Financial Statements and Supplementary Information

June 30, 2011 and 2010



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#### **Independent Auditors' Report**

Council of Trustees Indiana University of Pennsylvania

We have audited the accompanying financial statements of Indiana University of Pennsylvania of the State System of Higher Education (the "University") and its aggregate discretely presented component units as of and for the years ended June 30, 2011 and 2010. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of the aggregate discretely presented component units. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion, insofar as it relates to the amounts included for the discretely presented component units, is based on the reports of the other auditors.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the reports of other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of the University and of its aggregate discretely presented component units as of June 30, 2011 and 2010, and the respective changes in financial position and cash flows, where applicable, thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.



The University has not presented Management's Discussion and Analysis (MD&A) that accounting principles generally accepted in the United States of America has determined is necessary to supplement, although not required to be part of, the basic financial statements.

The Schedule of Funding Progress for the System Plan and REHP (OPEB) on page 40 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Pittsburgh, Pennsylvania November 29, 2011

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Balance Sheet - Primary Institution June 30, 2011 and 2010

|  | <br>2011          | 2010              |
|--|-------------------|-------------------|
| Assets   |                   |                   |
| Current Assets   |                   |                   |
| Cash and cash equivalents                                | \$<br>71,540,267  | \$<br>54,183,613  |
| Accounts receivable:                                     |                   |                   |
| Governmental grants and contracts                        | 1,929,732         | 4,363,584         |
| Students, net of allowance for doubtful accounts         |                   |                   |
| of \$2,749,728 in 2011 and \$2,437,055 in 2010           | 8,277,083         | 9,064,221         |
| Sales and service  | 316,896           | 37,645            |
| Other  | 698,570           | 112,838           |
| Inventories  | 702,163           | 683,547           |
| Prepaid expenses, suppliers                              | 1,491,062         | 991,063           |
| Conversion pay receivable                                | 17,763            | 27,952            |
| Loans receivable, net of allowance for doubtful accounts |                   |                   |
| of \$804,147 in 2011 and \$629,235 in 2010               | 757,928           | 819,522           |
| Investment income receivable                             | 36,623            | 99,484            |
| Due from component units                                 | 5,995,659         | 3,162,068         |
| Other current assets                                     | <br>265,857       | <br>207,333       |
| Total current assets                                     | <br>92,029,603    | <br>73,752,870    |
| Noncurrent Assets  |                   |                   |
| Restricted cash and cash equivalents                     | 3,812,004         | 3,091,052         |
| Endowment investments                                    | 4,396,295         | 3,759,520         |
| Loans receivable, net                                    | 7,190,059         | 7,303,399         |
| Bond discount/issuance costs                             | 22,401            | 26,160            |
| Capital assets, net                                      | 147,580,086       | <br>125,111,371   |
| Total noncurrent assets                                  | <br>163,000,845   | <br>139,291,502   |
| Total  | \$<br>255,030,448 | \$<br>213,044,372 |

Balance Sheet - Primary Institution June 30, 2011 and 2010

|   | 2011           | 2010           |
|---|----------------|----------------|
| Liabilities and Net Assets                            |                |                |
| Current Liabilities                                   |                |                |
| Accounts payable and accrued expenses:                |                |                |
| Supplies and services                                 | \$ 2,310,492   | \$ 8,295,832   |
| Employees   | 15,578,307     | 16,067,045     |
| Deferred revenue:                                     |                |                |
| Students  | 3,830,352      | 3,437,850      |
| Grants  | 103,398        | 328,844        |
| Other   | 152,834        | 178,135        |
| Accrued interest payable                              | 113,687        | 54,381         |
| Students' deposits                                    | 766,740        | 776,987        |
| Other deposit liabilities                             | 296,662        | 295,392        |
| Current portion of workers' compensation obligation   | 449,019        | 438,663        |
| Current portion of compensated absences obligation    | 1,481,112      | 1,318,052      |
| Current portion of postretirement benefits obligation | 6,728,000      | 6,393,000      |
| Current portion of capital lease obligations          | 1,344          | 1,235          |
| Current portion of loans payable                      | 8,204,895      | -              |
| Current portion of bonds payable, net                 | 2,889,434      | 2,299,669      |
| Current portion of bond premium                       | 312,845        | 110,341        |
| Current portion of Due to System, Academic Facilities |                |                |
| Renovation Bond Program (AFRP)                        | 509,535        | 490,313        |
| Current portion of due to component units             | 1,375,432      | 1,353,971      |
| Other current liabilities                             | 873,834        | 770,810        |
| Total current liabilities                             | 45,977,922     | 42,610,520     |
| Noncurrent Liabilities                                |                |                |
| Deferred revenue, other                               | 69,647         | 100,895        |
| Workers' compensation obligation                      | 572,651        | 479,209        |
| Compensated absences obligation                       | 11,526,368     | 14,020,383     |
| Postretirement benefits obligation                    | 102,071,658    | 93,520,409     |
| Capital lease obligations                             | 2,449          | 3,693          |
| Bonds payable, net                                    | 54,352,286     | 26,527,484     |
| Bond premium  | 2,936,162      | 644,203        |
| Due to System, AFRP                                   | 6,080,991      | 6,597,706      |
| Due to component units                                | 141,835        | 283,672        |
| Other noncurrent liabilities                          | 8,304,715      | 8,647,782      |
| Total noncurrent liabilities                          | 186,058,762    | 150,825,436    |
| Total liabilities                                     | 232,036,684    | 193,435,956    |
| Net Assets (Deficit)                                  |                |                |
| Invested in capital assets, net of related debt       | 72,636,363     | 88,041,470     |
| Restricted for:                                       |                |                |
| Nonexpendable:  |                |                |
| Scholarships and fellowships                          | 2,845,337      | 2,845,337      |
| Other   | 878,694        | 798,731        |
| Expendable:   |                |                |
| Scholarships and fellowships                          | 417,219        | 198,974        |
| Capital projects                                      | 1,616,797      | 764,060        |
| Other   | 107,068        | 117,247        |
| Unrestricted  | (55,507,714)   | (73,157,403)   |
| Total net assets                                      | 22,993,764     | 19,608,416     |
| Total   | \$ 255,030,448 | \$ 213,044,372 |

