduction to Economics.
- 2. The Economizing Problem.
- 3. Overview of American Capitalism and its Limitations.
- 4. Introduction to Supply and Demand.
- 5. GNP Accounting.
- 6. Inflation and Unemployment.
- . 7. National Income, Output and Employment.
- 8. Fiscal Policy...
- 9. Money and Monetary Policy.
- 10. International Trade and Finance.

### Evaluation Methods:

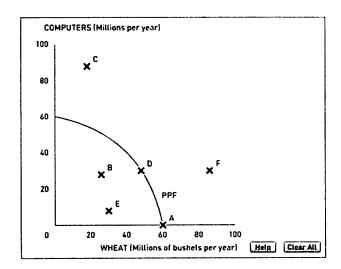
Instructors typically give three or four major exams (objective and/or essay). Some instructors also include quizzes and graded assignments in final grade determination. The final grade is a weighted average of the grade components.

# Assignment Instructions & Grading Criteria for One of the Major Course Assignments

This is a sample homework assignment administered through a program called Aplia.

Question 1: Efficiency in the production possibilities model			
Question 1: Efficiency in the production possibilities model			
1. Efficiency in the production possibilities model	Aa	Aa	4 41

Suppose the United States produces wheat and computers. The following graph shows the United States' current production possibilities frontier (PPF), along with six output combinations (black X symbols) labeled A to F.



Which of the points on the graph represent output combinations that are feasible but not efficient?

Which of the points on the graph represent output combinations that are not feasible?

Which of the points on the graph represent output combinations that are efficient?

## 2. Specialization and production possibilities

Aa Aa 🕮

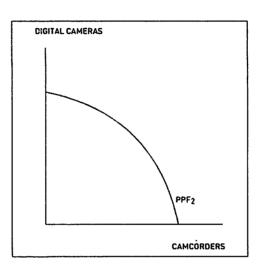
Suppose Scotland produces only camcorders and digital cameras. The resources that are used in the production of these two goods are not specialized—that is, the same set of resources is equally useful in producing each good.

The graphs below show two possible production possibilities frontiers (PPFs) for Scotland's economy: a straight-line PPF (PPF<sub>1</sub>) and a bowed-out PPF (PPF<sub>2</sub>).

Graph 1

DIGITAL CAMERAS PPF1

Graph 2



Based on the above description, the tradeoff Scotland faces between producing digital cameras and camcorders is best represented by \_\_\_\_\_.

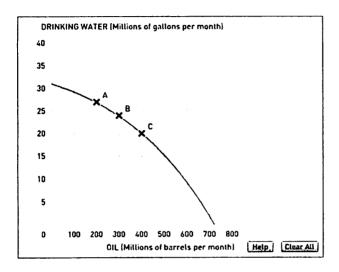
CAMCORDERS

The shape of the PPF reflects the fact that as Scotland produces more camcorders and fewer digital cameras, the opportunity cost of producing each additional camcorder .

#### 3. The opportunity cost of shifting production choices

As Aa ums

The following graph shows the production possibilities frontier (PPF) of an economy that produces drinking water and oil. The black points (X symbols) represent three possible output levels in a given month. You can place your mouse over the points to see their exact coordinates.



Suppose the economy initially produces 27 million gallons of drinking water and 200 million barrels of oil, which is represented by point A. The opportunity cost of producing an additional 100 million barrels of oil (that is, moving production to point B) is \_\_\_\_\_\_ gallons of drinking water.

Suppose, instead, that the economy currently produces 300 million barrels of oil and 24 million gallons of drinking water, which is represented by point B. Now the opportunity cost of producing an additional 100 million barrels of oil (that is, moving to point C) is \_\_\_\_\_\_ gallons of drinking water.

Comparing your answers to the two previous questions, you can see that the opportunity cost of 100 million additional barrels of oil at point B is \_\_\_\_\_\_ the opportunity cost of 100 million additional barrels of oil at point A. This reflects the \_\_\_\_\_\_ .

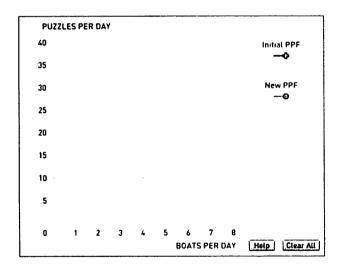
#### 4. Opportunity cost and production possibilities

Aa Aa Aa

Stellos is a skilled toymaker who is able to produce both boats and puzzles. He has eight hours a day to produce toys. The table below shows the daily output resulting from various possible combinations of his time.

