### CURRICULUM PROPOSAL FORM

### University-Wide Undergraduate Curriculum Committee

	UWUCC USE ONLY
	Number 13B /
I. TITLE/AUTHOR OF PROPOSAL	
COURSE/PROGRAM TITLE: LC 150, Career	Exploration
DEPARTMENT: Learning Center	
CONTACT PERSON(S): Mr. Alphonse N. N	ovels, Ms. Carolyn J. Wilkie
Director, Learning Center  Chair, Division Curric. Comm.	Dept. Chair & Chair, Curric. Comm.  Wice President, Student Affairs
Not Applicable	Not Applicable
Director, Liberal Studies (where applicable)	Provost (where applicable)
III. TIMETABLE	
· · · · · · · · · · · · · · · · · · ·	to be Year to be published Spring, 1989 in Catalog 1989

### Rationale and Purpose

More and more colleges are finding it necessary and valuable to offer courses in career exploration to help students cope with career planning issues as they first enter college (Branyon and Piotrowski, 1986). A major study noted that "freshmen and sophomore students were more in need of life-planning skills, and juniors and seniors were more in need of jobseeking skills" (Heppner and Krause, 1986, p. 301). IUP currently offers a job-seeking oriented course for juniors and seniors, but we have no offerings for freshmen and sophomores.

The purpose of the enclosed course proposal (LC 150 - Career Exploration) is to introduce freshman students to the world of work and through self-assessment and exploration to enable them to make realistic decisions relative to academic majors and professional careers.

### References

- Branyon, S. B., Piotrowski, C. (1986). <u>Evaluation of a Freshman</u>
  <u>Career Development Program</u>. (Eric Document Reproduction
  Services, No. ED274850.
- Heppner, P. P., Krause, J. B. (1979). A Career Seminar Course.

  <u>Journal of College Student Personnel, 20</u> (4), pp. 300-350.

### Course Syllabus

### I. Catalog Description

1 credit

LC 150

Career Exploration

1 lecture hour
0 lab hours
(1C-01-1SH)

Introduces student to the theoretical and practical framework with which to explore a profession that would be compatible with their overall academic skills, aptitudes, and life goals. Students will examine the world of work, assess and confirm their interests, and make realistic decisions on academic majors and careers.

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### II. Course Objectives

- 1. Students will understand the relationship between theories of career development and the process of self-assessment.
- 2. Students will develop effective career planning strategies.
- 3. Students will become familiar with and utilize available university career resources.

### III. Course Outline

- A. The objectives of a college education (2 lectures)
  - 1. Purpose of college
  - 2. Educational objectives
  - 3. Value of attending college
- B. Overview of Careers (1 lecture)
  - 1. Mapping the World of Work
  - 2. Occupational classification systems
  - 3. Terminologies within occupational classifications
- C. Theories of Career Development (2 lectures)
  - 1. Stages of development
  - 2. Factors which influence career development
    - a. environment
    - b. personality
    - c. economy
- D. Self-Assessment (3 lectures)
  - 1. Exploring abilities, interest and values
  - 2. Evaluating vocational interests
  - 3. Decision-making

- E. Investigating Occupations (2 lectures)
  - 1. Identifying reasons for investigating occupations
  - 2. Learning methods of investigating occupations
  - 3. Identifying future occupational trends
- F. Campus and other Resources (2 lectures)
  - 1. Identifying on-campus resources
  - 2. Faculty, staff and administrators as resources
  - 3. Identifying off-campus resources
- G. Application of Career-Decision and Reinforcement through Work Experience (2 lectures)
  - 1. Volunteer work
  - 2. Part-time, work study
  - 3. Summer work
  - 4. Cooperative work program
  - 5. Internship

### IV. Evaluation Methods

A. The final course grade will be based on the total number of points earned. The letter grade corresponding to the points is listed as follows:

<u>Letter Grade</u>	<u>Points</u>
A	200 - 180
В	179 - 160
С	159 - 140
D	139 - 120
F	below 120

B. Point Distribution:

2 quizzes (10 pts)	=	20	pts
4 application exercises (10 pts)	=	40	pts
Discover II or Computerized			-
Career Awareness Program	=	10	pts
Holland Self-Directed Search	=	10	pts
Class Presentation	=	10	pts
Mid-term exam	=	40	pts
Career Research Project	=	20	pts
Class participation	=	10	pts
Final exam	=	<u>40</u>	pts

Total = 200 pts

### C. Application Assignments

These are worth 10 points each and consist of four career application exercises:

- 1. (2) Self-assessment exercises
- 2. Career lab utilization worksheet
- 3. What can I do with a Major in . . . Lab Worksheet

### Criteria for awarding points

- 0 = No assignment submitted;
- 1 = No evidence of appropriate response to assignments;
- 4 = Shows understanding of the principles and/or the techniques, but fails to apply these to personal experiences;
- 8 = Exceeds minimal competence and expectations;
- 10= Far exceeds expectations; shows thorough understanding and application.
- D. There will be 2 exams (40 pts. each) focusing on material from recent class topics. Quizzes are valued at 10 points each. Make-ups will be given only for legitimate excuses. Instructor must be contacted and arrangements made within 24 hours following regularly scheduled exams.

### E. Participation

Active and relevant class participation will count for up to 10 points of the total course points.

### V. Required Textbook

Lock, Robert D. (1988), <u>Taking Charge of Your Career Direction</u>. Pacific Grove, California: Brooks/Cole Publishing Company.

### VI. Special Resource Requirements

Each student will be expected to utilize the following: Discover for College Students and Adults (computerized career exploration program), and the Career Lab located in 108 Pratt Hall.

