



wombat[®]
security technologies

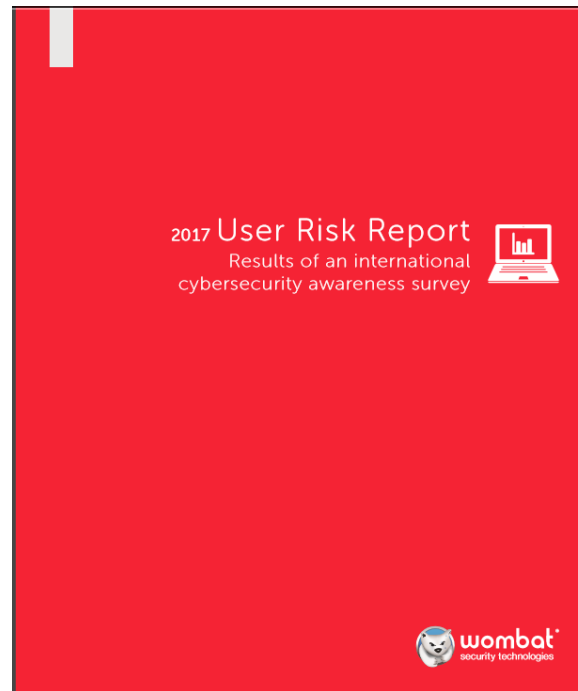
The State of Security Education: Phishing and Beyond

About Wombat Security

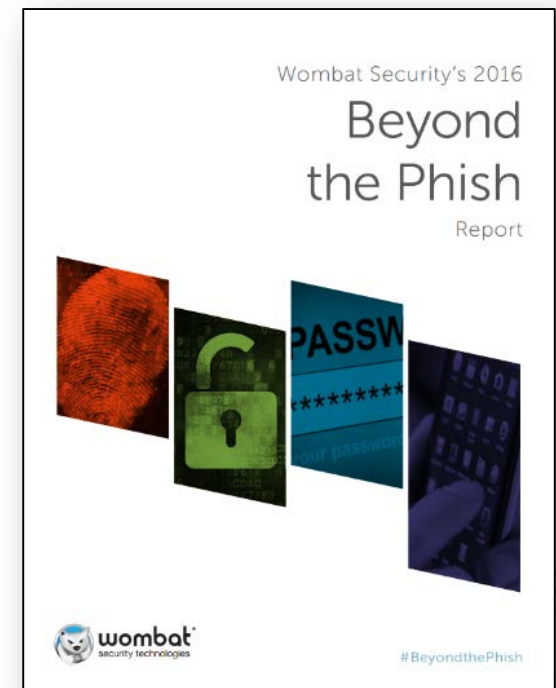
- Born from research at Carnegie Mellon University in 2008
- Achieved over 100% year over year growth in sales four years in a row
- Ranked 144 on Deloitte Technology Fast 500™
- A leader for 3 consecutive years in the Gartner Magic Quadrant



Research



**2017 report
just released!**





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User Risk Report 2017

What Do End Users Know?

2017 User Risk Report
Results of an international
cybersecurity awareness survey

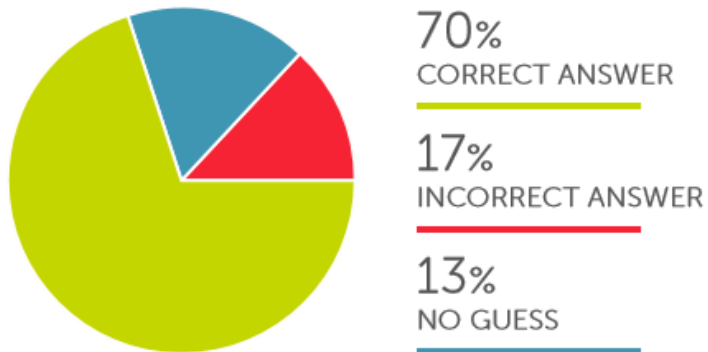


Phishing

What Is Phishing?

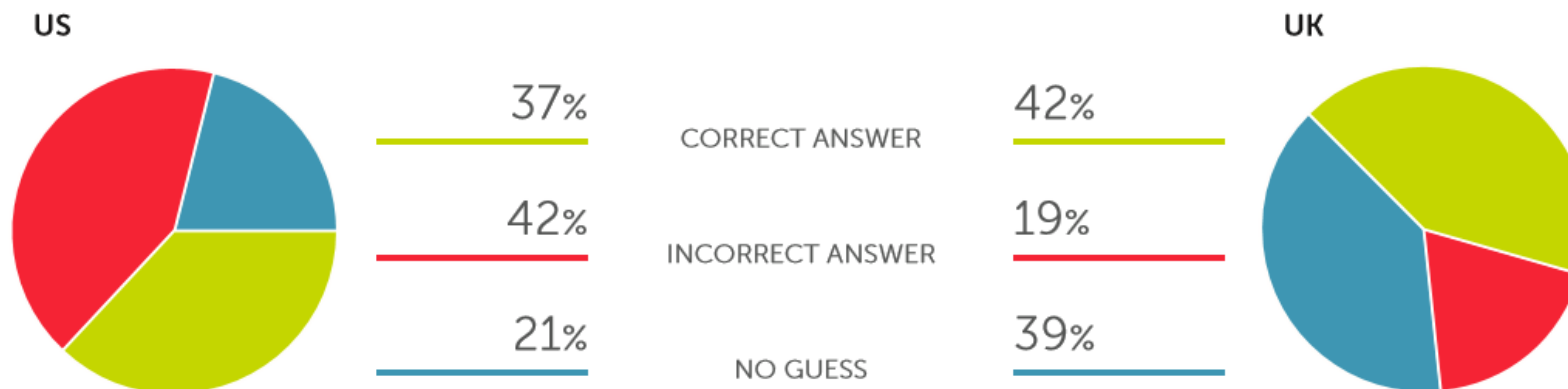
Respondents in the US and the UK had similar levels of understanding of this topic:

GLOBAL AVERAGE



Ransomware

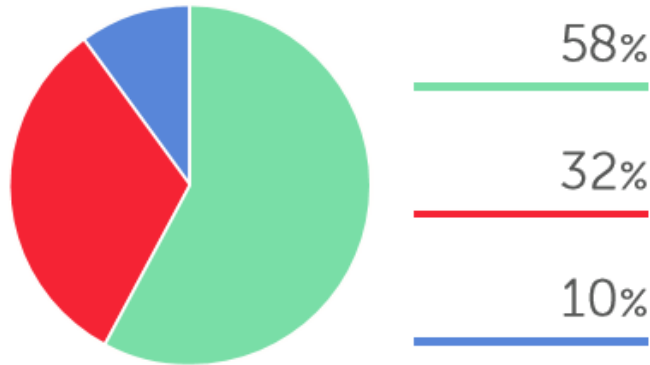
What Is Ransomware?



General Knowledge

Can Your Anti-Virus Software Stop a Cyberattack?

US

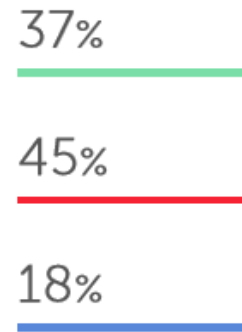


YES

NO

I DON'T KNOW

UK



General Knowledge

Does a Trusted Location = Trusted WiFi?

We presented our survey participants with what we thought was a relatively straightforward question: *If you are in a place you trust — like a nice hotel, local coffee shop, or international airport — can you trust that location's free WiFi service to keep your information secure?* We were surprised by the number of people (particularly those in the US) who have misplaced trust in these networks.



Are Business Pages Approved by Social Platforms Before Being Posted?

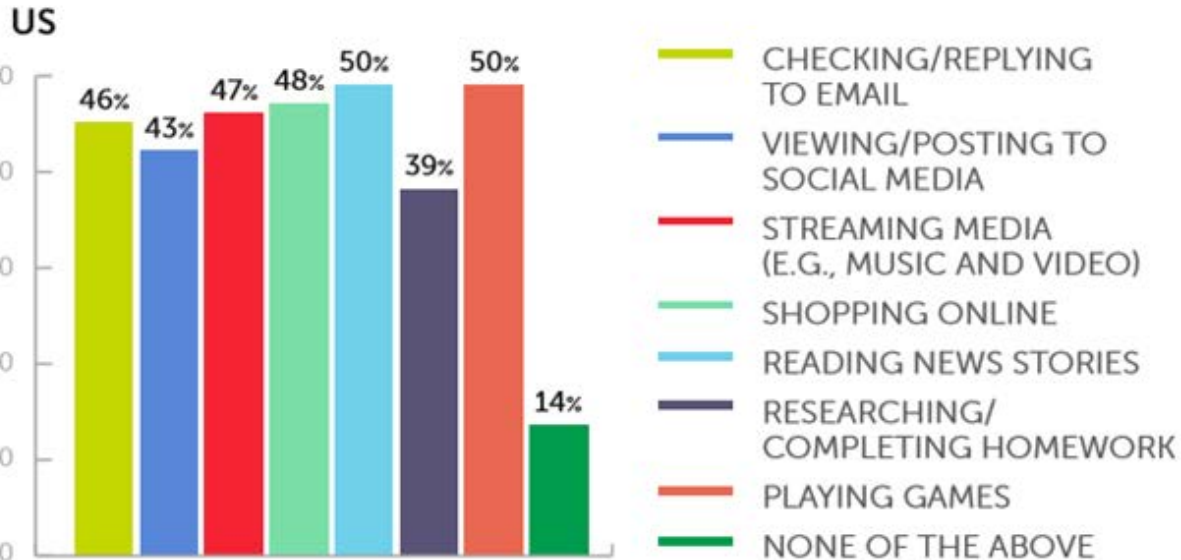
Unfortunately, too many employees believe that platforms like Facebook, Instagram, and Twitter approve business pages before allowing them to be posted (though US employees once again lag behind their UK counterparts).