Statement of Revenues, Expenses, and Changes in Net Assets - Primary Institution Years Ended June 30, 2011 and 2010

|  | 2011           | 2010           |
|--|----------------|----------------|
| Operating Revenues                             |                |                |
| Operating Revenues:  Tuition and fees          | \$ 119,747,396 | \$ 110,166,588 |
| Less scholarship discounts and allowances      | 28,765,172     | 26,356,343     |
| Net tuition and fees                           | 90,982,224     | 83,810,245     |
| Governmental grants and contracts:             |                |                |
| Federal  | 31,938,007     | 27,536,958     |
| State  | 15,944,573     | 17,579,417     |
| Local  | 22,023         | 13,648         |
| Nongovernmental grants and contracts           | 2,780,527      | 2,636,067      |
| Sales and services of educational departments  | 6,400,183      | 5,034,590      |
| Auxiliary enterprises                          | 25,813,227     | 22,767,031     |
| Other revenues                                 | 126,638        | 80,844         |
| Total operating revenues                       | 174,007,402    | 159,458,800    |
| Operating Expenses:                            |                |                |
| Instruction                                    | 99,862,367     | 96,415,393     |
| Research                                       | 1,061,621      | 1,126,453      |
| Public service                                 | 6,424,749      | 6,388,106      |
| Academic support                               | 21,278,178     | 21,864,354     |
| Student services                               | 18,700,182     | 18,022,356     |
| Institutional support                          | 26,578,885     | 27,300,522     |
| Operations and maintenance of plant            | 19,147,778     | 19,300,915     |
| Depreciation                                   | 10,741,676     | 10,525,872     |
| Student aid                                    | 13,775,394     | 13,605,547     |
| Auxiliary enterprises                          | 22,445,197     | 21,409,748     |
| Total operating expenses                       | 240,016,027    | 235,959,266    |
| Operating Loss                                 | (66,008,625)   | (76,500,466)   |
| Nonoperating Revenues (Expenses):              |                |                |
| State appropriations, general and restricted   | 57,711,535     | 56,303,155     |
| ARRA state fiscal stabilization funds          | 5,038,483      | 8,590,664      |
| Investment income, net                         | 1,143,031      | 1,681,060      |
| Unrealized gain on investments                 | 538,655        | 364,898        |
| Gifts for other than capital purposes          | 3,547,040      | 2,496,372      |
| Interest expense on capital asset-related debt | (1,954,460)    | (1,640,300)    |
| Loss on disposal of assets                     | (29,279)       | (3,016,425)    |
| Other nonoperating revenue                     | 205,714        | 158,469        |
| Nonoperating revenues, net                     | 66,200,719     | 64,937,893     |
| Gain (Loss) Before Other Revenues              | 192,094        | (11,562,573)   |
| Other Revenues:                                |                |                |
| State appropriations, capital                  | -              | 223,526        |
| Capital gifts and grants                       | 3,193,254      | 5,984,637      |
| Total other revenues                           | 3,193,254      | 6,208,163      |
| Increase (Decrease) in Net Assets              | 3,385,348      | (5,354,410)    |
| Net Assets, Beginning of Year                  | 19,608,416     | 24,962,826     |
| Net Assets, End of Year                        | \$ 22,993,764  | \$ 19,608,416  |