### VII. Bibliography

Bolles, R. N. (1978). <u>The Three Boxes of Life</u>. Berkely California: Ten Speed Press.

- Dunphy, P. W., Austin, S. F., McEneaney, T. J. (1976). <u>Career</u>

  <u>Development for the College Student</u>. Crauston, Rhode Island:
  Carroll Press.
- Harris, N. C., Grede, J. F. (1977). <u>Career Education in College</u>. San Francisco: Jossey-Bass.
- Michelozzi, B. N. (1980). <u>Coming Alive from Nine to Five: The Career Search Handbook</u>, 3rd Ed. Mountain View California: Mayfield Publishing Company.
- Montross, D. H., Shinkman, C. J., Ed. (1981). <u>Career Development</u> in the 1980's: Theory and Practice.
- Powell, Randall C. (1981). <u>Career Planning Today.</u> Dubuque, Iowa: Kendall/Hunt Publishing Company.
- Shertzer, B. (1985). <u>Career Planning: Freedom to Choose, third</u> <u>edition</u>. Boston: Houghton Mifflin.

### Course Analysis Questionnaire

- A Details of the course.
  - Al This course will serve as an elective for students in the Learning Center program, freshmen undecided majors, and others as space permits. This course is not intended for inclusion in the Liberal Studies program.
  - A2 This course does not require changes in any other courses or programs in the department.
  - A3 This course will follow the traditional type of offering which involves a combination of lecture and small group activities.
  - A4 This course has been offered in multiple sections as a Special Topic during the Spring 1987 and 1988 terms. Students rated it consistently high on Learning Center surveys.

Evaluations of this course for the Spring 1986 and Spring 1987 terms generated the following responses:

Value of the Course	7 Favorable
1986	85%
1987	84%

In response to the question: "This course was helpful to students in understanding the importance of Career Planning, exploration of personal attributes, and overall familiarity with the world of work," the responses were again favorable:

### 7 Favorable

1986	80%
1 987	92%

- A5 This course is not intended to be dual level.
- A6 This course is not to be taken for variable credit.
- A7 Similar courses are offered at these institutions:

Mansfield University of PA Westchester University of PA Duquesne University Waynesburg College Ohio State University
Iowa State University
Oklahoma State University
University of Georgia
University of Nebraska-Lincoln
University of Tennessee-Knoxville
West Virginia University

- A8 While this course is not required by an accrediting authority The Council for the Advancement of Standards for Student Services/Development Programs' (CAS) guidelines for Learning Assistance Programs stipulates that programs must, "Promote student development by encouraging such things as positive and realistic self-appraisal, intellectual development, appropriate personal and occupational choices . . . " (Materniak, G., Williams, A., [1987]. CAS Standards and Guidelines for Learning Assistance Programs, p. 13)
- B Interdisciplinary Implications.
  - B1 This course will be taught by one instructor per section.
  - B2 It is not anticipated that any additional or corollary courses will be needed, now or later.
  - B3 Modification of the initial proposal reviewed by the Educational Psychology faculty eliminated the overlap which had existed between this course and EP 304 Career Planning and Development. The Educational Psychology departmental curriculum committee views the two courses as being complementary to each other (See relevant memoranda attached).
  - B4 A limited number of seats will be reserved for students in the School of Continuing Education.

### C - Implementation

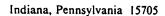
### Resources

- A. No new faculty are needed to teach this course.
- B. Current space allocations are adequate to offer this course.
- C. No Additional equipment is needed.
- D. The existing Discover Lab located in Pratt Hall is adequate for the purpose of this course.
- E. Library holdings are adequate.
- F. No travel funds are necessary.

- C2 A portion of the salaries for some faculty who teach the course are dependent upon Act 101 grant monies. Since all of these faculty are on permanent contracts, and since the Act 101 grant funds have been received by IUP for the past 16 years, the fact that some faculty are partially funded by an outside grant is not considered to present a problem.
- C3 This course will be offered once a year during the spring semester for students admitted to the Learning Center Program and twice a year (fall and spring semesters) for regularly admitted freshman students categorized as undecided majors.
- C4 Two sections of the course will offered in the fall term; and 18-20 sections will be offered in the spring semester.
- C5 Twenty to twenty-five students will be accommodated in each section of this course. The nature of group and lab activities restrict enrollment to this number.
- C6 There is no professional society that suggests enrollment limits for this course, however, sections of the course previously offered have shown maximum enrollment of approximately 20 is necessary for optimal instruction. In addition, the size of the Discover Lab limits the number of students who can be accommodated at any one point.
- C7 This course will not be a curriculum requirement, except for Learning Center admits.

### D Miscellaneous

Attachments
Course syllabi and descriptions from other institutions
Article entitled: <u>A Career Seminar</u>
Students' evaluation of the course
Memo from Dr. Hoellein
Letter from Ms. Cathy Dugan



EARNING CENTER ACT 101 PROGRAM



Date:

February 26, 1988

Subject:

Proposed Career Exploration Course

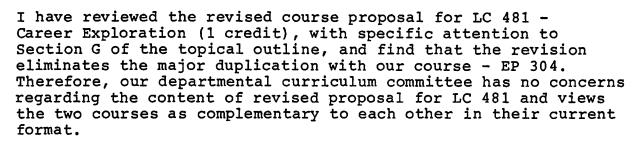
To:

Alphonse N. Novels, Chairperson

Learning Center

From:

Robert H. Hoellein, Chairperson Department of Educational Psychology



gdf





Date:

February 16, 1988

Subject:

Proposed Career Exploration Course

To:

Dr. Robert Hoellein, Chairperson Educational Psychology Department

From:

Alphonse N. Novels, Chairperson Q. M. Learning Center Department

I've enclosed a copy of my September 25, 1986 memorandum to you, and your October 13, 1986 reply regarding a course currently being offered through the Learning Center (LC 481). It is our hope to submit a proposal for this course to the Senate Curriculum Committee for review and approval.