	Hours per Day	Hours per Day	Boats	Puzzies
Choice	Producing Boats	Producing Puzzles	Produced per Day	
Α	8	0	4	0
8	6	2	3	11
С	4	4	2	19
D	2	6	1	24
E	0	8	0	25

On the graph below, use the red points (cross symbol) to plot Stelios's initial production possibilities frontier (PPF). Plot your points in order, either from left to right or right to left. Line segments will connect the points automatically.



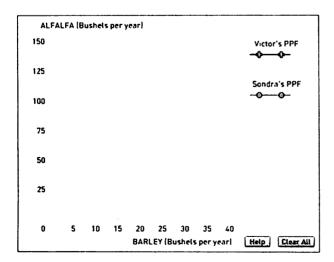
Suppose Stellos is currently using combination D, producing 1 boat per day. What is his a second boat per day? $\_\_\_$	s opportunity cost of producing
Now, suppose Stellos is currently using combination C, producing 2 boats per day. Who producing a third boat per day?	at is his opportunity cost of
As Stellos increases his production of boats, his opportunity cost of producing one mor	e boat
Suppose Stelios buys a new tool that allows him to produce twice as many boats per h affect his ability to produce puzzles. Use the blue points (circle symbol) to plot his new Because he can now make more boats per hour, Stelios's opportunity cost of producing it was previously.	PPF on the graph above.
ChA Su/ (1994-1917 Adda, Altrophyr Hesse) County (1994-1917 Adda, Altrophyr Hesse)	❖ Grade It Now

#### 5. Comparative advantage

Victor and Sondra are farmers. Each one owns a 5-acre plot of land. The table below shows the amount of alfalfa and barley each farmer can produce per year on a given acre. Both farmers can choose whether to devote all 5 acres to producing alfalfa, devote all 5 acres to producing barley, or produce alfalfa on some of their land and barley on the rest.

	Alfalfa	Barley
	(Bushels per acre)	(Bushels per acre)
Victor	4	2
Sondra	12	3

On the graph below, use the red line (plus symbols) to plot Victor's production possibilities frontier (PPF), and use the blue line (circle symbols) to plot Sondra's PPF.



has an absolute advantage in the production of a in the production of barley.	alfalfa, and has an absolute advantage
Victor's opportunity cost of producing one bushel of barley is opportunity cost of producing one bushel of barley is opportunity cost of producing barley than Sondra,	. Because Victor has a
barley, and has a comparative advantage in the	
MMA CONTINUE SELECTION AS A CONTINUE SELECTION OF SELECTI	⊹ Grade It N
i. Gains from trade	аа Аа
	and Contente. They each have 4 million labor hours available per bination of both. The table below shows the amount of corn or jeans
	orn Jeans hour of labor) (Pairs per hour of labor)
Fellcldad	16 6 12
eans, while Felicidad uses 3 million hours of labor per mo Consequently, Felicidad produces 16 million pairs of jeans	er month to produce corn and 3 million hours per month to produce inth to produce corn and 1 million hours per month to produce Jeans. and 12 million bushels of corn, and Contente produces 36 million pairs to other countries willing to trade goods, so in the absence of trade amount of corn and Jeans it produces.
	of jeans, and Contente's opportunity cost of herefore, has a comparative advantage in the eadvantage in the production of jeans.
producing only that good. In this case, the country that p	roduction of the good in which it has a comparative advantage, roduces corn will produce bushels per month, and the pairs per month. In the table below, enter each country's production ion").
eans. In the table below, select the amount of each good	bushels of corn to the other country in exchange for 42 million pairs of that each country exports and imports in the boxes across the row

When the two countries did not specialize, the total production of corn was 18 million bushels per month and the total production of jeans was 52 million pairs per month. Because of specialization, the total production of corn has increased by bushels per month, and the total production of jeans has increased by pairs per month.  Because the two countries produce more corn and more jeans under specialization, each country is able to gain from trade. Calculate the gains from trade—that is, the amount by which each country has increased its consumption of each good relative to the first row of the table. In the table below, enter this difference in the boxes across the last row (marked "Increase in consumption").				
Felicidad			Contente	
	Corn (Millions of bushels)		Corn (Millions of bushels)	, , ,
Autarky Prod. and consumption	12	16	6	36
With Trade Production Trade Action Consumption	▼	A	•	▼
Gains from Trade Increase in consumption		in the second	The Control of the Co	
g <mark>sa</mark> kkot og kallet skallet skol Hele og kallet og skoletiskels	n og karalisa Kanajar og kanada pa			❖ Grade It Now