Personal Use of Corporate Devices

What Personal Activities Do You Allow Family Members or Trusted Friends to Perform on Your Corporate Device? *(Multiple responses permitted)*

Well, we admit it: we were floored to see how many employees (particularly those in the US) give their friends and family members access to their corporate devices.





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State of the Phish 2017

Phishing Threats

STATE
OF
THE — 2017 —
PHISH

to be to obtain
financial or other
information
from internet users
without their
knowledge by sending
an email that looks
as if it is from a
legitimate organization,
encouraging an end
user to take an action
that compromises that
organization or reveals
sensitive information



What are Companies Experiencing?

76%

reported being the victim
of a phishing attack in 2016

Down **10%** from 2015

51%

said the rate of phishing
attacks is increasing

Down **15%** from 2015

45%

said the rate of
phishing attacks
is decreasing

4%

said the rate
has stayed
the same

44%

experienced phishing through
phone calls (vishing) and SMS
messaging (smishing)

Decrease of **20%** from 2015

4%

experienced phishing
through USB attacks

Decrease of **33%** from 2015

#StateofthePhish

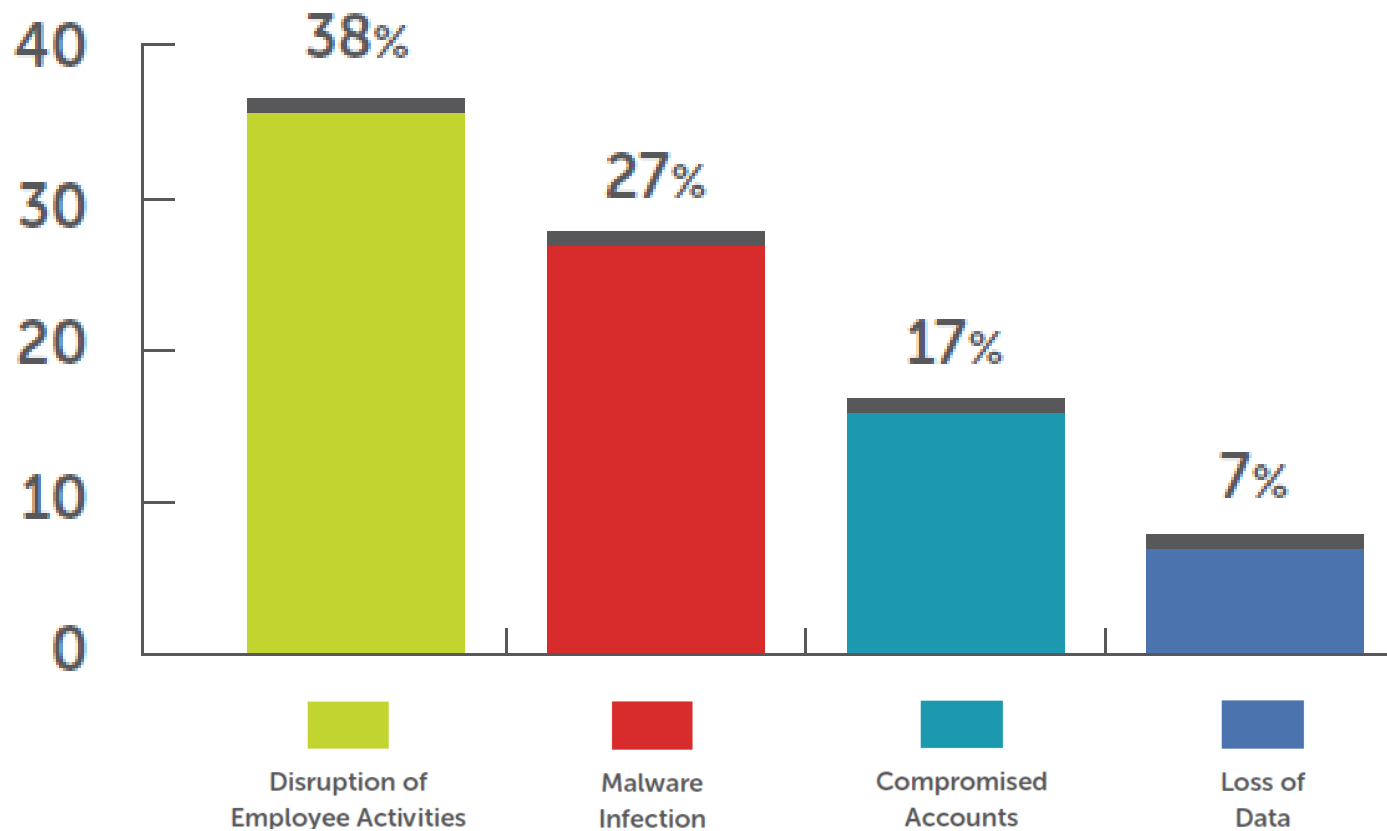


Why Should You Care?

- Phishing attacks are increasing in complexity
- Attackers are targeting the end user
- Increasing reliance on end users to make responsible security decisions
- An increasingly connected and at-risk workforce
- Attacks cost your organization money and time

The Impact of Phishing

What has the impact of phishing been on your organization? (choose all that apply)