We took your suggestion, and modified Section G of the syllabus to eliminate duplication/overlap with your EP 304 course. I've attached both the old as well as the modified version of section G for your review and comments.

I would appreciate hearing from you and your colleagues at your earliest convenience.

Please give me a call should you have any questions.

ANN: kmh

Enclosures

cc: Ms. Carolyn Wilkie Dr. Steven Ender

DA-521 12-67

October 13, 1986

OCT 15 1998

SUBJECT: Career Excloration Course

TD:

Alphonse N. Novels, Chair Learning Center

FROM:

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Robert H. Hoellein, Chair

Department of Educational Psychology

The review of your proposed course, Career Expioration, has been completed by the faculty. One area of the proposed curriculum was evaluated as being a duplication or overlap with the curriculum in EP 304, Career Planning and Development. Section G of the topic section is considered a duplication of EP 304.

Modification of Section G or substituting another topic in Section G would eliminate the duplication that now exists.

Please inform our department of your intent regarding the duplication so that we can respond accordingly.

cc: Ms. Carolyn Wilkie Dr. Steven Ender LEARNING CENTER/ACT 101 PROGRAM INDIANA UNIVERSITY OF PENNSYLVANIA INDIANA PA 15705

SUBJECT: Career Exploration Course

TO: Dr. Robert Hoellein, Chairperson Education Psychology Department

FROM: Alphonse N. Novels, Chairperson

Learning Center Department

DATE: September 25, 1986

Enclosed you will find a copy of the syllabus for the Career Exploration course as it's currently taught by Learning Center Faculty under the Prefix Ed (481).

As I indicated to you via our earlier telephone discussion, we hope to offer this course on a permanent basis under our own departmental Prefix (LC) by submitting a course proposal to the Senate Curriculum Committee for review.

We firmly believe that the content of this course and the one offered through your department (EP 304 Career Planning and Development) is sufficiently different to warrant the existence of both.

We would appreciate hearing from you and your colleagues at your earliest convenience.

Don't hesitate to call should you have any questions.

ANN/mlw

٠..

cc Ms. Carolyn Wilkie \_\_\_\_\_ Dr. Steven Ender

### TOPICAL OUTLINE

An outline of the primary topics is presented below. Additional topics of relevance will be integrated into the course as it becomes necessary.

- The Objectives of A College Education A.
  - 1. The purpose of college
  - 2. Your educational objectives
  - 3. The value of attending college
- Overview of the World of Work B.
  - 1. Observations, terminology and definitions
  - 2. Occupational classifications
- Theories of Career Development C.
  - 1. Stages of development; the effects of environment, personality, and other factors which influence career development.
- Self-Assessment/Exploring your Personal Attributes
  - 1. Exploring abilities, interests and values
  - 2. Evaluation of vocational interests
  - 3. Decision-making
- Investigating Occupations E.
  - 1. Reasons for investigating occupations
  - 2. Methods of investigating occupations
  - 3. Future trends in occupations
- Campus and Other Career Resources
  - 1. Career Services Office; the Career Gallery; Counseling and Student Development Center
  - 2. Faculty, staff, administrators
  - 3. Other sources
- Employment Strategies and Opportunities G.
  - 1. Resumes and cover letters
  - 2. Interview
  - 3. Gaining work experiences: a) volunteer work, b) part-time work, c) summer work, d) co-op work program and 3) internships

### Course Syllabus

### Career Exploration - LC 481 (1 credit)

Instructor:

### Required Text:

Career Planning: Freedom to Choose (3rd ed) by Shertzer Handouts - to be distributed in class

### Introduction:

This course is one of a three-part series entitled "Freshman Seminar." The series consists of three individual courses: Educational Planning and Development, Strategies for Achieving Academic Success and Career Exploration. The primary goal of the Freshman Seminar series is to assist students to develop the skills, information and motivation to adjust and to achieve a high level of success on college. All individual courses in the series will consist of both an information base and application base. This approach will better ensure that the information is learned in such a way that it is put to immediate use in the freshman year.

### Goals and Related Objectives:

The purpose of choosing a major and career should be based on thorough investigation and analysis of the world of work and the job market. Career Planning and Development will provide students with the opportunity to examine the world of work, assess and confirm their interests, and make realistic decisions on academic majors and subsequent careers.

This course will give students a theoretical and practical framework on which to build and through further exploration choose a profession that would be compatible with their overall academic skills, aptitudes and life goals.

### Goals and Related Objectives:

Goal: To assist students to develop an understanding of "self" in making realistic career and life choices.

Objectives: Upon successful completion of this course the student should be able to:

- a. Identify preferred work areas and activities.
- b. Identify career clusters compatible with their interests, abilities and values.
- c. Describe and integrate appropriate aspects of the Career Development theory.

LEARNING CENTER/ACT 101 PROGRAM INDIANA UNIVERSITY OF PENNSYLVANIA INDIANA PA 15705

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Don't hesitate to call should you have any questions.

ANN/mlw

cc Ms. Carolyn Wilkie Dr. Steven Ender d. Implement a plan for on-going self-evaluation.

e. Identify pertinent aspects relative to the world of work.

Goal: To assist students develop effective career planning strategies.

Objectives: Upon successful completion of this course the student should be able to:

a. Develop a five year goal plan.

b. Identify and acquire experiences that would enhance future career goals; including graduate/professional school opportunities.

c. Identify primary and secondary career options.

d. List academic course requirements and appropriate electives.

