

Small Business **Development Center**

Indiana University of Pennsylvania

Helping businesses start, grow, and prosper.

LINGROW FARM CAN MAKE YOUR EVENT MORE MEMORABLE!

Client Name: Linda Alworth Company Name: Lingrow Farm Address: 188 Fork Church Road

Leechburg, PA 15656 County: Armstrong Phone: (724)472-1305

Email: info@lingrowfarm.com
Website: http://www.lingrowfarm.com/

Industry: Weddings, Special Events/Corporate Meetings & Events

Year Founded: 2006

SBDC Assistance: Financial Projections & Business Plan

Additional Partners: First Commonwealth Bank & the Small **Business Administration**

Indiana University SBDC

Tony Palamone, Director 108 Eberly College of Business Indiana, PA 15705 (724) 357-7915

www.eberly.iup.edu/sbdc



Success Story Start-Up Business

LINGROW FARM

In August 2005 Linda Alworth purchased the 40- acre plot now known as Lingrow Farm. Lingrow Farm is situated just 2 miles north of Leechburg, Pennsylvania just off State Route 66 in the Township of Gilpin.

It had always been a dream of hers to own a farm. After hosting an amazing outdoor reception for her daughter and son-in-law a friend suggested turning the farm barn into a party facility. She decided to turn the farm into a wedding, corporate event and all occasion meeting facility. approached the Amish of the Smicksburg Area about doing the renovations. The renovations were started in the spring Linda and staff undertook the daily task of transporting the Amish on their daily commute allowing her and the staff to develop a special rapport with the Amish workers. The Amish utilized their carpentry skills to breathe new life into the aged structure and their work helped create a truly unique and special environment

As the project was underway Linda approached her Pennsylvania Banking Institution for assistance and they referred Linda to SBDC at Indiana University of Pennsylvania. Linda tapped into their knowledge and resources for assistance in formulating a viable business A plan was written and developed leading to the approval of a construction loan to finish the project. The barn was completed in October 2006 even before the barn was completed clients were eager to book the facility.

A number of additional improvements are planned including a dock on the newly added pond. Alworth has budgeted funds to undertake those improvements in the near future. Consequently, with the SBDC's help and guidance Lingrow Farm is expecting even greater successes. For more information we encourage you to visit our website at Tours www.lingrowfarm.com. given dailv appointment.