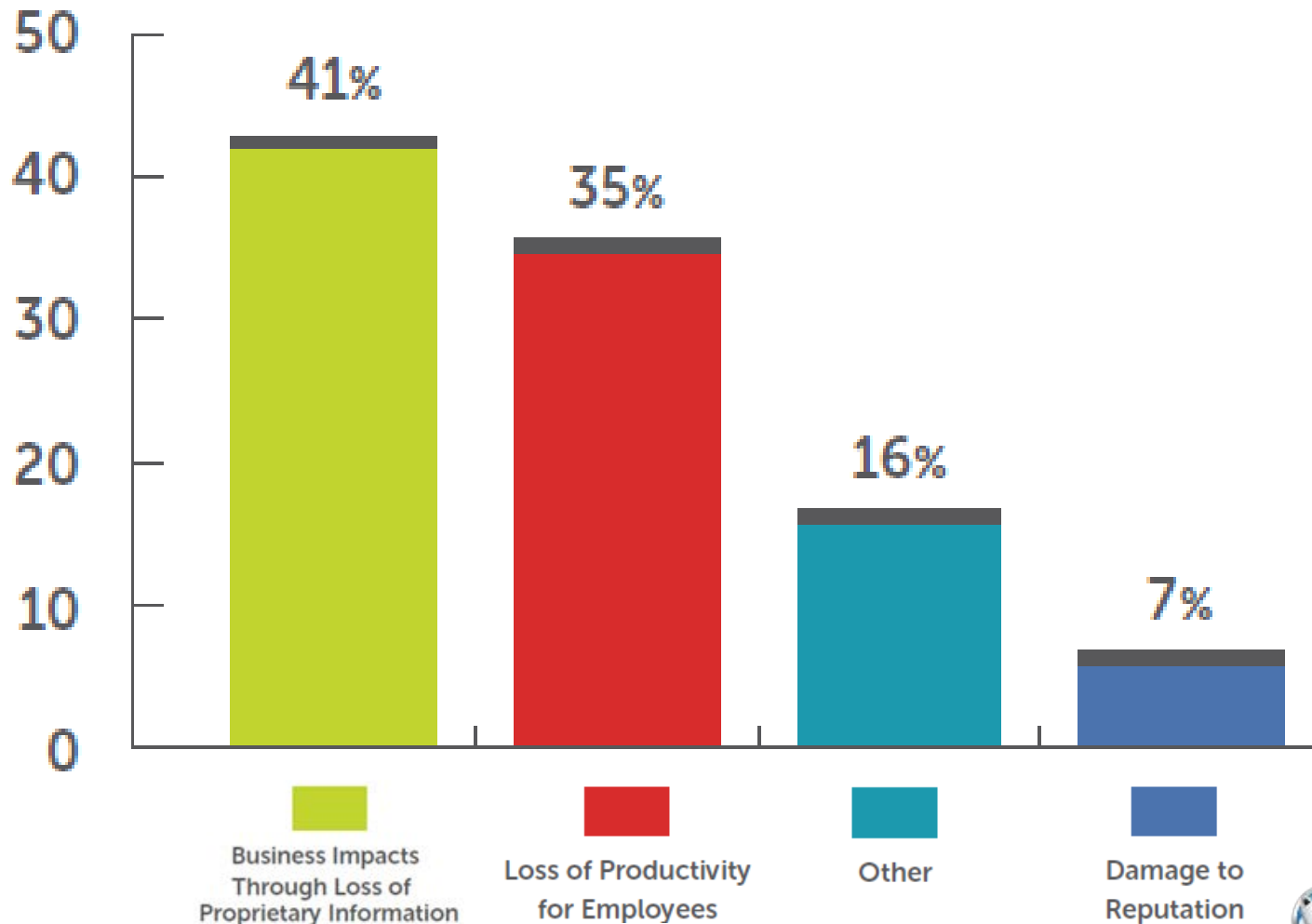


#StateofthePhish



The Cost of Phishing

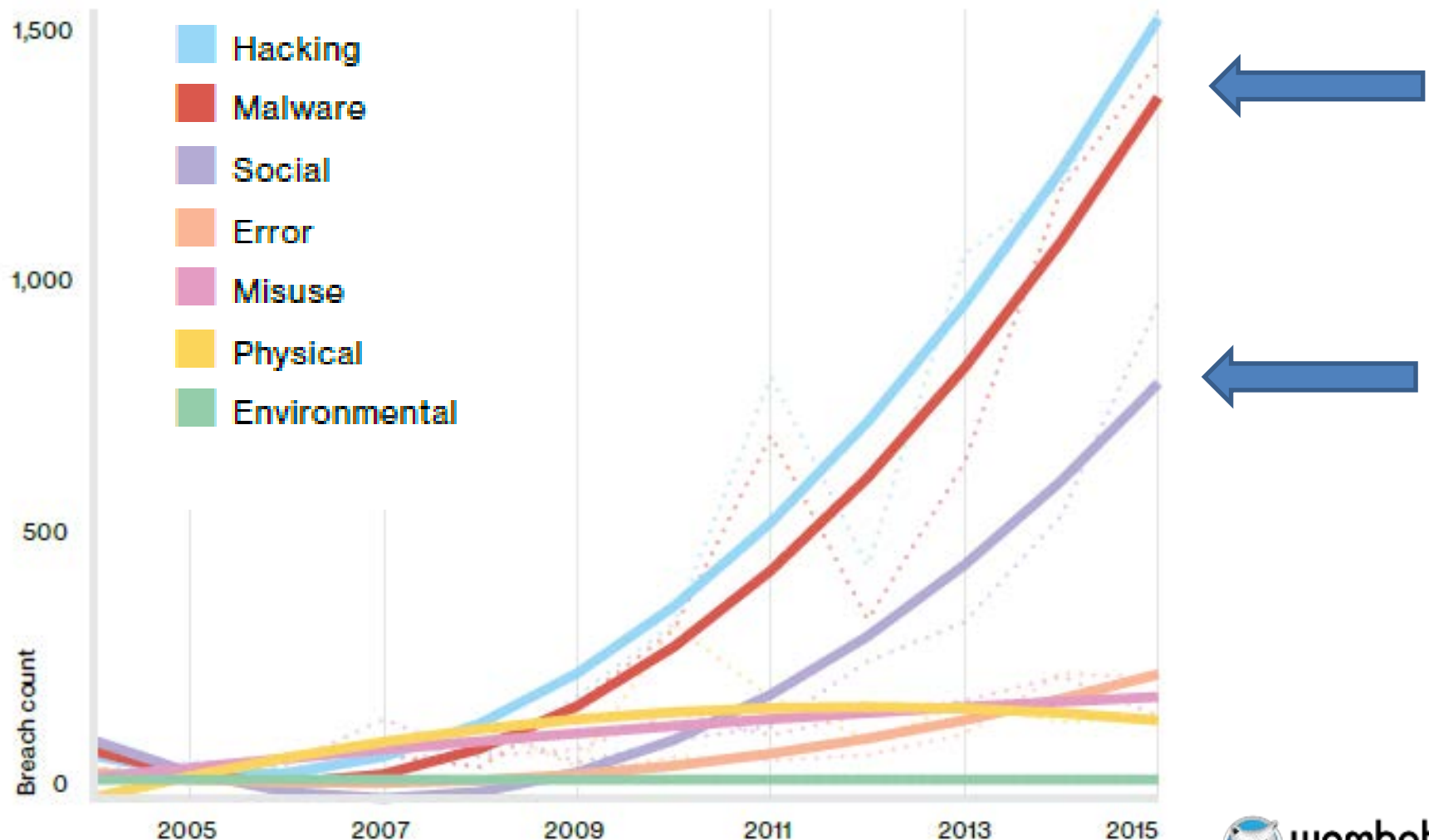
How do you measure the cost of phishing incidents?



#StateofthePhish

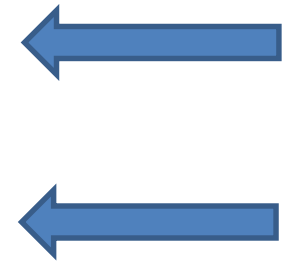
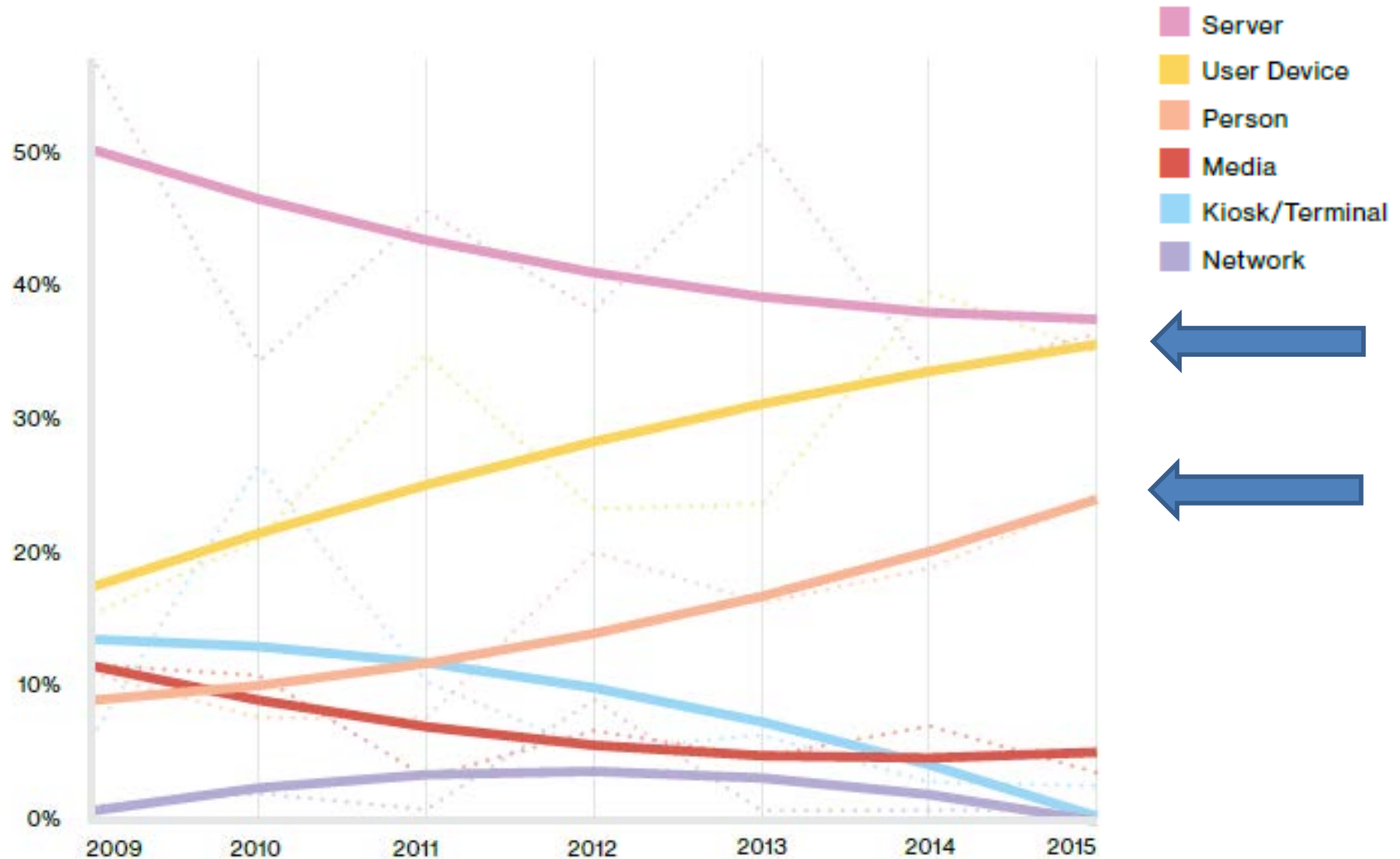