Goal: To assist students to become familiar with and utilize University career resources.

Objectives: Upon successful completion of this course, the student should be able to:

a. Identify all available campus career resources.

b. Implement a plan to utilize a minimum of two campus resources as tools in the career preparation process.

c. Conduct a career informational interview.

d. Develop a written resume.

e. Secure part-time, summer, internship and/or co-op work opportunities.

### TOPICAL OUTLINE

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  - 1. Stages of development; the effects of environment, personality, and other factors which influence career development.
- D. Self-Assessment/Exploring your Personal Attributes
  - 1. Exploring abilities, interests and values
  - 2. Evaluation of vocational interests
  - 3. Decision-making
- E. Investigating Occupations
  - 1. Reasons for investigating occupations
  - 2. Methods of investigating occupations
  - 3. Future trends in occupations
- F. Campus and Other Career Resources
  - 1. Career Services Office; the Career Gallery; Counseling and Student Development Center
  - 2. Faculty, staff, administrators
  - 3. Other sources
- G. Testing Career-Decision
  - 1. Acquiring work experience
    - a. Volunteer work
    - b. Part-time work
    - c. Summer work
    - d. Cooperative work
    - e. Internships

Instructor:
 Francis J. Kollar

### Personal Career Development

### Course Outline

AIM - To give you an overview of the world of work relevant to your interests, skills and aptitudes and relevant to Western Society. To explore your own feelings about the world of work and where you may fit into it. To gather information about vocational development and the job market as it relates to college graduates. To help you determine a general direction in your quest for a future career - specifically a position in the world of work.

- OBJECTIVE 1. Providing the background for self-evaluation so that the student may develop as thorough an understanding of himself as possible.
  - 2. Providing the materials and resources for the study of the world of work.
  - 3. Providing the facilities and counseling so that these self-evaluations can be integrated.
  - 4. Providing assistance in the task of seeking his objective after his choice is made.

DESCRIPTION - This career development course encompasses three basic units of work which are structured on the individual's personal world, his world of work, and the interpretation of his personality and the world of work. These units include the use of a testing program at the beginning of the course, which includes the Differential Aptitude Test, The Strong/Campbell Vocational Interest Blank and the California Personality Inventory. From the student's review of these inventories and his self evaluation of both himself and the world of work, he learns to integrate his personal world with that of the world of work and hopefully selects a curriculum and career for his future. This course includes a history of vocational development in the United States and the application of the American worker to that history.

### UNIT I

### YOUR WORK AND EDUCATIONAL WORLD

Meetings: Monday and Wednesday at 1:00 P.M.

Unit I - Overview and Testing

1. Orientation: Overview of course and sign contracts.

Lecture: 2. Work, society, and you Chapter Singleton/Bao,

College to Career - Finding Yourself in the Job Market

McGraw-Hill

How to Make a Decision - Chalk Talk

Lecture: 3. Work and Education Chapter II Text Book

Hand out California Personality Inventory

Testing: 4. The Importance of Planning ahead Chapter III

Testing: 5. D.A.T. Questionaire 3 hr. Evening

UNIT II

### SELF-ASSESSMENT

Values

Clarification:

6. Exercise l

Values

Clarification:

7. Exercise 2

Abilities:

- 8. This Isn't Quite What I Had In Mind, written by Loughary and Ripley
- 9. Interest
- 10. Social Issues
- 11. Significant Others/Feelings
- 12. "What I Learned About Myself" paper presentation paper due

### UNIT III

### EXPLORING THE WORLD OF WORK

### Lecture 13 Classifying Occupations

- A. General review of occupational classifications
- B. Two-dimensional classifications...

Ann Roe's system...Handouts...

- Horizontal groupings based on activities in jobs.
- 2. Vertical groupings skills level of function.
- C. Clusters systems...Holland's six occupational personalities RIASEC
- D. Dictionary of Occupational Titles

### Lecture 14 Clusters System

- A. Holland's system
- B. Other systems
- Lecture 15 Dictionary of Occupational Titles
  - A. Handouts
  - B. Assignment
- Lecture 16 The Current Job Market
- Papers Due: "What I Learned About Myself" (before Thanksgiving)

  The Inquiring Reporter

### PERSONAL CONTRACT

### VI TINU

### Integrating the Process of Decision Making and the Job Market

### As It Relates To You.

- Lecture 17 Second Alternative...A Career choice,,,each career choice should be a different occupation/job.
  - 1. Administer the Self-Directed Search
  - 2. Acore

ASSIGNMENT: D.O.T. Worksheet

- Lecture 18 Work day in Career Planning Library
  - 1. Assignment: D.O.T. Worksheet
  - 2. A career outling
- Lecture 19 Third Alternative...A career choice
  - 1. Assignment: Administer Vocational Preference Inventory
  - 2. Score
- Lecture 20 Work Day in Career Planning Library
- Lecture 21. Career Day...The Career Selection Matrix and How to Use It.
- Lecture 22 Film Slides
  - 1. The Changing Work Ethic
  - 2. Choosing Your Career
- Lecture 23 Review of D.O.T. with all students...if back from test scoring
- Lecture 24 How to get a Job
  - 1. Job Hunting Guide
  - 2. Job Hunting: Secrets and tactics

### Syllabus ACADEMIC ALTERNATIVES EXPLORATION COURSE ED:HUSER 270.02

Text: Academic Alternatives: Exploration and Decision Making

Office: 012 Mount Hall

Phone: 292-8278

Week (	of		Topics
March	28	UNIT 1:	Personal Awareness Examining Current Academic Choices
April	4	UNIT 1:	How Decisions are Made Career Development Theories
April	11	UNIT 2:	Identifying Academic Alternatives Overview of OSU majors and Academic Requirements Transcript Analysis
April	18	UNIT 3:	Personal Assessment Personality and Career Discover/Sigi Plus Senior Bank
April	25	UNIT 3:	Exploring Career Information MBTI Interpretation
May	2	UNIT 4:	Academic and Ocupational Relationships Midterm Coop Opportunities Resume' Writing and Placement Office Services
May	9	UNIT 4:	Academic/Occupational Interviews and Presentation
May	16	UNIT 5:	Making a Decision and Action Planning Academic and Ocupational Presentations Periodic reassessment

May 20 to June 3 second and final meeting with instructor.

