

Bachelor of Science – Management

IUP courses are offered on a rolling basis and the starting sequence may differ depending on the semester of enrollment. *IUP courses are in italics*

| First Semester | | Credits |
|------------------------------|---|----------------|
| ACC 104 | Financial Accounting | 4 |
| BUS 103 | Principles of Management | 3 |
| ENG 101 | English Composition I | 3 |
| PSY 101 | Introduction to Psychology | 3 |
| CIT 100 or 140 | Introduction to Computers or Office Productivity Applications | <u>3/4</u> |
| | TOTAL | 16 - 17 |
| | | |
| Second Semester | | |
| ACC 203 | Managerial Accounting | 4 |
| BUS 104 | Principles of Marketing | 3 |
| ECO 102 | Macroeconomics | 3 |
| ENG 102 | English Composition II | 3 |
| MAT 220 | Business Calculus | <u>4</u> |
| | TOTAL | 17 |
| | | |
| Third Semester | | |
| BUS 122 or MAT 165 | Business Statistics or Probability and Statistics | 3/4 |
| BUS 251 | Business Law I | 3 |
| ECO 103 | Microeconomics | 3 |
| ANT 101/102/GEOG 101/SOC 101 | Introduction to Anthropology or Cultural Anthropology or World Geography or Introduction to Sociology | 3 |
| <i>MGMT 300</i> | <i>Human Resource Management</i> | <u>3</u> |
| | | 15 - 16 |
| | | |
| Fourth Semester | | |
| SPH 101 | Oral Communications | 3 |
| | Free Elective ⁱ | 3 |
| BIO/CHM/GGY/ PHY | Science | 3 |
| HIS 101/102/104/105/213 | History of Western Civilization I or II, US History I or II, 20 th Century World History | 3 |
| <i>MGMT 311</i> | <i>Human Behavior in Organizations</i> | <u>3</u> |
| | | 15 |
| | | |
| Fifth Semester | | |
| BIO/CHM/GGY/PHY | Science with Lab | 4 |
| | Free Elective ⁱⁱ | 2 |
| <i>FIN 310</i> | <i>Fundamentals of Finance</i> | 3 |
| <i>MGMT 400</i> | <i>Compensation Management</i> | 3 |
| <i>MGMT 405</i> | <i>Organizational Staffing</i> | <u>3</u> |
| | | 15 |
| | | |
| Sixth Semester | | |
| PHIL 101/103/111/155 | Introduction to Philosophy or Logic or Religions of the World or Ethics | 3 |
| <i>ECON 330</i> | <i>Labor Economics</i> | 3 |
| <i>MGMT 434</i> | <i>Quality Management</i> | 3 |
| <i>MGMT 330</i> | <i>Production and Operations Management</i> | 3 |
| <i>QBUS 215</i> | <i>Business Statistics</i> | <u>3</u> |
| | | 15 |
| | | |
| Seventh Semester | | |
| ART 106/ MUS 101/ THE 101 | Introduction to Art History or Introduction to Music or Introduction to Theatre | 3 |
| <i>BCOM 321</i> | <i>Business Communication</i> | 3 |
| <i>IFMG 300</i> | <i>Information Systems</i> | 3 |
| <i>MGMT 451</i> | <i>Quality Management</i> | <u>3</u> |
| | TOTAL | 12 |

Eighth Semester

| | | |
|--------------------|---|------------|
| BUS 110 or HPE 171 | Personal Finance or Personal and Community Health and Wellness | 3 |
| ENG 115/209/210 | General Literature/World Literature to 1650/World Literature 1650 - Present | 3 |
| <i>MGMT 428</i> | <i>Seminar in Management</i> | 3 |
| <i>MGMT</i> | <i>Elective</i> | 3 |
| <i>MGMT 495</i> | <i>Business Policy – Capstone Class</i> | <u>3</u> |
| | | 15 |
| | IUP Credits | 45 |
| | CCAC Credits | 75 |
| | Total CCAC and IUP Credits | 120 |

ⁱ Free electives, if available, can be used toward 100-level remedial courses.

ⁱⁱ 2 credits of free elective may not be available to students who take CIT 140 (4 credits) and MAT 165 (4 credits).