Breaches per Threat Action



2016 Verizon Data Breach Investigations Report

Breaches Per Asset Category



2016 Verizon Data Breach Investigations Report

Phishing Root Cause

Imposter
Phone
Calls



Unsafe
Browsing



Oversharing
on Social
Networks



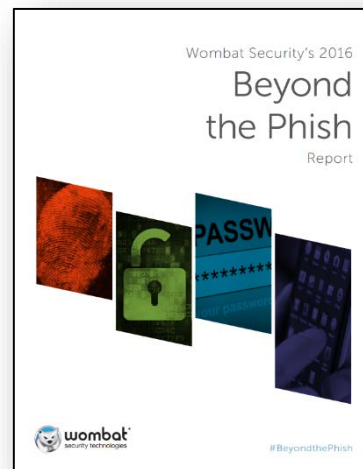
Roughly 156
million phishing
emails are sent
globally every day¹

¹Symantec Security Technology and Response Group

Beyond the Phish

Beyond the Phish Data

Data compiled from Wombat Security and direct feedback from InfoSec professionals



Wombat Assessment Data

- Analysis of data from nearly 20 million questions asked and answered inside the Wombat Security Education Platform
- Assessment data spans 2014 to 2016



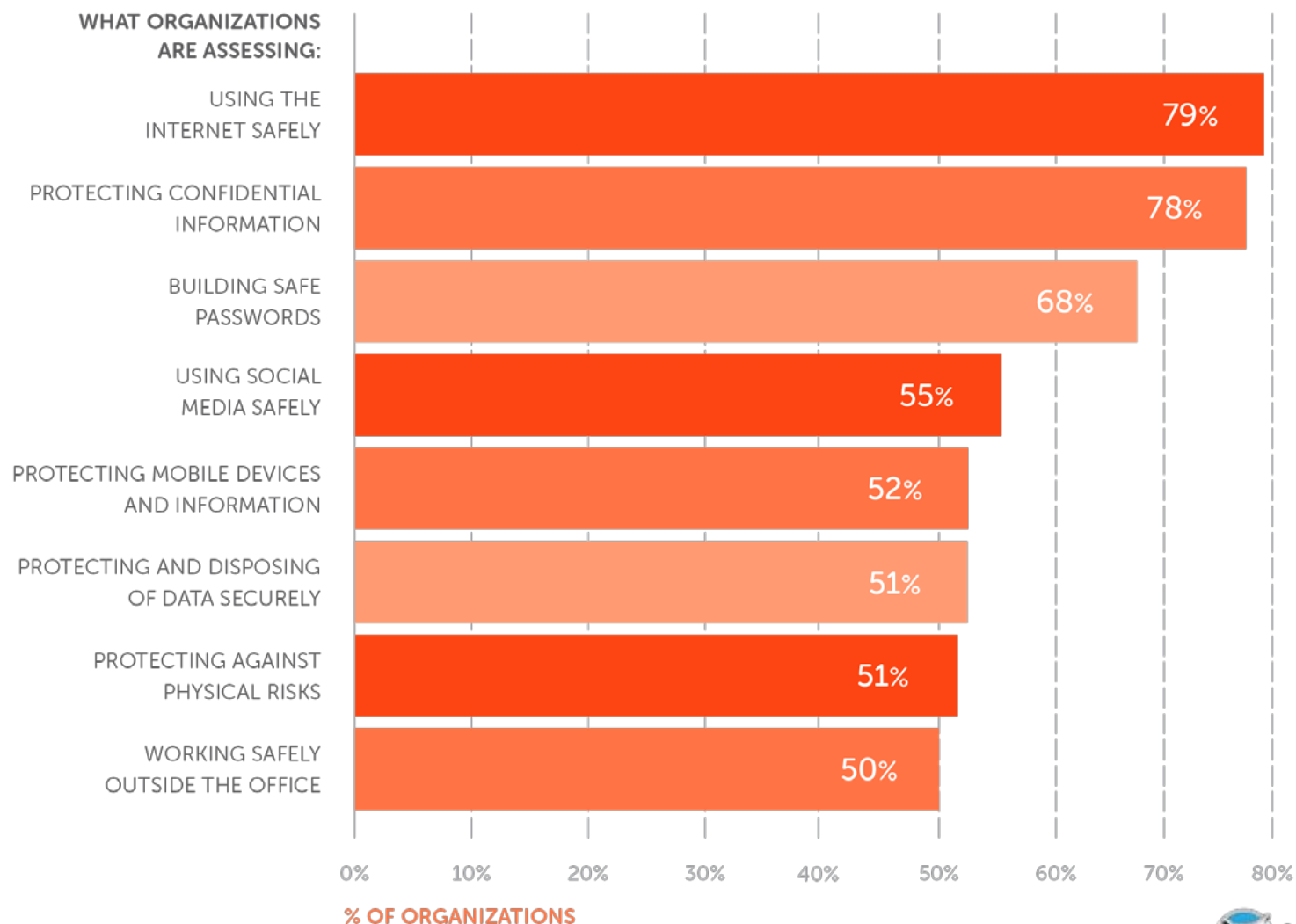
InfoSec Professionals Survey

- Feedback from over 300 surveys
- Over 15 different industries

[#BeyondthePhish](#)



Topics Security Teams Assess On

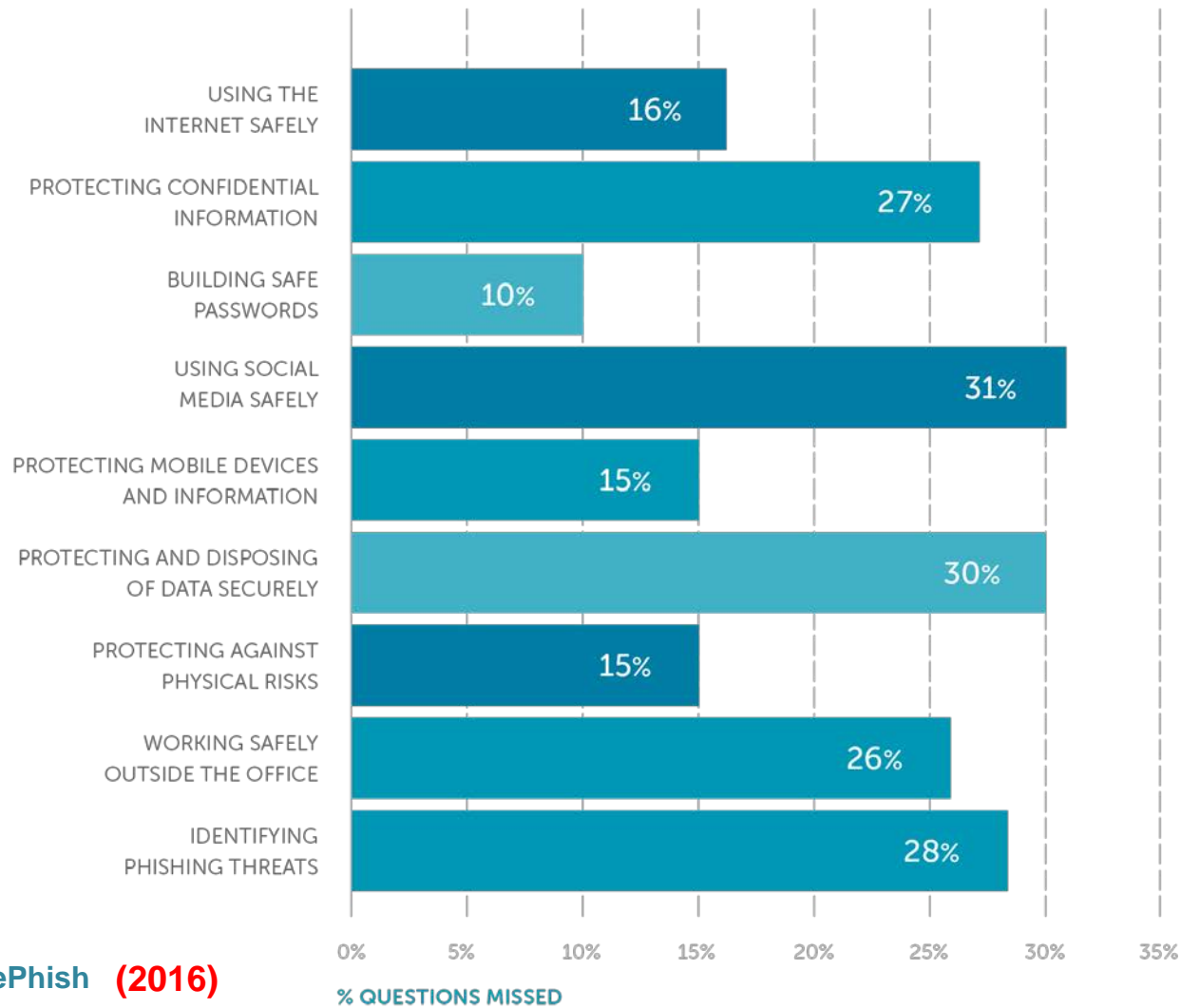


#BeyondthePhish



Where are Users Strong or Weak?