ATTENDANCE POLICY: Attendance in this course is mandatory because of the personal and process-orriented nature of its content. Students having more than two unexcussed absences will be disenrolled from the course.

### GRADING POLICY:

This course is graded S/U. For a satisfactory grade, a minimum of 80 points in the following assignments is required. In addition, all assignments must be turned in on the assigned date. Workbook units must be completed before the Unit is addressed in class.

Assignment	Due Date	Points
MBTI	4-11	5
1st Meeting	4-11 to 4-22	10
Book Review	5-9	10
2nd Meeting	5-20 to 6-1	10
Midterm	5-2	15
Computer Assess		5
Academic/Occupa	tion	-
Presentations	5-11 to 5-16	10
Work Book	at both meetings	25
Class Participa	tion	10
		100
		Pages
March 28	Introduction	1 1 8 0 5
March 30	Life Line	3-8
April 1	Force Field	8-13
April 4	Decision Making Styles	15-18
April 6	Sex Roles	18-19
April 8	Holland	45-60
April 11	Overview of OSU Majors	23-33
April 13	Overview of OSU Majors	
April 15	Transcript analysis	34-36
April 18	Senior Bank	38-43
April 20	Discover/Sigi Plus Briefing (We	
April 22	MBTI Interpretation	45-60
April 25	Attitudes and Values twds Occup	
April 27		livant Hall)
April 29	Issues for the 90's	
May 2	Midterm	
May 4	Coop Opportunities	77-85
May 6 May 9	Resume' & Placement Services Resume'	85-92
May 9 May 11	Presentations	
May 13	Presentations	
May 16	Presentations	
May 18	Beginning the Process	
<b>▼</b>	Meeting with Instructor	93-97
June 3	Final classs meeting	
J J	. Ther crasss meering	•

ermediate Shorthand, 5 hours. isite: EBE 300 or equivalent.

reinforcement, improving speed and y in taking dictation on both practiced v-matter materials, and transcription at

vanced Shorthand, 5 hours.

ewriter.

isite: EBE 301.

ques, and production of mailable il; emphasizes handling of materials, oment of dictation speed on unfamiliar ary shortcuts, and efficient transcription pts. roductory Keyboarding for Information

ctory course designed to teach alphasing. 5 hours.

s keyboarding skills to students who to use typewriters, microcomputers, ocessors, computer terminals, and other nental formatting of letters, tables, and of information processing equipment ripts. Course will be taught on state of electronic typewriters. yboarding Applications for Business. 5

risite: EBE 303.

sizes the application of keyboarding production of business letters, statistiwill be taught on state-of-the-art elecy, tabulation, forms and manuscripts. ypewriters. chine Calculation of Business Problems.

um in the use of electronic calculators to facilitate speed and accuracy in comand in the application of the principles ness mathematics in solving a wide of business problems. sic Curriculum in Business Education.

isite: EBE 336.

ining curriculum content and planning tional programs in business education.

aching Procedures in Business Educa hours.

isite: EBE 335.

s and techniques in business education. s directed observation, lesson planning, and evaluation of teaching materials, ecial Problems in Business Education. Id experience in individual laboratory.

urs.

uisite: Senior standing in business on.

I training appropriate to the needs of the ual. The student's project may involve d analysis of original data pertinent to investigation in the field or the collecd students are permitted to secure spe-

Theory and practice in the processes (thinking, reading, writing, speaking and listening) involved in business communication.

Business Communication, 5 hours.

processing applications. Opportunities will also package designed for administrative word Word processing skill development utilizing BM Personal Computer with popular software be given for personal applications, including 503. Word Processing Applications. 5 hours. resume and term paper preparation. 506. Integrated Office Practices and Procedures.

Prerequisite: EBE 302 and 305 and 503 or equivalent.

Capstone experience in simulated setting integrating office procedural functions and praclices, including operation of word processors, electronic typewriters, dictating/transcribing will be given to the development of affective machines, copiers/duplicators, electronic calculators, and other business machines. Emphasis competencies; professional opportunities for qualified persons will be examined.

Scientific office management: principles, equip-507. Office Management. 5 hours.

methods and procedures, job organization and evaluation, selection and training of office ment, supervision, information management, personnel. 508. Business Data Processing for Teachers. 5

hours.

programming. Course prepares students for: use of microcomputers for BASIC language Introductory course in computers and data (including central processing unit), software, processing concepts, including evolution of computer systems, number systems, hardware input-output techniques, and magnetic storage; computer industry, techniques of data handling, information Processing section of TCT.

Prerequisite: EBE 508, CS 533, or permission of 509. COBOL Business Applications for Teachers. 5 hours. department.

receivable, and payroll. Attention is given to to problems in inventory control, accounts Application of basic knowledge of programming. methodology of teaching these applications.