Statement of Cash Flows - Primary Institution Years Ended June 30, 2011 and 2010

| Page   |   | 2011            | 2010            |
|---|---|-----------------|-----------------|
| S. 1,15,10,000   S. 1,15,10,1000   S.  | Cook Floure from Operating Activities                       |                 |                 |
| Came and contracts   \$2,00,00.05   \$1,000,00.05 |   | ¢ 01.100.000    | ¢ 01 001 210    |
| Paymonts to suppliers for goods and services  | ·   |                 | . , ,           |
| Permiss to employees  |   |                 | • •             |
| Design sissed to students   | •   | •               | ,               |
| Sudar Al  |   | •               | ,               |
| Auditory enterprise changes   | Loans collected from students                               | 1,235,393       | 1,183,398       |
| Base and sorvices of columnations (a) (2,905,000)         (2,905,000)           What cash used in operating activities         (6,285,000)         (94,117,000)           Chebre Froeing Noncapital Financing Activities         2,275,010         (9,800,000)           Gills for Other than capital purposes         3,500,171         2,300,000           Gills for Other than capital purposes         3,500,171         2,300,000           PLUS, Sufford, and other loans accipits (non-Perkina)         (112,875,801)         (8,006,000)           Quity Capital Sufford, and other loans accipits (non-Perkina)         (8,006,000)         (8,006,000)           Quity Capital Sufford, and other loans accipits (non-Perkina)         (8,006,000)         (8,006,000)           Quity Capital Sufford, and other loans accipits (non-Perkina)         2,007,000         (8,006,000)           Cheek         2,007,000         (8,000,000)         (8,000,000)           Cheek         2,007,000         (8,000,000)         (8,000,000)           Capital approximation and pulse for accipitation accipitation ac  | Student Aid   | (13,775,394)    | (13,605,547)    |
| Cheer teneipies foayments)         (1,074,007)         2,488,000           Not cash used in operating activities         c         (6,6,285,640)         (5,4117,500)           Cash Flows from Noncapital Financing Activities         2,700,010         6,839,818         6,839,818         1,550,713         6,839,818         1,550,713         6,839,818         1,550,713         6,839,818         1,550,713         0,850,818         1,550,713         0,850,818         1,550,713         0,850,818         1,550,713         0,850,818         1,550,818         0,850,818 </td <td></td> <td></td> <td></td>  |   |                 |                 |
| Net cash used in operating activities         (56.417,500)           Cash Flows from Noncapital Financing Activities         Use appropriations         0.2750,018         0.4808,818           Static appropriations         3.501,71         2.3806,008         1.2806,009,101         2.3806,009         1.2808,009,101         2.3806,009         2.4808,209         2.2808,209  | ·   |                 |                 |
| State appropriations  | Other receipts (payments)                                   | (1,074,821)     | 2,496,206       |
| Sils for other than acpital purposes         3,83 (a)         2,83 (b)           Cills for the than acpital purposes         3,83 (a)         2,83 (a)           PLUS, Stafford, and other brane receipts (non-Perkins)         112,287,330         80,80,280           PLUS, Stafford, and other brane febbursements (non-Perkins)         66,698         100,288           Other         66,897         118,688           Net cash provided by nonceptial financing activities         46,487,170         28,748           Procest from capital colds and leases         45,000,488         22,000,316           Capital appropriation         9         22,000,316         49,081,180           Capital appropriation and gates         13,000,700         223,000           Purplication of capital doth and leases         13,000,700         223,000           Purplication of capital activities         2,000,300         2,000,300           Processary provided by (used in) capital financing activities         6,047,300         2,000,300           Processary provided by (used in) capital financing activities         6,047,300         2,000,300           Processary provided by (used in) capital financing activities         6,043,300         2,000,300           Processary provided by (used in) capital financing activities         1,000,700         2,000,300           Proc  | Net cash used in operating activities                       | (56,285,646)    | (54,117,505)    |
| Sils for other than acpital purposes         3,83 (a)         2,83 (b)           Cills for the than acpital purposes         3,83 (a)         2,83 (a)           PLUS, Stafford, and other brane receipts (non-Perkins)         112,287,330         80,80,280           PLUS, Stafford, and other brane febbursements (non-Perkins)         66,698         100,288           Other         66,897         118,688           Net cash provided by nonceptial financing activities         46,487,170         28,748           Procest from capital colds and leases         45,000,488         22,000,316           Capital appropriation         9         22,000,316         49,081,180           Capital appropriation and gates         13,000,700         223,000           Purplication of capital doth and leases         13,000,700         223,000           Purplication of capital activities         2,000,300         2,000,300           Processary provided by (used in) capital financing activities         6,047,300         2,000,300           Processary provided by (used in) capital financing activities         6,047,300         2,000,300           Processary provided by (used in) capital financing activities         6,043,300         2,000,300           Processary provided by (used in) capital financing activities         1,000,700         2,000,300           Proc  | Cash Flows from Noncapital Financing Activities             |                 |                 |
| Giff in cribit than capital purposes         3,53,171         2,38,806,80           PLUS, Stafford, and other loans disbursements (non-Perkins)         (112,35),981         (88,004,88)           Appency transcalions, net close disbursements (non-Perkins)         (112,35),981         (88,004,88)           Other         6,000,700         200,714         158,400           Net cash provided by noncapital financing activities         86,487,173         67,224,480           Pilose from Capital Financing Activities         45,034,865         2,235,360           Capital appropriations         45,034,865         2,235,360           Capital appropriations         6,000,373         2,935,830           Pinchapia parts and an disease         (5,337,78)         (28,758,98)           Interest proid on capital diobt and leases         (5,337,88)         (28,758,98)           Interest proid on capital diobt and leases         (5,337,88)         (28,758,98)           Interest provided by (used in) capital financing activities         8,000,733         2,936,98           Interest provided by (used in) capital financing activities         8,000,733         2,936,98           Proceeds from sakes and muturilise of investments         6,007,350         1,730,29           Interest provided by investing activities         1,107,77         1,709,88 <td< td=""><td>·</td><td>62.750.018</td><td>64.893.819</td></td<>  | ·   | 62.750.018      | 64.893.819      |
| PLUS, Stafford, and other loans receptis (non-Perkins) (1287,303   88,867,80   88,808,80  | ····  |                 | , ,             |
| Agency transactions, net  | · · ·   | 112,287,303     | 98,495,728      |
| Other         205,714         158,409           Net cash provided by noncapital financing activities         66,487,173         67,224,848           Cash Flows from Capital financing Activities         3         45,934,845           Pricocods from appital dicts and leases         45,934,845         2           Capital appropriations         9         223,858           Capital appropriations are digits received         9,501,315         4,838,118           Purchases of capital assests         (3,317,818)         (22,757,939)           Principal paid on capital diebt and leases         (6,992,773)         (2,976,329)           Principal paid on capital diebt and leases         6,047,355         (28,329,670)           Net cash provided by (used in) capital financing activities         8         6,833         9,296,329           Principal paid may asses and maturities of investments         6         6,833         9,296,329           Interest paid on capital debt and leases         8         8         8         9,296,329           Interest paid on capital debt and leases         8         1,200,329         1,200,470           Cash and Cash provided by (used in) capital financing activities         8         8         9,296,329         1,750,471           Purchase of investiments         1,100,772         1,7   | PLUS, Stafford, and other loans disbursements (non-Perkins) | (112,351,991)   | (98,609,409)    |
| Net cash provided by noncapital financing activities         68,487,172         67,224,84           Cash Flows from capital efter and leases         45,034,845         −           Capital appropriations         45,034,815         433,318           Capital appropriations         3,217,818         223,528           Capital appropriations         3,250,313         43,331,18           Purchases of applial assess         3,539,277,33         22,976,329           Principal paid on capital debt and leases         6,503,273         (2,377,804)           Principal paid on capital debt and leases         6,047,355         (28,329,677)           Net cash provided by (used in capital financing activities         6,047,355         (28,329,677)           Net cash provided by (used in) capital financing activities         6,047,355         (28,329,677)           Proceeds from sales and maturities of investments         6,333         2,085           Interest on investiments         6,333         2,085           Interest on investments         1,107,702         1,700,260           Net cash provided by investing activities         1,110,772         1,700,260           Net increase (Decrease) in Cash and Cash Equivalents         1,110,772         1,700,260           Reconciliation of Operating Loss to Net Cash Used         1,074,600   | Agency transactions, net                                    | 65,958          | (102,365)       |
| Cash Flows from capital feath and leases         45,034,845         2.52.52           Capital appropriations         0         223,528           Capital parpropriations         2,501,315         4,388,118           Proceeds from capital debt and leases         (2,507,328)         (2,276,328)           Purchases of capital assess         (5,592,77)         (2,976,328)           Pincer paid on capital debt and leases         (2,317,843)         (1,757,047)           Net cash provided by (used in) capital financing activities         3,200,000         3,200,000           Cash Flows from Investing Activities         3,200,000         3,200,000           Proceeds from sales and maturities of investments         1,205,892         1,700,258           Interest on investing activities         1,107,772         1,700,268           Net cash provided by investing activities         1,107,772         1,700,268           Net lincrease (Decrease) in Cash and Cash Equivalents         1,107,772         1,700,268           Cash and Cash Equivalents, Beginning of Year         54,183,613         67,696,489           Reconciliation of Operating Loss to Net Cash Used         1,074,1676         10,525,872           Operating box         9,660,008,225         5 (76,500,468)           Adjustments to reconcile operating activities         10,000,  | Other   | 205,714         | 158,469         |
| Proceeds from capital debt and leases         45,034,855         - 223,256           Capital grants and gifts received         2,501,315         4,388,118           Purchases of capital assests         (33,178,189)         (28,750,280)           Interest paid on capital debt and leases         (5,992,773)         (2,976,280)           Interest paid on capital debt and leases         (2,317,843)         (1,707,047)           Net cash provided by (used in path financing activities         8,933         92,965           Proceads from sales and maturities of investments         6,933         92,965           Interest on investments         1,205,992         1,730,231           Purchase of investments         1,105,0592         1,130,203           Purchase of investments         1,100,5093         1,135,868           Net lacrosse (Decrease) in Cash and Cash Equivalents         1,100,7092         1,730,300           Cash and Cash Equivalents, Beginning of Year         \$1,438,613         67,696,432           Cash and Cash Equivalents, End of Year         \$1,600,600,600         \$1,600,600           Cappraing Joss to Net Cash Used         10,741,676         10,525,878           Deprecating activities:         10,741,676         10,525,878           Deprecating activities:         10,741,676         10,525,878  | Net cash provided by noncapital financing activities        | 66,487,173      | 67,224,848      |