% incorrect answers



Using Social Media Safely



- Most missed questions were around being vigilant in recognizing if you are dealing with a friend's fake profile and posts
 - Look for posts that are out of the ordinary, spelling and grammar errors
- 70% of social media scams were shared manually (compared to only 2% in 2013)*

* SYMANTEC CORPORATION Study: Internet Security Threat Report 2015



Using Social Media Safely



55% Assess on using Social Media safely

76% Allow access to Social Media on work devices

#BeyondthePhish

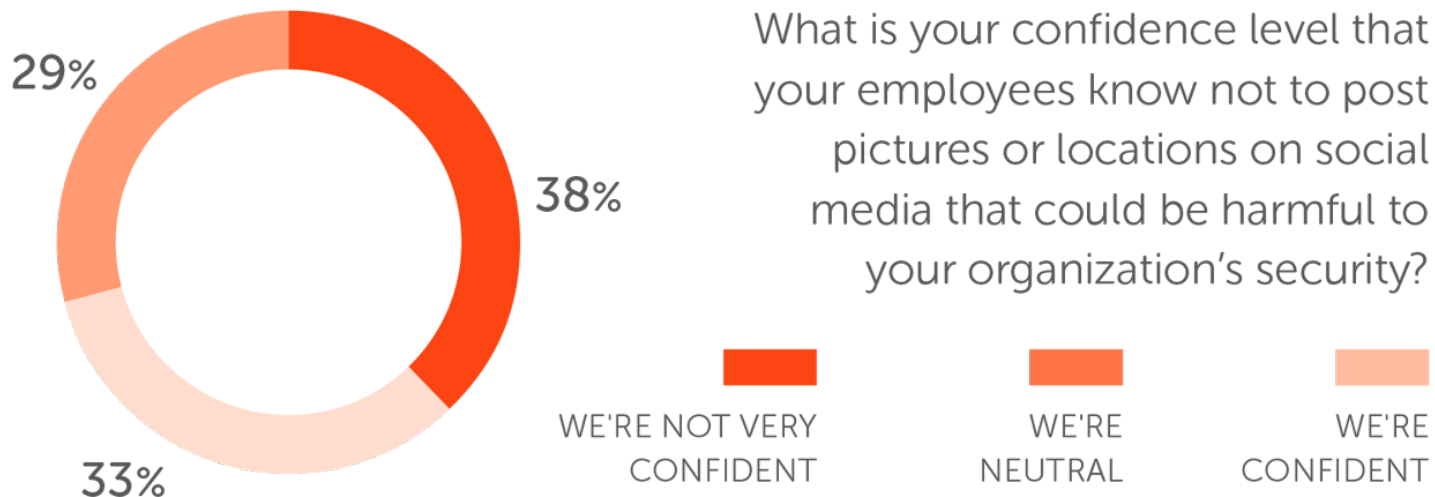


Using Social Media Safely

31%
QUESTIONS
MISSED

55% **Assess on using Social Media safely**

76% **Allow access to Social Media on work devices**



#BeyondthePhish



Protect and Dispose of Data Securely



What Types of Questions were Asked?

- Lifecycle of data - from creation to deletion
- Handling PII
- Using USBs
- Deleting files from hard drives
- Securing work devices

One of the common misconceptions from end users is that there is technology in place that will protect them from being hacked so they did not need to be as vigilant

