

## Handout 1: Icebreaker Activity : Treasure Hunt

Please read the prompts below. Complete three or more activities, Once completed shout “Network!”

- “Find someone who has lived in 2+ countries”
- “Find someone who follows a banking CEO on LinkedIn”
- “Find a person who has taken a loan from a bank in last three months”
- “Find someone who had a job interview in last two months”
- “Find someone who recently found a job through a connection”
- “Find someone who was offered a job through an elevator pitch”

## Worksheet 1: Activity in Pairs: Elevator Pitch

### Elevator Pitch Template

Name: \_\_\_\_\_ Background (education, experience): \_\_\_\_\_  
Value you bring: \_\_\_\_\_ Area of interest: \_\_\_\_\_  
Ask (what are you looking for?): \_\_\_\_\_

Example:

"Hi, I'm Nisha, a finance graduate with internship experience in credit risk at Cozy Bank. I'm passionate about fintech and how it's reshaping customer banking. I'm currently exploring full-time opportunities in digital banking and would love to hear how you got started in this field."

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## Worksheet 2: Reflection & Networking Action Plan

### 1. Three people I will connect with this month:

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

### 2. One professional event I will attend (virtual/in-person):

- \_\_\_\_\_

### 3. One update I'll make to my LinkedIn profile:

- \_\_\_\_\_

### 4. One networking habit I'll build:

- (e.g., reach out to one new person weekly)
- \_\_\_\_\_

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## **Class Quiz (Networking Knowledge Check)**

**Instructions:** Circle the best answer.

1. What's a key benefit of networking internally?
  - a) Better salary
  - b) Improved product knowledge
  - c) Access to unadvertised roles
2. What makes a good LinkedIn headline?
  - a) Student at XYZ
  - b) Looking for a job
  - c) Finance Graduate | Interest in ESG & Risk Management
3. When is the best time to follow up after meeting someone at an event?
  - a) Immediately after
  - b) Within 24-48 hours
  - c) After one week
4. An informational interview is:
  - a) A job interview
  - b) A casual conversation to learn about a role
  - c) A networking party
5. During a networking event, it's best to:
  - a) Talk only to friends
  - b) Wait to be approached
  - c) Introduce yourself and ask questions

### **Handout 3: Class Quiz (Networking Knowledge Check with answers)**

**Instructions:** Circle the best answer.

1. What's a key benefit of networking internally?
  - a) Better salary
  - b) Improved product knowledge
  - c) Access to unadvertised roles
2. What makes a good LinkedIn headline?
  - a) Student at XYZ
  - b) Looking for a job
  - c) Finance Graduate | Interest in ESG & Risk Management
3. When is the best time to follow up after meeting someone at an event?
  - a) Immediately after
  - b) Within 24-48 hours
  - c) After one week
4. An informational interview is:
  - a) A job interview
  - b) A casual conversation to learn about a role
  - c) A networking party
5. During a networking event, it's best to:
  - a) Talk only to friends
  - b) Wait to be approached
  - c) Introduce yourself and ask questions