| Proceeds from capital debt and leases         45,034,855         - 223,256           Capital grants and gifts received         2,501,315         4,388,118           Purchases of capital assests         (33,178,189)         (28,750,280)           Interest paid on capital debt and leases         (5,992,773)         (2,976,280)           Interest paid on capital debt and leases         (2,317,843)         (1,707,047)           Net cash provided by (used in path financing activities         8,933         92,965           Proceads from sales and maturities of investments         6,933         92,965           Interest on investments         1,205,992         1,730,231           Purchase of investments         1,105,0592         1,130,203           Purchase of investments         1,100,5093         1,135,868           Net lacrosse (Decrease) in Cash and Cash Equivalents         1,100,7092         1,730,300           Cash and Cash Equivalents, Beginning of Year         \$1,438,613         67,696,432           Cash and Cash Equivalents, End of Year         \$1,600,600,600         \$1,600,600           Cappraing Joss to Net Cash Used         10,741,676         10,525,878           Deprecating activities:         10,741,676         10,525,878           Deprecating activities:         10,741,676         10,525,878  | Cash Flows from Capital Financing Activities                |                 |                 |
| Capital appropriations         2.50.13 5         4.38,18 t         2.50.13 5         4.38,18 t         2.50.13 5         4.38,18 t         2.50.13 5         4.38,78,393 to 2.50,76,393 to 2.50,76,3   |   | 45 034 845      | _               |
| Capital grants and gifts received         4,938,118         (28,75,308)         28,75,208)         (28  | ·   |                 | 223.526         |
| Purchases of capital assets   \$(3,78,198)   \$(2,875,939)   Purchases of capital classets   \$(5,992,778)   \$(2,976,939)   Purchases plad on capital debt and leases   \$(5,992,778)   \$(2,976,939)   Purchase plad on capital debt and leases   \$(2,317,843)   \$(1,757,047)   Purchase provided by (used in) capital financing activities   \$(5,902,748)   \$(2,317,843)   \$(2,987,849)   Purchase of investing Activities   \$(5,902,748)   \$(3,02,321)   Purchase of investments   \$(5,902,748)   \$(1,205,932)   \$(1,302,321)   Purchase of investments   \$(1,055,933)   \$(1,302,321)   Purchase of investments   \$(1,057,722)   \$(1,302,321)   Purchase of investments   \$(1,055,933)   \$(1,055,   | · · · ·   | •               | •               |
| Principal paid on capital dobt and leases   |   |                 | • •             |
| Net cash provided by (used in) capital financing activities         6,047,365         (28,329,670)           Cash Flows from Investing Activities         1,205,892         9,205,805           Proceeds from sales and maturities of investments         1,205,892         1,730,231           Purchase of investments         (105,053)         1,130,889           Purchase of investments         1,107,772         1,709,050           Net cash provided by investing activities         1,735,658         (13,512,819)           Net lacrase (Decrease) in Cash and Cash Equivalents         7,540,650         \$1,813,813         67,698,432           Cash and Cash Equivalents, Beginning of Year         \$1,813,813         67,698,432         67,698,432           Cash and Cash Equivalents, End of Year         \$1,600,600         \$1,813,813         67,698,432           Cash and Cash Equivalents, End of Year         \$1,600,600   | ·   | •               | ,               |
| Cash Flows from Investments (10,000 pm)         3         92,965           Proceeds from sales and maturities of investments (10,000 pm)         1,205,802         1,703,201           Purchase of investments (10,000 pm)         1,107,772         1,709,000           Purchase of investments (10,000 pm)         1,107,772         1,709,000           Not cash provided by investing activities (10,000 pm)         1,735,664         (13,512,810)           Not linerose (Decrease) in Cash and Cash Equivalents (10,000 pm)         5,183,613         67,696,432           Cash and Cash Equivalents, Beginning of Year (10,000 pm)         5,183,613         67,696,432           Cash and Cash Equivalents, End of Year (10,000 pm)         3,154,040         5,183,613           Reconcillation of Operating Loss to Net Cash Used (10,000 pm)         5,165,000,466         5,183,613           Operating Activities:         8,660,008,625         8,76,500,466           Depreciation expense         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         2,941,739         3,896,285           Changes in assets and liabilities:         1,941,749         10,525,872           Expenses paid by Commonwealth or donor         1,816,814         12,284,893  | Interest paid on capital debt and leases                    | (2,317,843)     | (1,757,047)     |
| Proceeds from sales and maturities of investments         6,935         9,966           Interest on investments         1,205,822         1,730,231           Purchase of investments         1,107,772         1,709,050           Net cash provided by investing activities         11,355,655         (13,512,819)           Net lincrease (Decrease) in Cash and Cash Equivalents         17,356,654         (13,512,819)           Cash and Cash Equivalents, Beginning of Year         54,183,613         67,696,425           Cash and Cash Equivalents, End of Year         5,183,613         67,696,425           Reconciliation of Operating Loss to Net Cash Used         5,183,613         76,690,466           Operating Activities:         5         76,690,466           Operating activities:         10,741,676         10,525,872           Depreciation expense         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         2,941,739         3,389,6265           Inventories in assets and liabilities:         2,941,739         3,389,6265           Receivables, net         9,049,871         1,222,499           Quite reserve         110,507         4,7427           Restricted cash         9,049  | Net cash provided by (used in) capital financing activities | 6,047,355       | (28,329,670)    |
| Proceeds from sales and maturities of investments         6,935         9,966           Interest on investments         1,205,822         1,730,231           Purchase of investments         1,107,772         1,709,050           Net cash provided by investing activities         11,355,655         (13,512,819)           Net lincrease (Decrease) in Cash and Cash Equivalents         17,356,654         (13,512,819)           Cash and Cash Equivalents, Beginning of Year         54,183,613         67,696,425           Cash and Cash Equivalents, End of Year         5,183,613         67,696,425           Reconciliation of Operating Loss to Net Cash Used         5,183,613         76,690,466           Operating Activities:         5         76,690,466           Operating activities:         10,741,676         10,525,872           Depreciation expense         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         2,941,739         3,389,6265           Inventories in assets and liabilities:         2,941,739         3,389,6265           Receivables, net         9,049,871         1,222,499           Quite reserve         110,507         4,7427           Restricted cash         9,049  | Cash Flows from Investing Activities                        |                 |                 |
| Interest on investments   1,205,802   1,730,231   Purchase of investments   1,005,005   (115,005)   | •   | 6.933           | 92.965          |
| Net cash provided by investing activities         1,107,772         1,709,508           Net Increase (Decrease) in Cash and Cash Equivalents         1,136,6684         (13,512,819)           Cash and Cash Equivalents, Beginning of Year         5,418,613         67,696,422           Cash and Cash Equivalents, End of Year         \$ 54,183,613         67,696,422           Reconciliation of Operating Loss to Net Cash Used         \$ (60,008,625)         \$ (76,500,466)           In Operating Activities:         \$ (60,008,625)         \$ (76,500,466)           Adjustments to reconcile operating loss to net cash         \$ (60,008,625)         \$ (76,500,466)           Adjustments of reconcile operating loss to net cash         \$ (60,008,625)         \$ (76,500,466)           Depreciation expense         10,741,676         10,525,872         \$ (76,500,466)         \$   | Interest on investments                                     | ·               | •               |
| Net Increase (Decrease) in Cash and Cash Equivalents         17,356,654         (13,512,819)           Cash and Cash Equivalents, Beginning of Year         54,183,613         67,696,432           Cash and Cash Equivalents, End of Year         \$71,540,267         \$ 54,183,613           Reconciliation of Operating Loss to Net Cash Used           In Operating Activities:           Operating loss         (66,008,625)         (76,500,466)           Adjustments to reconcile operating loss to net cash         10,741,676         10,525,872           Used in Operating activities:         10,741,676         10,525,872           Depreciation expense         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         10,041,676         10,525,872           Changes in assets and liabilities:         2,941,739         (3,896,265)           Restricted cash         (16,816)         128,628           Other assets         (9,049)         397,165           Restricted cash         (9,049)         397,165     <  | Purchase of investments                                     | (105,053)       | (113,688)       |
| Cash and Cash Equivalents, Beginning of Year         54,183,613         67,696,432           Cash and Cash Equivalents, End of Year         \$ 71,540,267         \$ 6,183,613           Reconciliation of Operating Loss to Net Cash Used in Operating Activities:         Second Cash Cash Cash Used Cash Used Cash Used Cash Used Cash Cash Cash Cash Cash Cash Cash Cash  | Net cash provided by investing activities                   | 1,107,772       | 1,709,508       |
| Cash and Cash Equivalents, End of Year         \$ 54,183,613           Reconciliation of Operating Loss to Net Cash Used in Operating Activities:         Second  | Net Increase (Decrease) in Cash and Cash Equivalents        | 17,356,654      | (13,512,819)    |
| Cash and Cash Equivalents, End of Year         \$ 54,183,613           Reconciliation of Operating Loss to Net Cash Used in Operating Activities:         Second  | Cash and Cash Equivalents, Beginning of Year                | 54,183,613      | 67,696,432      |
| Reconciliation of Operating Loss to Net Cash Used           in Operating Activities:           Operating loss         (66,008,625)         \$ (76,500,466)           Adjustments to reconcile operating loss to net cash         3 (66,008,625)         \$ (76,500,466)           Augustments to reconcile operating loss to net cash         3 (10,41,676)         10,525,872           Depreciation expense         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         10,049         21,766           Changes in assets and liabilities:         2,941,739         (3,896,265)           Inventories         (18,616)         128,628           Inventories         (18,616)         128,628           Other assets         (3,967,986)         397,165           Restricted cash         (90,493)         (1,228,498)           Accounts payable         (6,467,258)         8,109,667           Deferred revenue         10,507         47,427           Students' deposits         (2,330,955)         336,411           Loans to students and employees         (2,330,955)         365,411           Loans to students and employees         (3,867,966)         \$ (56,285,646)         \$ (54,117,505)           Noncash Transactions:         \$ (56,285,646) </td <td></td> <td></td> <td></td>   |   |                 |                 |