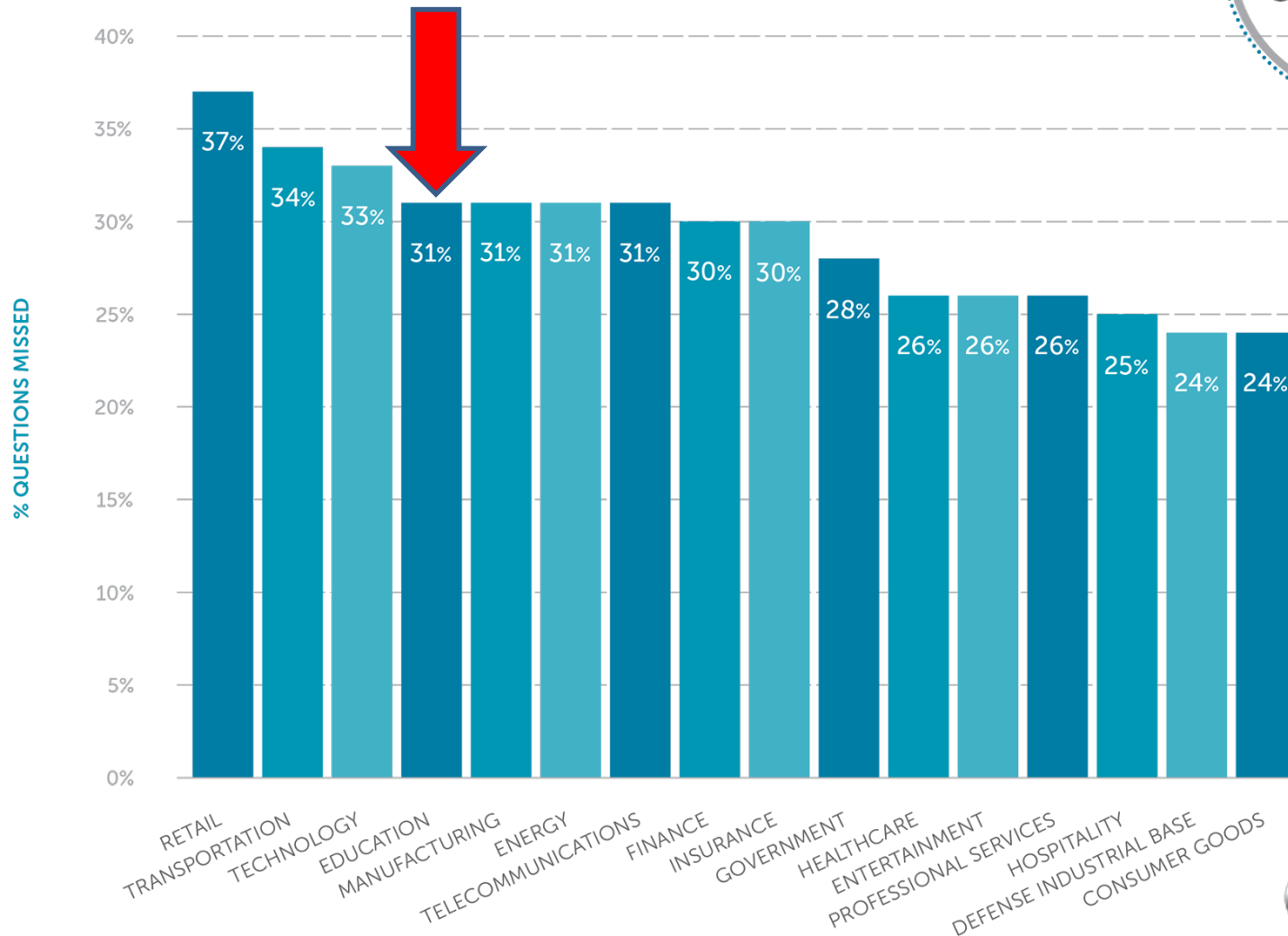


Protect and Dispose of Data

A Big Problem

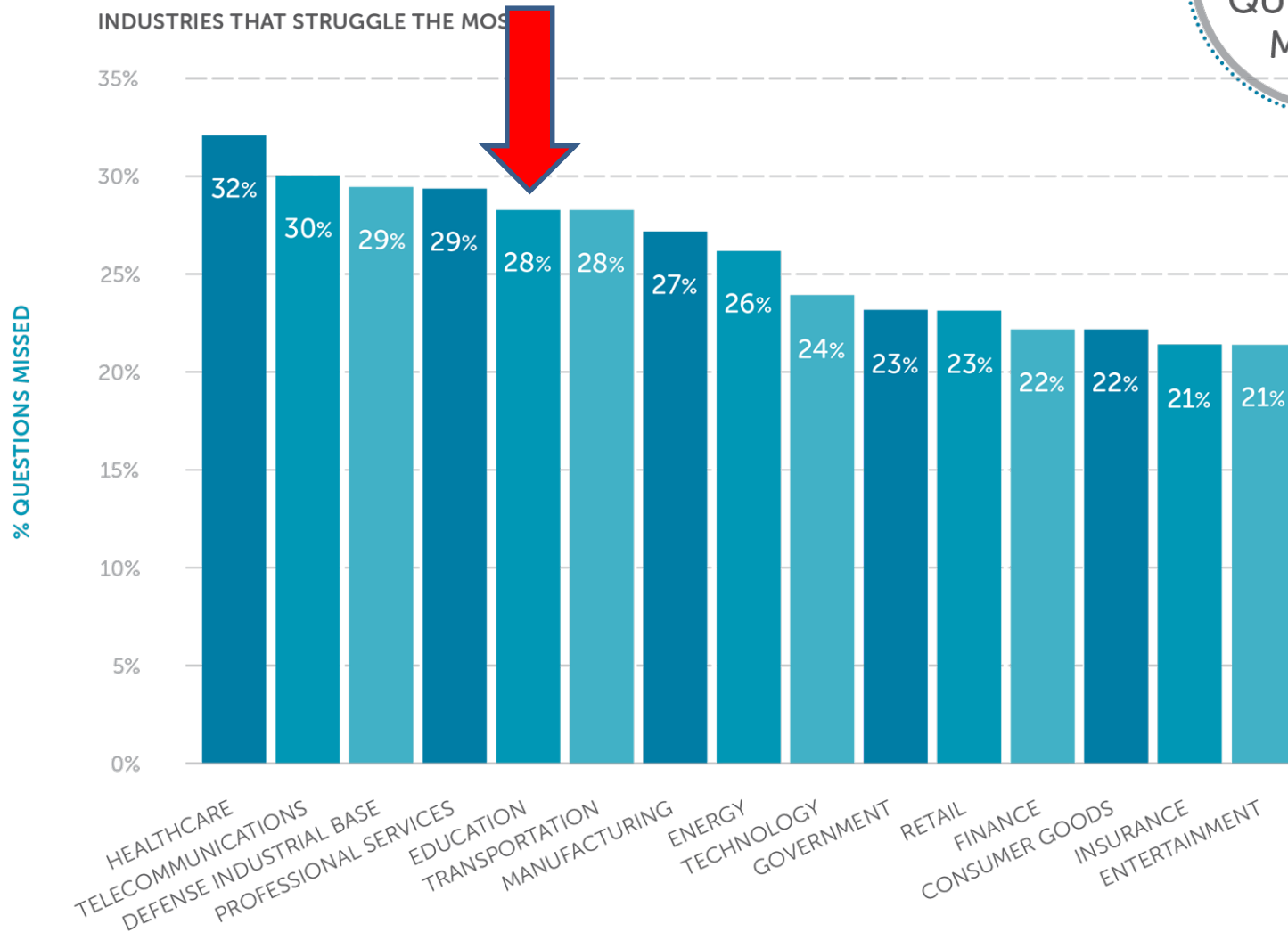
30%
QUESTIONS
MISSED

INDUSTRIES THAT STRUGGLE THE MOST:



Protect Confidential Information Another Big Problem

~~27%~~ **26%**
QUESTIONS
MISSED



Work Safely Outside the Office



- Only 50% are assessing around this topic
- Most missed questions were around safely connecting to WiFi

Work Safely Outside the Office

26%
QUESTIONS
MISSED

- Only 50% are assessing around this topic
- Most missed questions were around safely connecting to WiFi

How confident are you that employees don't connect to public WiFi networks without a protected connection such as a VPN?



52%
NOT VERY
CONFIDENT

32%
NEUTRAL

17%
CONFIDENT



Work Safely Outside the Office

- Only 50% are assessing around this topic
- Most missed questions were around safely connecting to WiFi

26%
QUESTIONS
MISSED

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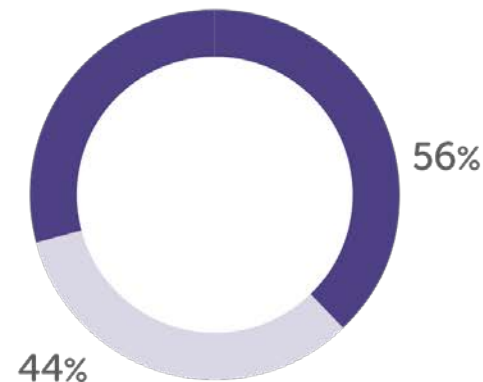
32%
NEUTRAL

17%
CONFIDENT

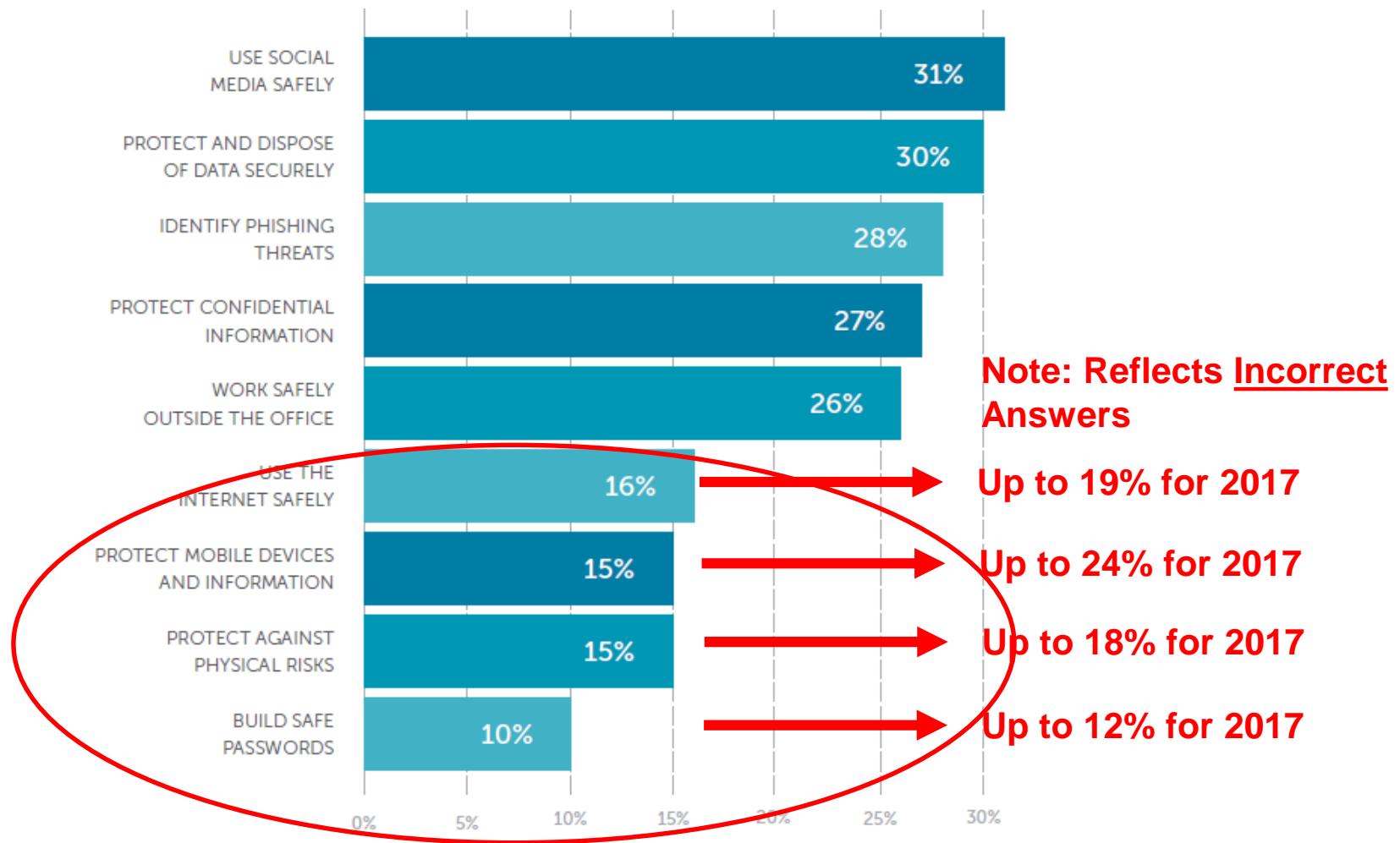
Do you have a security policy/guideline for employees to follow while traveling?

56%
YES

44%
NO



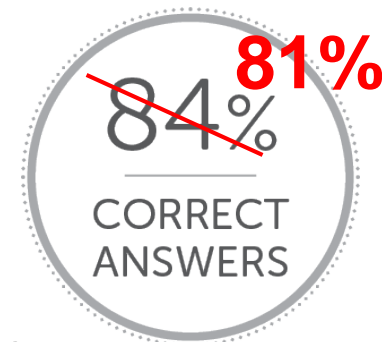
Where do End Users Succeed?



#BeyondthePhish



Use the Internet Safely



- 79% are assessing around this topic
- Defense Industrial Base did the best, getting 90% correct around this topic

What is your confidence level that employees understand safe practices for browsing the internet (such as logging out of web apps before closing, etc)?