510. Systems Analysis and Design for Teach Prerequisite: EBE 509, CS 533, or permission of ers. 5 hours.

for teaching advanced programming on systems design. Includes project management, docu-Provides technical background and knowledge, department.

mentation standards, hardware, software, forms

design, feasibility studies, file organization, sys-

tems design, and development.

512. History and Philosophy of Vocational Business Education, 5 hours.

with emphasis upon business education; fed-eral legislation for vocational education, and vocational and technical education programs in Origin and development of vocational education industry; changing manpower needs and new media and retraining procedures as instruments administration of federally aided programs; or updating vocational programs. 546. Student Teaching in Business Education.

advantage, evaluating sales and advertising Focuses on specific consumer problems that students encounter during school years, as well emphasizes how our economy functions, mak ng purchases wisely, managing money to best practices, guarding against unwise buying pracas those they will confront after leaving school 576. Consumer Financial Planning. 5 hours. Prerequisite: ECN 107 or 545 or equivalent. ices and dishonest selling practice.

### Counseling and Human Development Services (ECP)

and developing skills necessary for effective preparation for employment are explored. In addition to traditional classroom activity, content is presented in an experiential manner Offers an opportunity for receiving information assessment, occupational exploration, and through field trips, observations, role playing, career decision making. Processes of sell simulation, individualized projects, and contact with resource experts.

400. Special Problems in Counseling and Human Development Services, 1-10 hours. Prerequisite: Permission of department.

ests, special training needs and research efforts of students. The course may be taught as an The topic(s) of this course is arranged for indiinduals or groups to accommodate the study of current philosophical, psychological, sociological, and developmental trends, unique interindependent study for an individual or group, or as a formal class for all students.

Prefequisite: Two undergraduate courses in PSY 402. Interpersonal Relationships. 5 hours.

ed 5y the instructor. Students practice the skills in role playing situations. Skills included are: hatening, perceiving surface and underlying physical attending, psychological attending, Interpersonal skills are taught and demonstrat-

eelings, basic responding skills, personalizing skills and initiating skills.

500. Fundamentals of Guidance in Elementary An introduction to professional training for counselors and an opportunity for teachers to acquire an overview of guidance and counseling functions in the school program. Secondary Schools, 5 hours.

Principles of testing, types of scores, use of instruments and methods of assessing abilities, achievement levels, interests, attitudes, developmental variables, vocational skills, and personality characteristics. Use of test and non-test 501. Individual Appraisal. 5 hours. data in guidance and counseling.

### Supervision (ECS) Curriculum and

514. (EIT) Design and Development of Computer-Based Instructional Methods. 5 hours. See EIT 514.

# 335. Curriculum and Methods in Drama Educa-

Drama Education (EDR)

ion: K-8. 5 hours.

399. Career Development for Life Planning. 4

Prerequisite: Accepted in the Curriculum Sequence in Drama Education.

Planning and developing procedures for implementing curriculum in Drama at the early childhood and middle school level. An investigation into the literature, materials and techniques appropriate for children at different developmental levels. 336. Curriculum and Methods for Drama Education in the Secondary School and the Community. 5 hours.

Prerequisite: EDR 335. Accepted in the Curriculum Sequence in Drama Education.

Planning and developing procedures for implementing the use of drama as an art and a therapy in the secondary schools and in other community agencies with an educational unction. 546. Student Teaching in Drama Education. 1-15

Prerequisite: EDR 335 and EDR 336. Accepted in the Curriculum Sequence in Drama

The student is placed for a quarter in an approved professional laboratory situation and supervised in the practical application of drama education skills.

problem.

OKLALOMA STATE UNIVERSITY

### ARTS AND SCIENCES (A&S)

1111
Freshman Orientation, Orientation for freshmen, Study techniques, evaluation of one's abilities and the making of proper educational and vocational choices.

3710

A&S Internship. 1-6 credits, maximum 6. Prerequisite: junior standing. For students in the College of Arts & Sciences. Cooperative education experiences not included in departmental offerings. Before enrolling, students must have an individual contract approved by the sponsoring professor and the Dean of Arts and Sciences (or administrative officer).

### **CURRICULUM AND** INSTRUCTION EDUCATION (CIED)

Reading and Study Skills for College Students. 1-4 credits, maximum 4. Lab 1-4. Instruction and laboratory experience for the improvement of reading rate, vocabulary, comprehension and study skills. Graded on passfail has

(2 credit dours)
as elective

### APPLIED BEHAVIORAL STUDIES IN EDUCATION (ABSED)

World of Work. 1-3 credits, maximum 3. Assists students in exploring career options through increased understanding of self and expanded knowledge of occupational information. Includes a study of the decision-making process and a look at the present and luture changing world of work.

(2 credit hours)

### DUQUESNE UNIVERSITY College of Liberal Arts and Sciences

### CAREER EXPLORATION

TEXTBOOK: Harris-Bowlsbey, JoAnne, et al. <u>Take Hold of Your Career</u>. The American College Testing Program Career Planning Services, 1982.