| In Operating loss         \$ (66,008,625)         \$ (76,500,466)           Adjustments to reconcile operating loss to net cash used in operating activities:         Used in operating activities:           Depreciation expense         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         10,049         21,766           Changes in assets and liabilities:         2941,739         (3,896,265)           Receivables, net         (18,616)         128,628           Inventories         (18,616)         2941,739         (3,896,265)           Inventories         (18,616)         128,628           Other assets         (3,967,986)         397,165           Restricted cash         (90,493)         (1,228,498)           Accounts payable         (90,493)         (1,228,498)           Accounts payable         (94,587)         381,946,646,7258         8109,667           Deferred revenue         (10,247)         (94,587)           Students deposits         (2,330,955)         385,411           Loans to students and employees         (2,30,955)         361,7996           Other liabilities         (8,   | Cash and Cash Equivalents, End of Year                      | \$ 71,540,267   | \$ 54,183,613   |
| Operating loss         \$ (66,008,625)         \$ (76,500,466)           Adjustments to reconcile operating loss to net cash         30,000,000         30,000,000         30,000,000         40,000,000         30,000,000         40,000,000         30,000,000  | •   |                 |                 |
| Adjustments to reconcile operating activities:         Depreciation expense       10,741,676       10,525,872         Expenses paid by Commonwealth or donor       10,049       21,766         Changes in assets and liabilities:       2,941,739       (3,896,265)         Inventories       (18,616)       128,628         Other assets       (3,967,986)       397,165         Restricted cash       (3,967,986)       397,165         Restricted cash       (9,043)       (1,228,498)         Accounts payable       (6,467,258)       8,109,667         Deferred revenue       110,507       47,427         Students' deposits       (10,247)       (94,587)         Compensated absences       (2,330,955)       385,411         Loans to students and employees       (2,330,955)       385,411         Other liabilities       8,804,540       7,368,385         Net cash used in operating activities       \$ (56,285,646)       \$ (54,117,505)         Noncash Transactions:         Equipment acquired by capital lease       \$ 61,480       \$ 54,761  | . •   | \$ (66,008,625) | \$ (76,500,466) |
| used in operating activities:         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         10,049         21,766           Changes in assets and liabilities:         8         2,941,739         (3,896,265)           Receivables, net         2,941,739         (3,896,265)           Inventories         (18,616)         128,628           Other assets         (3,967,966)         397,165           Restricted cash         (90,493)         (1,228,498)           Accounts payable         (6,467,258)         8,109,667           Deferred revenue         110,507         47,427           Students' deposits         (10,247)         (94,587)           Compensated absences         (2,330,955)         385,411           Loans to students and employees         23         617,990           Other liabilities         8,804,540         7,368,385           Net cash used in operating activities         \$(56,285,646)         \$(54,117,505)           Noncash Transactions:           Equipment acquired by capital lease         \$-         -           Equipment acquired by trade         \$61,480         \$54,761   |   | Ψ (00,000,023)  | Ψ (70,300,400)  |
| Depreciation expense         10,741,676         10,525,872           Expenses paid by Commonwealth or donor         10,049         21,766           Changes in assets and liabilities:         2,941,739         (3,896,265)           Receivables, net         2,941,739         (3,896,265)           Inventories         (18,616)         128,628           Other assets         (3,967,986)         397,165           Restricted cash         (90,493)         (1,228,498)           Accounts payable         (6,467,258)         8,109,667           Deferred revenue         110,507         47,427           Students' deposits         (10,247)         (94,587)           Compensated absences         (2,330,955)         336,411           Loans to students and employees         23         617,990           Other liabilities         8,804,540         7,368,385           Net cash used in operating activities         \$ (56,285,646)         \$ (54,117,505)           Noncash Transactions:           Equipment acquired by capital lease         \$   | ·   |                 |                 |
| Expenses paid by Commonwealth or donor       10,049       21,766         Changes in assets and liabilities:       8         Receivables, net       2,941,739       (3,896,265)         Inventories       (18,616)       128,628         Other assets       (3,967,986)       397,165         Restricted cash       (90,493)       (1,228,498)         Accounts payable       (6,467,258)       8,109,667         Deferred revenue       110,507       47,427         Students' deposits       (10,247)       (94,587)         Compensated absences       (2,330,955)       385,411         Loans to students and employees       2       617,990         Other liabilities       8,804,540       7,368,385         Net cash used in operating activities       \$ (56,285,646)       \$ (54,117,505)         Noncash Transactions:       \$ (56,285,646)       \$ (54,117,505)         Equipment acquired by capital lease       \$ (50,285,646)       \$ (54,117,505)  |   | 10,741,676      | 10,525,872      |
| Receivables, net         2,941,739         (3,896,265)           Inventories         (18,616)         128,628           Other assets         (3,967,986)         397,165           Restricted cash         (90,493)         (1,228,498)           Accounts payable         (6,467,258)         8,109,667           Deferred revenue         110,507         47,427           Students' deposits         (10,247)         (94,587)           Compensated absences         (2,330,955)         385,411           Loans to students and employees         23         617,990           Other liabilities         8,804,540         7,368,385           Net cash used in operating activities         \$ (56,285,646)         \$ (54,117,505)           Noncash Transactions:         \$  | Expenses paid by Commonwealth or donor                      | 10,049          | 21,766          |
| Inventories         (18,616)         128,628           Other assets         (3,967,986)         397,165           Restricted cash         (90,493)         (1,228,498)           Accounts payable         (6,467,258)         8,109,667           Deferred revenue         110,507         47,427           Students' deposits         (10,247)         (94,587)           Compensated absences         (2,330,955)         385,411           Loans to students and employees         23         617,990           Other liabilities         8,804,540         7,368,385           Net cash used in operating activities         \$ (56,285,646)         \$ (54,117,505)           Noncash Transactions:         Equipment acquired by capital lease         \$ -         \$ -           Equipment acquired by trade         \$ 61,480         \$ 54,761  | Changes in assets and liabilities:                          |                 |                 |
| Other assets       (3,967,986)       397,165         Restricted cash       (90,493)       (1,228,498)         Accounts payable       (6,467,258)       8,109,667         Deferred revenue       110,507       47,427         Students' deposits       (10,247)       (94,587)         Compensated absences       (2,330,955)       385,411         Loans to students and employees       23       617,990         Other liabilities       8,804,540       7,368,385         Net cash used in operating activities       \$ (56,285,646)       \$ (54,117,505)         Noncash Transactions:       \$  | Receivables, net  | 2,941,739       | (3,896,265)     |
| Restricted cash       (90,493)       (1,228,498)         Accounts payable       (6,467,258)       8,109,667         Deferred revenue       110,507       47,427         Students' deposits       (10,247)       (94,587)         Compensated absences       (2,330,955)       385,411         Loans to students and employees       23       617,990         Other liabilities       8,804,540       7,368,385         Net cash used in operating activities       \$ (56,285,646)       \$ (54,117,505)         Noncash Transactions:         Equipment acquired by capital lease       \$ -       \$ -         Equipment acquired by trade       \$ 61,480       \$ 54,761  |   |                 |                 |
| Accounts payable       (6,467,258)       8,109,667         Deferred revenue       110,507       47,427         Students' deposits       (10,247)       (94,587)         Compensated absences       (2,330,955)       385,411         Loans to students and employees       23       617,990         Other liabilities       8,804,540       7,368,385         Net cash used in operating activities       \$ (56,285,646)       \$ (54,117,505)         Noncash Transactions:         Equipment acquired by capital lease       \$ - \$ - \$ - \$         Equipment acquired by trade       \$ 61,480       \$ 54,761   |   |                 |                 |
| Deferred revenue         110,507         47,427           Students' deposits         (10,247)         (94,587)           Compensated absences         (2,330,955)         385,411           Loans to students and employees         23         617,990           Other liabilities         8,804,540         7,368,385           Net cash used in operating activities         \$ (56,285,646)         \$ (54,117,505)           Noncash Transactions:           Equipment acquired by capital lease         \$ -         \$ -           Equipment acquired by trade         \$ 61,480         \$ 54,761  |   | •               | ,               |
| Students' deposits         (10,247)         (94,587)           Compensated absences         (2,330,955)         385,411           Loans to students and employees         23         617,990           Other liabilities         8,804,540         7,368,385           Net cash used in operating activities         \$ (56,285,646)         \$ (54,117,505)           Noncash Transactions:         Equipment acquired by capital lease         \$ -         \$ -           Equipment acquired by trade         \$ 61,480         \$ 54,761  | • •   |                 |                 |
| Compensated absences         (2,330,955)         385,411           Loans to students and employees         23         617,990           Other liabilities         8,804,540         7,368,385           Net cash used in operating activities         \$ (56,285,646)         \$ (54,117,505)           Noncash Transactions:         Equipment acquired by capital lease         \$ -         \$ -           Equipment acquired by trade         \$ 61,480         \$ 54,761   |   | ·               | •               |
| Loans to students and employees       23       617,990         Other liabilities       8,804,540       7,368,385         Net cash used in operating activities       \$ (56,285,646)       \$ (54,117,505)         Noncash Transactions:       Equipment acquired by capital lease       \$ - \$ - \$ -         Equipment acquired by trade       \$ 61,480       \$ 54,761   | ·   |                 | ,               |
| Other liabilities         8,804,540         7,368,385           Net cash used in operating activities         \$ (56,285,646)         \$ (54,117,505)           Noncash Transactions:         Equipment acquired by capital lease         \$ - \$ - \$ -           Equipment acquired by trade         \$ 61,480         \$ 54,761  | ·   | •               | ·               |
| Noncash Transactions:  Equipment acquired by capital lease Equipment acquired by trade  \$ - \$ - \$  \$ 61,480 \$ 54,761   |   |                 | ·               |
| Equipment acquired by capital lease\$ -\$ -Equipment acquired by trade\$ 61,480\$ 54,761  | Net cash used in operating activities                       |                 |                 |
| Equipment acquired by capital lease\$ -\$ -Equipment acquired by trade\$ 61,480\$ 54,761  | Noncash Transactions:                                       |                 |                 |
| Equipment acquired by trade \$ 61,480 \$ 54,761   |   | ¢               | \$              |
|   |   | Ψ               |                 |
| Equipment adjuited by line-nitid excitatinges  The experiment adjuited by line-nitid excitatinges   |   |                 |                 |
|   | Equipment adquired by line-fillid exchanges                 | Ψ 2,004         | Ψ -             |