31%
NOT VERY
CONFIDENT

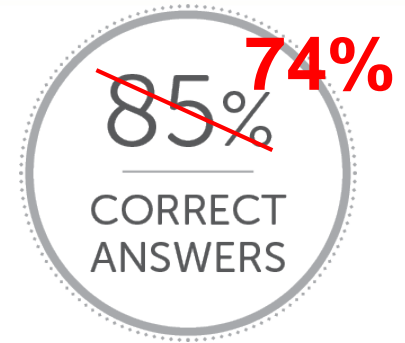
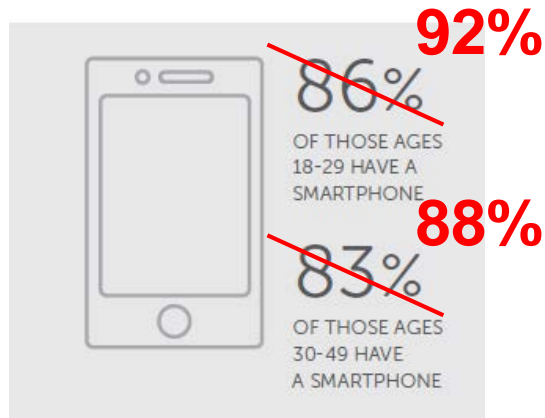
52%
NEUTRAL

17%
CONFIDENT



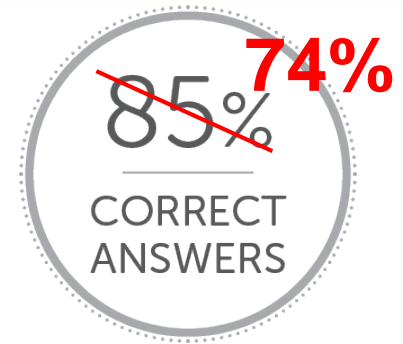
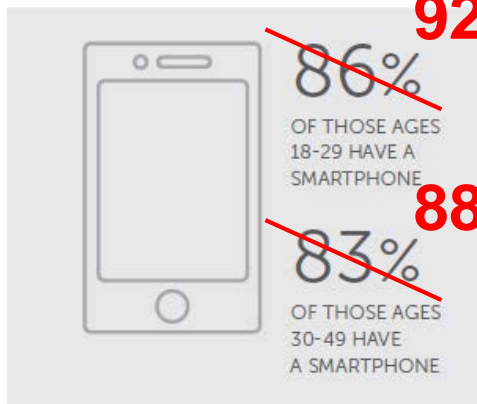
Protect Mobile Devices and Information

ACCORDING TO PEW RESEARCH,
AS OF OCTOBER 2015

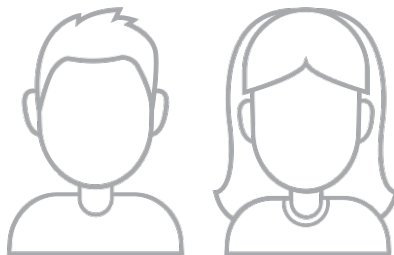


Protect Mobile Devices and Information

ACCORDING TO PEW RESEARCH,
AS OF OCTOBER 2015



Does your organization provide mobile/BYOD device programs
that allow network access?



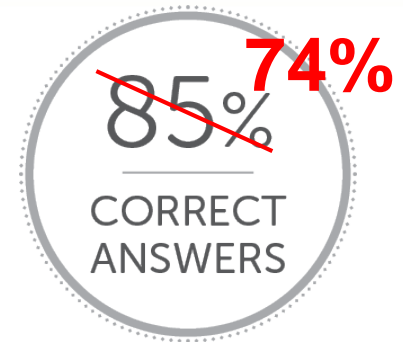
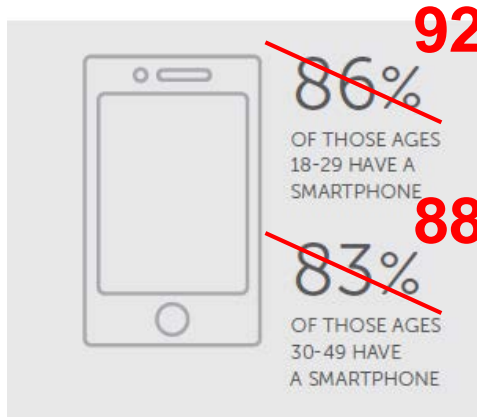
67%
YES

33%
NO



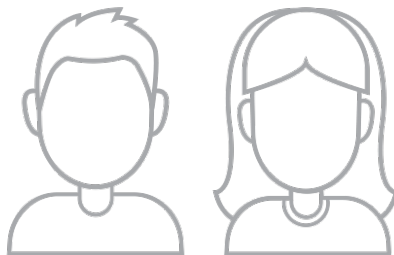
Protect Mobile Devices and Information

ACCORDING TO PEW RESEARCH,
AS OF OCTOBER 2015



- Only 52% are assessing around this topic
- Most missed questions were around connecting to Bluetooth

Does your organization provide mobile/BYOD device programs
that allow network access?

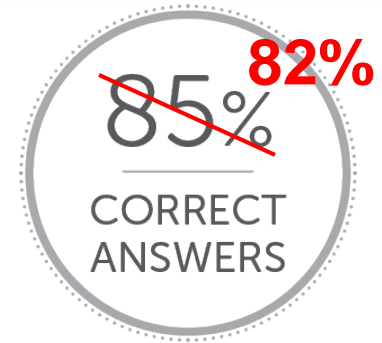


67%
YES

33%
NO



Protect Against Physical Risk

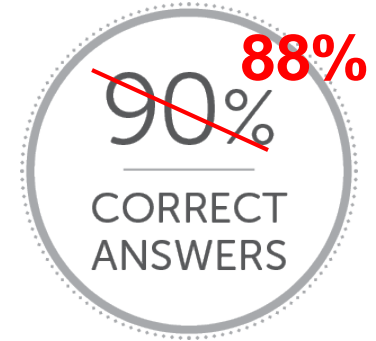


- 51% are assessing around this topic
- Top questions missed around computer safety in the office
 - locking your computer when you walk away
 - locking devices in your drawer overnight
- 55% of theft-related incidents occurred within the victim's work area*

*2015 Verizon Data Breach Investigations Report



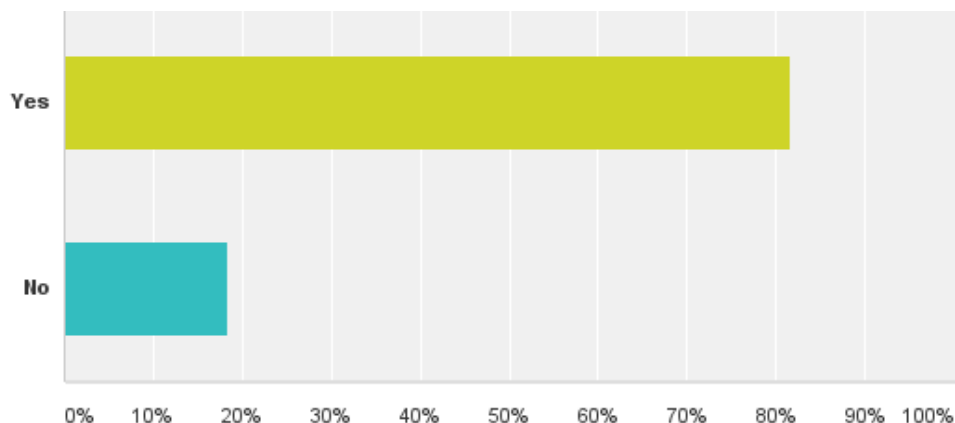
Build Better Passwords



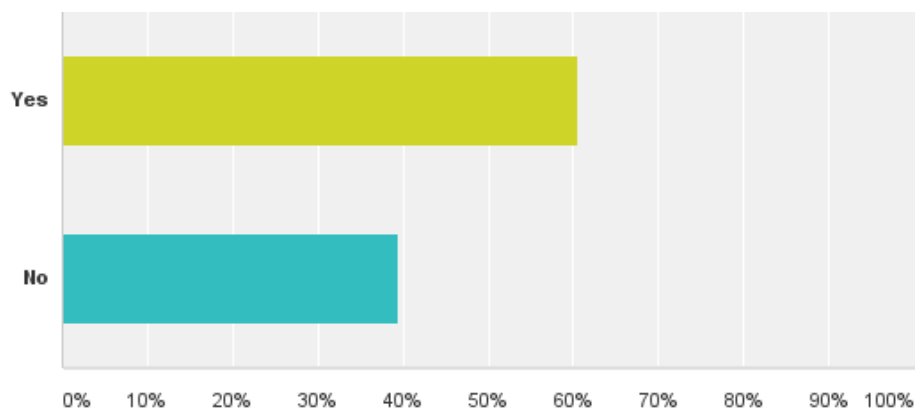
- 68% assess on this topic
- Top questions missed around not using personal information to create passwords like birth dates or wedding dates
- Entertainment industry did the best in this topic, getting 93% of all questions correct.

Build Better Passwords

Do you enforce strong password policies?



