INDIANA UNIVERSITY OF PENNSYLVANIA
INTERNAL DEPARTMENTAL
POLICY STATEMENT

Subject: Ban of High-Pressured Recruitment Policy

Date: March 22, 2021 Distribution Code: G, H, I

Addition ____
Deletion ____
New Item __X__

Originating Office: Office of Financial Operations

PURPOSE:
In order to comply and strengthen program policy compliance with the Memorandum of Understanding between the Indiana University of Pennsylvania (IUP) and the United States Department of Defense (DoD), the approval of the following policy is being requested. Per the DoD Memorandum of Understanding, paragraph 3.j.(3) institutions are required to "Refrain from high-pressure recruitment tactics such as multiple unsolicited contacts (3 or more), including contacts by phone, email, or in-person, and engaging in same-day recruitment and registration for the purpose of securing Service member enrollments."

POLICY:
In compliance with paragraph 3.j.(3) of the Memorandum of Understanding with the United States Department of Defense, Indiana University of Pennsylvania will ban high-pressure recruitment tactics such as multiple unsolicited contacts (3 or more), including contacts by phone, email, or in-person, and engaging in same-day recruitment and registration for the purpose of securing Service member enrollments.

DISTRIBUTION:

Distribution Code	Description
A	All Employees
B	All Budget Coordinators
C	All Non-Instructional Employees
D	All Deans and Department Chairpersons
E	All Managers
F	All Faculty
G	Senior Administrators
H	President's Cabinet
I	Vice Presidents