# Indiana University of Pennsylvania of the State System of Higher Education Balance Sheet - Component Units June 30, 2011 and 2010

|                                       | 2011           | 2010           |
|---------------------------------------|----------------|----------------|
| Assets                                |                |                |
| Assets                                |                |                |
| Cash and cash equivalents             | \$ 10,715,592  | \$ 7,802,408   |
| Accounts receivable                   | 1,849,278      | 2,641,531      |
| Contributions/pledges receivable      | 6,697,850      | 7,885,975      |
| Due from university                   | 1,517,267      | 1,637,643      |
| Inventories                           | 1,681,607      | 1,571,214      |
| Investments                           | 46,232,349     | 37,206,302     |
| Capital assets, net                   | 229,995,943    | 237,127,994    |
| Restricted cash and investments       | 30,819,319     | 30,099,743     |
|                                       |                |                |
| Total                                 | \$ 329,509,205 | \$ 325,972,810 |
| Liabilities and Net Assets            |                |                |
| Liabilities                           |                |                |
| Accounts payable and accrued expenses | \$ 3,525,201   | \$ 5,269,692   |
| Annuity liabilities                   | 141,749        | 156,249        |
| Due to university                     | 5,995,659      | 3,162,068      |
| Deposits payable                      | 4,181,340      | 3,491,911      |
| Capital leases                        | 18,089,517     | 18,783,891     |
| Long-term debt, net                   | 236,905,843    | 238,630,987    |
| Other liabilities                     | 26,537,474     | 30,920,312     |
| Total liabilities                     | 295,376,783    | 300,415,110    |
|                                       |                |                |
| Net Assets                            |                |                |
| Unrestricted                          | (12,181,681)   | (16,397,031)   |
| Temporarily restricted                | 13,397,148     | 10,470,861     |
| Permanently restricted                | 32,916,955     | 31,483,870     |
| Total net assets                      | 34,132,422     | 25,557,700     |
| Total                                 | \$ 329,509,205 | \$ 325,972,810 |