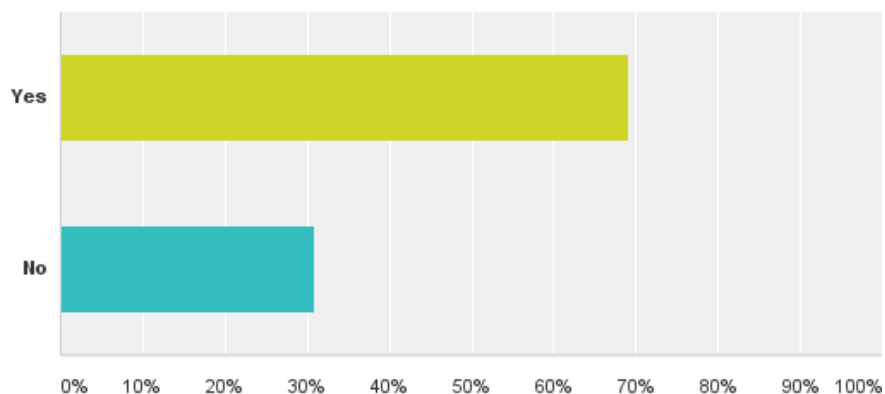
Do you use two-factor authorization?



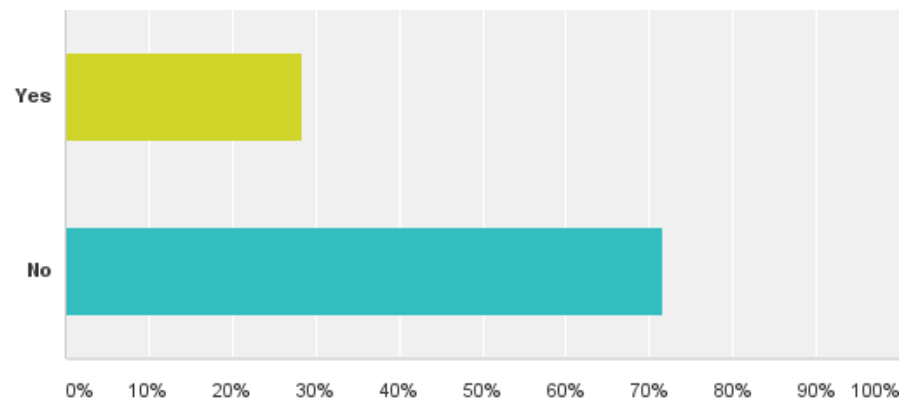
Measurement is Key

- Assessing allows you to:
 - Identify problem areas
 - Have something to measure progress against

Wombat Customers



Non-Customers



#BeyondthePhish



Simulated Attack vs. Assessments in 2017



Healthcare

18%

CLICK RATE IN
SIMULATED PHISHING ATTACKS

VS.

26%

QUESTIONS MISSED IN ASSESSMENTS



Government

14%

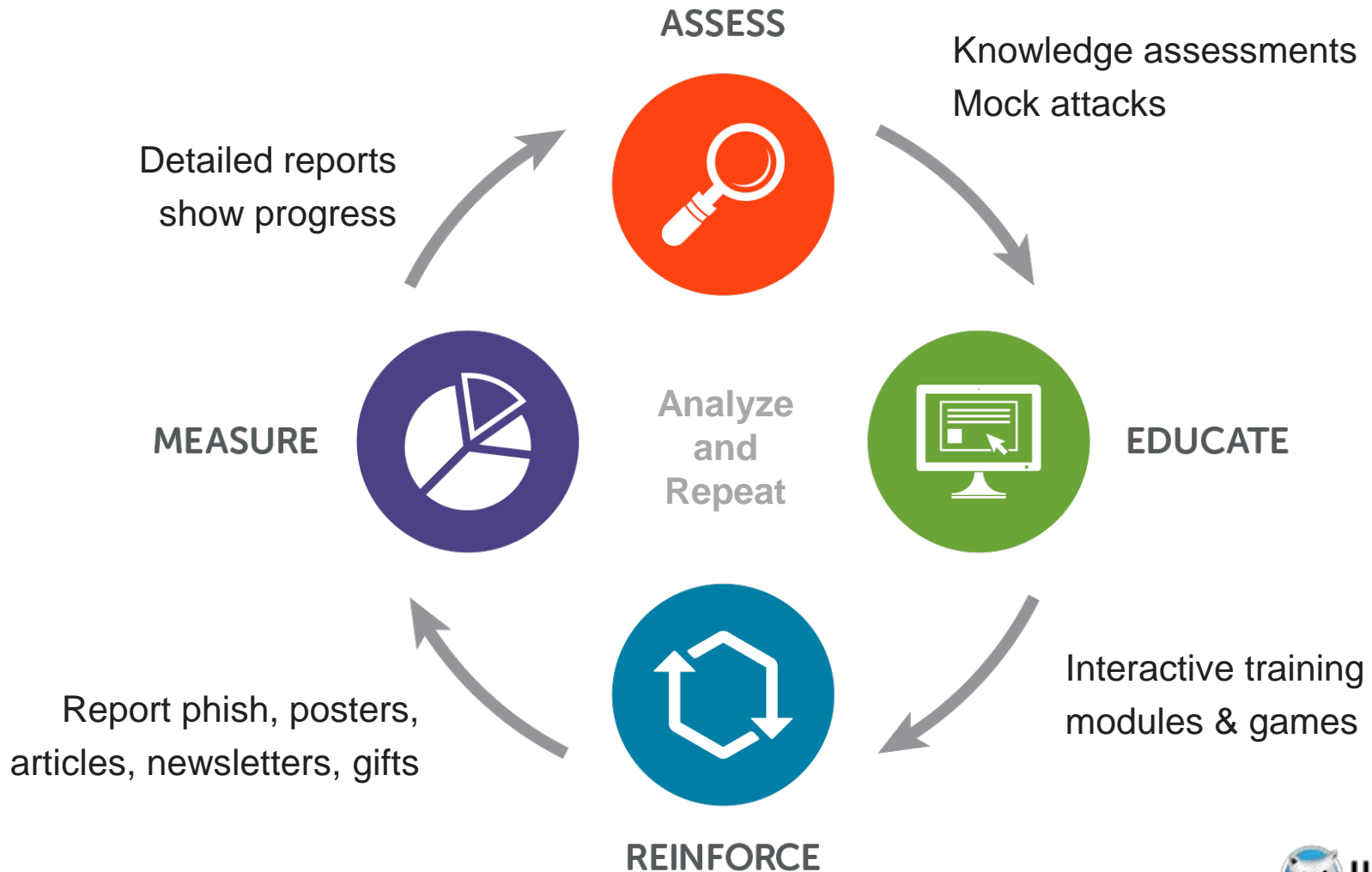
CLICK RATE IN
SIMULATED PHISHING ATTACKS

VS.

24%

QUESTIONS MISSED IN ASSESSMENTS

Continuous Training Methodology



Application of Learning Science Principles

- Present concepts and procedures together
- Bite-sized lessons
- Learn by doing
- Story-based environment
- Provide immediate feedback
- Create teachable moments
- Use conversational tone
- Collect valuable data

Why You Should Pay Attention to Permissions



Some functions can expose you, your device, and your data to risks

Be very cautious of apps with unnecessary permissions (e.g., a flashlight app that accesses text messages)

Depending on your device, you may have little or no control over the permissions granted to an installed app

FREETunes
7th Row Media
1,402,762 downloads
★★★★★

Version 5.3 | Updated on Nov 18, 2013

Description: Search for and download the latest singles and albums by the top 100 artists for free.

Reviews | **Permissions / Access Rights**

4.4 ★★★★★
837 total

★★★★★ BakerAmy
Another winner from this developer!

★★★★★ jbrubaker23
I really like this app. It's easy to use.

★★★★★ Jamal L.
The search function is not the best, but

install

don't install

Oops! This is a potentially risky app. Apps that provide access to illegal or pirated content are particularly dangerous. They often contain malware and other malicious content. They should be avoided.

Wombat Portfolio

ThreatSim® Simulated Attacks

Simulated
Phishing
Attacks

Simulated
USB Attacks

Simulated
Smishing
Attacks

CyberStrength®

Knowledge Assessments

User Behavioral Action and Response

PhishAlarm®

PhishAlarm
Analyzer

Education
Triggers

Security Awareness Materials

Awareness Videos,
Posters, Articles,
Media

Security Education Platform

Fully integrated platform with assessments, training, reporting, and administrative features

Interactive Training Modules

Safer Web
Browsing

Mobile Apps

Securing your
Email Series

URL Training

Social
Engineering

Safe Social
Networking

Physical
Security

Protecting
Against
Ransomware

Travel Security

Data Storage and
Destruction

Mobile Device
Security

Security Beyond
the Office

Password
Security

USB Device
Safety

Email Security

Security
Essentials for
Executives

Security
Essentials

PHI

PCI DSS

PII

GDPR



Key Takeaways

- Phishing attacks are becoming more complex/targeted and incorporating other threat vectors
- Emerging/changing attacks (and varying user performance) requires a continuously evolving program. Set-it-and-forget-it won't suffice.
- Question-based assessments will expose user vulnerabilities 1.5 – 2x more than attack-based assessments... AND provide visibility into users' specific vulnerabilities
- Informing users \neq equipping users to behave differently





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Questions?