#### 7. Specialization and trade

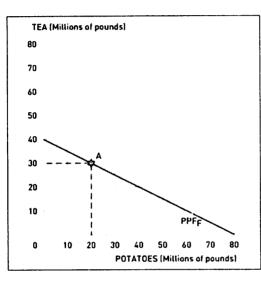
Aa Aa 🚐

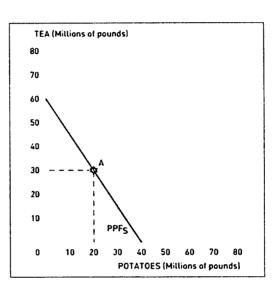
Economists believe that when two countries specialize and trade, each will be able to buy goods in which the other specializes at a lower cost than it would take to produce these goods itself.

The graphs below show the production possibilities frontiers (PPFs) for Freedonia and Sylvania. Both countries produce tea and potatoes, and each initially produces 30 million pounds of tea and 20 million pounds of potatoes before specialization and trade, as indicated by the grey stars marked "A."

Freedonia

Sylvania

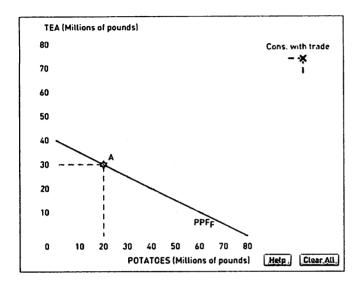




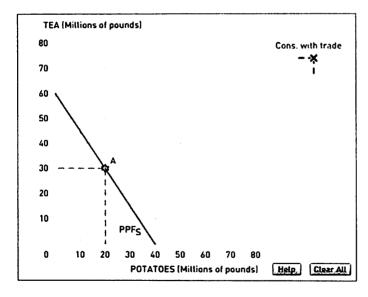
Freedonia has a comparative advantage in the production of \_\_\_\_\_\_\_, while Sylvania has a comparative advantage in the production of \_\_\_\_\_\_\_\_. Suppose that Freedonia and Sylvania specialize in the production of the goods for which each has a comparative advantage. Together, the two countries can produce \_\_\_\_\_\_\_ pounds of tea and \_\_\_\_\_\_\_ pounds of potatoes.

Suppose that Freedonia and Sylvania agree to trade. Each country focuses its resources on producing only the good for which it has a comparative advantage. The countries decide to exchange 30 million pounds of potatoes for 30 million pounds of tea.

The graph below shows the production possibilities frontier for Freedonia. Place a black point (X symbol) on the graph to indicate Freedonia's consumption after trade.



The graph below shows the production possibilities frontier for Sylvania. As you did for Freedonia above, place a black point (X symbol) on the diagram to indicate Sylvania's consumption after trade.



Sylvania and Freedonia \_\_\_\_\_ have been able to consume at the after-trade consumption bundles you found above if they did not engage in international trade.

**Grading Scale:** Each part of each question above is worth one point. Your total points earned in the assignment will be divided by the total points available to obtain a percentage that will be used in the calculation of your final grade.

A = 90-100%

B = 80-89%

C = 70-79%

D = 60-69%

F = less than 60%

# Liberal Studies Course Approval General Information

- 1. Economics 121(ECON 121) is a multiple-section, multiple-instructor course, required of all economics majors as well as students in various other programs. The course is also offered to all students as a liberal studies social science option. The Economics Department will assure basic equivalency in objectives, content, assignments, and evaluation by holding regular discussions on these matters at department meetings. Furthermore, the Department of Economics has found that this assurance of equivalency has been aided greatly by the program-level assessment of student learning conducted in principles courses.
- 2. All sections of ECON 121 will include perspectives and experiences of women as well as racial and ethnic minorities. Specific examples include the differences in unemployment rates among demographic groups, the effects of unexpected inflation (e.g., decreasing real income for those on fixed incomes and shifting wealth between borrowers and lenders), and the differential impacts of expansionary and contractionary fiscal policy upon different groups.
- 3. Students in ECON 121 will be assigned several outside readings, usually consisting of collections of articles from the business press pertaining to current issues in macroeconomics. Specific examples include op-ed pieces from the New York Times and The Wall Street Journal on the efficacy of using expansionary fiscal policy to fine tune the economy (see item F.6 in the course outline) as well as outside articles on the debate over the current stance of monetary policy (item G.5 in the course outline).
- 4. This course is required of all majors in the department, but is designed and taught to offer a general overview of macroeconomics to students. No prior knowledge of macroeconomics is assumed and the primary aim of the course is the allow the student to be better able to read about and understand current macroeconomic events, even if this is the only economics course the student takes.