## Indiana University of Pennsylvania of the State System of Higher Education Statement of Revenues, Expenses, and Changes in Net Assets - Component Units

Years Ended June 30, 2011 and 2010

|   | 2011          | 2010          |
|---|---------------|---------------|
| Changes in Unrestricted Net Assets                                |               |               |
| Revenues and Other Additions:                                     |               |               |
| Sales and service   | \$ 8,219,591  | \$ 8,104,148  |
| Student fees  | 6,795,433     | 6,110,203     |
| Grants and contracts  | 6,397,064     | 5,684,541     |
| Rental income   | 26,751,340    | 22,670,692    |
| Investment income   | 490,896       | 1,263,419     |
| Other   | 2,795,965     | 2,893,171     |
| Unrealized gain (loss) on investments                             | 5,962,772     | (9,114,369)   |
| Contributions   | 475,575       | 488,699       |
| Net assets released based on satisfaction of program restrictions | 6,138,194     | 6,208,037     |
| Total revenues and other addtions                                 | 64,026,830    | 44,308,541    |
| Expenses and Other Deductions                                     |               |               |
| Program services:   |               |               |
| Scholarships and grants   | 1,681,095     | 1,894,915     |
| Student activities and programs                                   | 5,998,783     | 5,744,085     |
| University stores   | 7,550,816     | 7,543,091     |
| Housing   | 28,998,302    | 26,532,431    |
| Other university support  | 1,309,014     | 2,781,258     |
| Other programs  | 8,398,996     | 6,383,489     |
| Management and general  | 3,194,132     | 2,174,468     |
| Fundraising   | 2,680,342     | 603,132       |
| Total expenses and other deductions                               | 59,811,480    | 53,656,869    |
| Increase (decrease) in unrestricted net assets                    | 4,215,350     | (9,348,328)   |
| Changes in Temporarily Restricted Net Assets                      |               |               |
| Contributions   | 2,301,564     | 4,055,324     |
| Investment gain   | 1,763,054     | 5,044,059     |
| Unrealized gain (loss) on investments                             | 4,784,863     | (1,050,671)   |
| Net assets released based on satisfaction of program restrictions | (6,138,194)   | (6,208,037)   |
| Net assets transferred  | 215,000       | 58,841        |
| Increase in temporarily restricted net assets                     | 2,926,287     | 1,899,516     |
| Changes in Permanently Restricted Net Assets                      |               |               |
| Contributions   | 1,433,085     | 1,768,204     |
| Increase in permanently restricted net assets                     | 1,433,085     | 1,768,204     |
| Increase (Decrease) in Net Assets                                 | 8,574,722     | (5,680,608)   |
| Net Assets, Beginning of Year                                     | 25,557,700    | 31,238,308    |
| Net Assets, End of Year   | \$ 34,132,422 | \$ 25,557,700 |

Notes to Financial Statements June 30, 2011 and 2010

#### 1. Nature of Operations and Summary of Significant Accounting Policies

#### Organization

Indiana University of Pennsylvania of the State System of Higher Education (the "University"), a public four-year doctoral intensive institution located in Indiana, Pennsylvania, was founded in 1875. The University is one of fourteen universities of the Pennsylvania State System of Higher Education ("PASSHE"). PASSHE was created by the State System of Higher Education Act of November 12, 1982, P.L. 660, No. 188, as amended ("Act 188"). PASSHE is a component unit of the Commonwealth of Pennsylvania (the "Commonwealth").

#### Reporting Entity

In accordance with Government Accounting Standards Board ("GASB") Statement No. 39, Determining Whether Certain Organization's Are Component Units, an amendment of GASB 14, the University has determined that The Student Co-Operative Association, Inc. (the "Cooperative"), The College Student Union Association, Inc. (the "Student Union"), The Foundation for IUP, Inc. (the "Foundation"), and The IUP Research Institute, Inc. (the "Research Institute") should be included in the University's financial statements as discretely presented component units. The component units are legally separate, tax-exempt organizations that report their financial condition and results of activities under the accounting requirements promulgated by the Financial Accounting Standards Board ("FASB"). As such, certain revenue recognition criteria and presentation features are different from GASB revenue recognition criteria and presentation features. No modifications have been made to the component unit's financial information in the University's financial reporting entity for these differences.

Complete financial statements for the component units may be obtained at the University's accounting office.

#### Measurement Focus, Basis of Accounting, and Basis of Presentation

The University functions as a business-type activity, as defined by GASB.

The accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America, as prescribed by GASB. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements have been met. The University applies only the Financial Accounting Standards Board pronouncements issued before November 30, 1989, except for those that conflict with GASB pronouncements.

Notes to Financial Statements June 30, 2011 and 2010

#### **Operating Revenues**

Operating revenues of the University consist of tuition, all academic, instructional, and other student fees, grants and contracts, sales and services of educational activities, and auxiliary enterprise revenues. In addition, governmental and private grants and contracts in which the grantor receives equal value for the funds given to the University are recorded as operating revenue. All expenses, with the exception of interest expense, loss on the sale of investments, loss on the disposal of assets, and extraordinary expenses are recorded as operating expenses. Appropriations, gifts, interest income (except for interest earned by auxiliaries totaling \$213,815 in 2011 and \$211,304 in 2010, which is included in auxiliary revenues), capital grants, gains on the sale of investments, gains on the disposal of assets, parking and library fines, and governmental and private research grants and contracts in which the grantor does not receive equal value for the funds given to the University are reported as non-operating revenue.

#### **Scholarship Discounts and Allowances**

Student tuition and fee revenues, and certain other revenues from students, are reported net of scholarship discounts and allowances in the statement of revenues, expenses, and changes in net assets. Scholarship discounts and allowances are the difference between the stated charge for goods and services provided by the University and the amount that is paid by students and/or third parties making payments on students' behalf. To the extent that revenues from such programs are used to satisfy tuition and fees and other student services, the University has recorded a scholarship discount and allowance. Certain other scholarship or discount amounts are paid directly to, or refunded to, the students and are generally reflected as expenses.

#### **Net Assets**

The University maintains the following net asset classifications:

Invested in capital assets, net of related debt. Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction, repair, or improvement of those assets.

Restricted – nonexpendable: Net assets subject to externally imposed conditions requiring that they be maintained by the University in perpetuity.

Restricted – expendable: Net assets whose use is subject to externally imposed conditions that can be fulfilled by the actions of the University or by the passage of time.

*Unrestricted*: All other categories of net assets. Unrestricted net assets may be designated for specific purposes by the University's Council of Trustees.