INSTRUCTORS: Dr. James R. Holcomb, Ms. Carol J. Cantini, Ms. Jody E. Reinsel

### CLASS SCHEDULE

Week/ Session	Topic	Chapter/ Exercise
1.	The Process of Life and Career Planning	Ch. 1
2.	The Decision-making Process	Ch. 2/Ex. 1
3.	A Career Conceptualized	Ch. 3/Ex. 2
4.	Self-concept and Vocational Choice	Ch. 4/Ex. 3
5.	Your Interests and the World of Work	Ch. 5/Ex. 4a/b
6.	Assessing Your Experiences, Skills, and Abilities	Ch. 6/Ex. 5
7.	Mid-term Exam and/or Report	
8.	Stereotyping and Occupational Choice	Ch. 7/Ex. 6
9.	Organizing Your Occupational Research	Ch. 8/Ex. 7
10.	Gathering Information on Select Occupations	Ch. 8/Ex. 8,9
11.	Weighing Personal Preferences and Choosing Alternatives	Ch. 9/Ex. 10
12.	Personal Career Action Plan	Ch. 10/Ex. 11
13.	Developing Job Search Skills and Strategies: Part 1	Ch. 10/Ex. 13,
14.	Developing Job Search Skills and Strategies: Part 2	14; Sup. Guide/ Handouts*
15.	Final Exam and/or Report	

<sup>\*</sup>Based on Leader's Guide: Job Search Strategies Workshop, CPC Foundation, 1983

Career Development and Placement College of Business Administration College of Sciences and Humanities 204 Carver Hall Ames, Iowa 50011

<u>iowa state</u> University

Telephone: 515-294-8419

March 18, 1988

Dr. Kathryn A. Stratton Learning Center Curriculum Committee Indiana University of Pennsylvania 203 Pratt Hall Indiana, PA 15705-1087

Dear Dr. Stratton:

Your letter of February 23 was forwarded to me by Marcia Akers. In response to your request, I have enclosed information on the two career development courses offered for credit at Iowa State University. These two courses are separate from the required (no credit) freshman orientation classes and provide elective credit toward graduation. The 1987-1989 catalog course descriptions are as follows:

Sciences & Humanities (S-H) 102. Introduction to Career Planning. Cr. 0.5. First 8 weeks. Prereq: Second semester freshman classification. Development of self-awareness through assessment of values, interests, and skills; utilization of career research techniques; opportunities for exposure to professionals in various career fields; facilitation of goal-setting and decision-making skills. Offered on a satisfactory-fail basis only.

Sciences & Humanities (S-H) 104. Personal Career Development. Cr. 2.0 Prereq: Sophomore classification. Comprehensive approach to personal career development; intensive self-analysis; utilization of a computerized career exploration system; examination of work in modern society and the impact of technology on the future of work; exposure to job search skills necessary for career choice implementation.

The enclosed syllabus will provide additional information. If I can be of further assistance, please feel free to contact me.

Sincerely,

Dee Stupp-Hurst

Career Development Officer

Dec Stupp-Hurit

DSH: tm

**Enclosures** 

cc: Marcia Akers

### S-H 102 INTRODUCTION TO CAREER PLANNING

### 1. COURSE OBJECTIVES:

- A. To develop self awareness that includes an understanding of one's interests, values and skills.
- B. To acquire the skills necessary to recognize and utilize various resources for information about career opportunities.
- C. To set career related goals.

### 2. KEY TOPICS:

- A. Career Decision-Making
- B. Career Resources
- C. Values
- D. Skills
- E. Interests
- F. Goal Setting
- G. World of Work

### 3. KEY ACTIVITIES:

- A. Harrington O'Shea Career Decision-making System
- B. Career Research and Interview
- C. Pathways to Careers

### S-H 102 SCHEDULE AND REQUIREMENTS

- Jan 21 (Th) Introduction: course requirements, personal information sheet, get acquainted
- Jan 26 (T) Career decision-making overview, decision-making styles
- Jan 28 (Th) Harrington-O'Shea Career Decision-making System
- Feb 2 (T) Values

  Values Survey completed by beginning of class
- Feb 4 (Th) Skills and abilities
- Feb 9 (T) Interests
- Feb 11 (Th) Transition to world of work
- Feb 16 (T) World of work introduction to ISU career resources
- Feb 18 (Th) World of work additional resources
- Feb 23 (T) Information interviewing, role playing, how to find people to interview

  Career Research due
- Feb 25 (Th) Individual appointments with instructor; no class
- Mar 1 (T) Pathways to Careers Memorial Union
- Mar 3 (Th) Goal-setting; risk-taking
  Pathways to Careers Worksheet due
- Mar 8 (T) Strategies for attaining goals; action plans, evaluation Career Interview Report due

### COURSE REQUIREMENTS:

- 1. Class attendance
- 2. Harrington-O'Shea
- 3. Career research and interview (minimum of 1)
- 4. Participation in Pathways to Careers
- 5. Instructor conferences
- 6. Satisfactory completion of  $\underline{\text{all}}$  exercises assigned by instructor

S-H 104

SPRING SEMESTER 1988

Office: 204 Carver Phone: 294-8419

INSTRUCTOR: DEE STUPP-HURST

### OVERVIEW:

S & H 104 is a two-credit course designed to provide opportunities for self-exploration and clarification of personal and career goals. To reach this end, we will use readings, lectures, discussions, and media resources. A unique feature of the course is the use of SIGI, an interactive computer program that assists the user in the career decision-making process.

### TEXTS AND OTHER REQUIRED MATERIAL

Career Planning for the 80's, Reed Mencke and Ronald Hummel. Brooks/Cole Publishing Company, Monterey, CA. 1984.

### GRADING

Grades will be based on the following:

		Due Dates
Developmental Resume	100	February 11
Information Interview Report I	100	March 3
Information Interview Report II	100	April 14
Two exams, 50 points each	100	
Resume/Cover Letter	100	May 3
Course Paper	250	May 12
Additional Written Exercises	100	
Class Attendance and Participation	150	
Total Points	1000	

### CLASS POLICIES

### **Attendance**

Due to the participatory nature of S-H 104, you are expected to attend each class session. In this particular course, outside readings do not duplicate materials covered in class lectures, videotapes and exercises. Therefore, it is very difficult to perform well on exams and assignments if you regularly miss class. To encourage you to attend and to participate, 150 points of the final grade will be based on your attendance and participation record.

If a class must be missed contact me or leave a message at 294-8419. An appropriate written make up assignment will be assigned and completed within one week of the absence.

### Late Assignments

The required assignments for this course are designed to assist you in the career decision-making process. To receive maximum benefit from the assignments, it is necessary to complete them at certain times and in a particular sequence. Therefore, students who turn in assignments more than one day late will be penalized:

Assignments submitted from 2-7 days late will be graded half a letter grade lower. In other words, an "A" paper would be graded "A-".

For each successive day, the grade for the late assignment will be lowered one whole letter grade.

Please note that in order to receive a passing grade for this course, <u>all</u> exams and assignments must be completed. <u>No late assignments</u> will be accepted during final exam week.

### Make-Up Exams

Since there are only two exams, you are expected to be present for each of them. Make-up exams will be given only under unusual circumstances. To request a make-up exam, you must contact me before the exam and be prepared to document your reasons for requesting a make-up exam.

All make-up exams will consist of essay questions.

### S-H 104

### Course Objectives:

- 1) To clarify personal values, interests, and skills.
- 2) To introduce the tools and methods of career exploration.
- 3) To foster an understanding of the human needs work fulfills.
- 4) To become aware of the technological and demographic changes that will alter work in the future.
- 5) To become an active participant in the career decision-making process.
- 6) To develop effective job-search skills.

### S-H 104 COURSE SCHEDULE SPRING 1988

January 21	Introduction, course requirements	Chapter 1 & 2
January 26	Career Decision making overview & developmental resume	Chapter 3
January 28	SIGI	
February 2	Values clarification	Chapter 4
February 4	Interests	
February 9	Skills & Abilities Assessment	Chapter 5 & 6
February 11 ·	Self-assessment review	Chapter 7, developmental resume
February 16	Career resources	due
February 18	Networking/information interview	Handouts
February 23	Getting Experience	Chapter 10
February 25	n u	( 127 22
March 1	Pathways to Careers	
March 3	Examining majors	Chapter 8 & 11, Info Interview #1
March 8	Exam #1	due
March 10	Decision making styles	Handouts
Mar <u>15-17</u>	Spring Break	
March 22	The Information Society	Chapter 9
March 24	The Future of Work	·
March 29-31	No class	Instructor appointments
April 5	Video "The Pursuit of Excellence"	·.
April 7	15 14 15	
April 12	Workplaces and Workstyles	Handouts
April 14	Career stereotypes and barriers	Info Interview #2 due
April 19	и и	
April 21	Resume and cover letter	Chapter 12
April 26-28	The Job Interview	Chapter 13
May 3	Creative Job Hunting	Chapter 14, Resume/CL due
May 5	VEISHA	
May 10	Goal setting	
May 12	Review and Course evaluation	Course paper due.

# LC/ACT 101 PROGRAM ANNUAL REPORT 1985 - 1986

D=Strongly Disagree; E=Uncertain. Use the following key to respond to the items in this section: A=Strongly Agree; B=Agree; C=Disagree;

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# LC/ACT 101 PROGRAM ANNUAL REPORT 1986 - 1987

Use the following key to respond to the items in this section: A=Strongly Agree; B=Agree; C=Disagree; D=Strongly Disagree; E=Uncertain; F=Not Applicable.

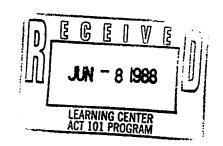
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Advising & Testing Center Indiana University of Pennsylvania 107 Pratt Hall Indiana, Pennsylvania 15705-1087

(412) 357-4067 (Voice/TDD)



June 1, 1988



Alphonse Novels, Chairperson Learning Center 203 Pratt Hall - IUP Indiana, PA 15705

Dear Mr. Novels:

This memo is written in support of continuation of LC 481: <a href="Career Exploration">Career Exploration</a> as a credit-bearing course (with credit towards graduation) in the IUP curriculum. The course is a common, and valuable, component in university curricula. At the heart of the course is the development of skills such as self-awareness, knowledge and use of the decision-making model, research, writing and critical thinking. These, of course, are skills central to success in other university courses and life. Unlike other courses, in LC 481: <a href="Career Exploration">Career</a> Exploration we overtly stress the development of these skills.

Because the course limits the number of participants per section it provides the framework described by developmental theorists as essential to college student development; that is, close instructor contact in a structured framework, with gradual removal of the tight structure.

From a practical standpoint, approximately 33% of IUP students entering with a declared major change their major at least once prior to their graduation. They are not as "decided" as they seem. Since 1986, we have seen a marked increase in the number of students entering IUP as "undecided" majors. The number was (approximately) 100 in 1986 and rose to (approximately) 300 in 1987. There is no reason to expect anything other than the same in upcoming years. In an effort to dissuade these students from the indiscriminate changing of majors that their "declared" peers engage in, they have been encouraged to participate in the structured exploration experience of Career Exploration.

Student feedback about the course has been extremely positive. A major complaint has been the lack of availability of the course to upper-class students. Although my freshman advisees have sometimes complained about the rigor of the course, they have been among its major proponents, making referrals and encouraging its continued offering to freshmen. A recent section comprised of upper-class students urged the course's continuation and availability to freshmen. Unfortunately, we are currently unable to offer this course to other than the 300 plus entering freshman with undecided majors.

Mr. Alphonse Novels Page 2 June 1, 1988

Having experiences this type of course as both a student and an instructor and having been involved with its teaching at three universities, I strongly urge its continuation. I believe that it is valuable for students both interpersonally and didactically.

Please contact me if you have questions or require further information.

Sincerely,

Catherine Dugan Director Advising & Testing Center

CD:tvh