When both restricted and unrestricted funds are available for expenditure, the decision as to which funds are used first is left to the discretion of the University.

Notes to Financial Statements June 30, 2011 and 2010

#### **Cash Equivalents and Investments**

The University considers all demand and time deposits, money market funds, and overnight repurchase agreements to be cash equivalents. Investments purchased are stated at fair value. Investments received as gifts are recorded at their fair value or appraised value as of the date of the gift.

#### **Accounts Receivable and Loans Receivable**

Accounts and loans receivable consist of tuition and fees charged to current and former students, amounts due from federal and state governments in connection with reimbursements of allowable expenditures made pursuant to grants and contracts, and other miscellaneous sources.

Accounts and loans receivable are reported at net realizable value. Accounts are written off when they are determined to be uncollectible based upon management's assessment of individual accounts. The allowance for doubtful accounts is estimated based upon the University's historical losses and periodic review of individual accounts.

#### **Inventories**

Inventories consist mainly of supplies and are stated at the lower of cost or market, with cost being determined principally on the weighted average method.

#### **Capital Assets**

Land and buildings at the University's campus acquired or constructed prior to the creation of PASSHE on July 1, 1983, are owned by the Commonwealth and made available to the University. Since the University neither owns such assets nor is responsible to service associated bond indebtedness, no value is ascribed thereto in the accompanying financial statements. Likewise, no value is ascribed to the portion of any land or buildings acquired or constructed utilizing capital funds appropriated by the Commonwealth after June 10, 1983, and made available to the University.

Buildings, equipment and furnishings acquired or constructed by the University after June 30, 1983, through the expenditure of University funds or the incurring of debt, are stated at cost less accumulated depreciation, calculated using the straight-line method. All assets with a purchase cost, or fair value if acquired by gift, in excess of \$5,000 with an estimated useful life of two years or greater are capitalized. All library books are capitalized. Normal repair and maintenance expenditures are not capitalized because they neither add to the value of the property nor materially prolong useful life.

Management reviews capital assets for impairment whenever events or changes in circumstances indicate that the service utility of an asset has declined significantly and unexpectedly. Any write-downs due to impairment are charged to operations at the time impairment is identified.

Notes to Financial Statements June 30, 2011 and 2010

#### **Deferred Revenue**

Deferred revenue includes amounts received for tuition and fees, grants, corporate sponsorship payments, and certain auxiliary activities prior to the end of the fiscal year but relate to the subsequent accounting period.

#### **Compensated Absences**

Employees' right to receive annual leave and sick leave payments upon termination or retirement for services already rendered is recorded as a liability.

#### **Pension Plans**

Employees of the University are required to enroll in one of three available cost-sharing multiple-employer retirement plans immediately upon employment. The University recognizes annual pension expenditures equal to its contractually required contributions to the plans.

#### **Income Taxes**

The University, as a member of PASSHE, which is a political subdivision of the Commonwealth, is excluded from federal income taxes under Section 115(1) of the Internal Revenue Code.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to Financial Statements June 30, 2011 and 2010

#### **New Accounting Standards**

In December 2009, GASB issued Statement No. 57, OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans. Statement No. 57 amends Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, and Statement No. 43, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans. The University is required to adopt Statement No. 57 for the fiscal year ending June 30, 2012. In June 2010, GASB issued Statement No. 59, Financial Instruments Omnibus. Statement No. 59 updates existing standards regarding financial reporting and disclosure requirements of certain financial instruments and external investment pools. The University is required to adopt Statement No. 59 for the fiscal year ending June 30, 2011. The University has determined that Statements No. 57 and 59 have no effect on its balance sheet or statement of revenues, expenses, and changes in net assets. In November 2010, GASB issued Statement No. 60, Accounting and Financial Reporting for Service Concession Arrangements. Statement No. 60 establishes guidance for accounting and financial reporting for service concession arrangements, which are a type of public-private or public-public partnership. The University is required to adopt Statement No. 60 for the fiscal year ending June 30, 2013. In November 2010, GASB issued Statement No. 61, The Financial Reporting Entity: Omnibus. Statement No. 61 modifies existing requirements for the assessment of potential component units in determining what should be included in the financial reporting entity and financial reporting entity display and disclosure requirements. The University is required to adopt Statement No. 61 for the fiscal year ending June 30, 2013. In June 2011, GASB issued Statement No. 63, Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position. Statement No. 63 establishes standards for reporting what GASB defines as deferred outflows and inflows of resources, which they have distinguished from assets and liabilities, and net position, which currently is referred to as net assets. The University is required to adopt Statement No. 63 for the fiscal year ending June 30, 2013. The University has not yet determined the effect of Statements No. 60, 61, and 63 on its financial statements.

Notes to Financial Statements June 30, 2011 and 2010

#### 2. Condensed Component Unit Information

The following represents combining condensed balance sheet information for the component units as of June 30, 2011:

|                        | Cooperative  | Student Union | Foundation     | Research<br>Institute                   | University<br>Acquisitions | Total          |
|------------------------|--------------|---------------|----------------|---|----------------------------|----------------|
| Due from University    | \$ 296,866   | \$            | \$ 1,218,312   | \$ 2,089                                | \$                         | \$ 1.517.267   |
| Due from University    | *            | *             |                | , | Ф                          | , , , , -      |
| Capital assets, net    | 1,277,416    | 21,145,204    | 207,474,431    | 98,892                                  |                            | 229,995,943    |
| Other assets           | 3,931,592    | 3,141,154     | 87,978,549     | 2,944,699                               |                            | 97,995,994     |
| Total assets           | \$ 5,505,874 | \$ 24,286,358 | \$ 296,671,292 | \$ 3,045,680                            | \$ -                       | \$ 329,509,204 |
|                        | · · · · ·    |               |                | · · · · ·                               | <u>·</u>                   |                |
| Due to University      | 13,722       |               | 5,545,854      | 436,083                                 |                            | 5,995,659      |
| Capital leases         |              | 17,731,505    |                |   |                            | 17,731,505     |
| Other liabilities      | 1,539,897    | 5,393,287     | 262,980,123    | 1,736,312                               |                            | 271,649,619    |
|                        |              |               |                |   |                            |                |
| Total liabilities      | \$ 1,553,619 | 23,124,792    | 268,525,977    | 2,172,395                               |                            | 295,376,783    |
|                        |              |               |                |   |                            |                |
| Net Assets:            |              |               |                |   |                            |                |
| Unrestricted           | 3,952,255    | 1,161,566     | (18,168,788)   | 873,285                                 |                            | (12,181,682)   |
| Temporarily restricted |              |               | 13,397,148     |   |                            | 13,397,148     |
| Permanently            |              |               |                |   |                            |                |
| restricted             | -            |               | 32,916,955     | -                                       |                            | 32,916,955     |
|                        |              |               |                |   |                            |                |
| Total net assets       | \$ 3,952,255 | \$ 1,161,566  | \$ 28,145,315  | \$ 873,285                              | \$ -                       | \$ 34,132,421  |

Notes to Financial Statements June 30, 2011 and 2010

The following represents combining revenues, expenses, and changes in net assets information for the component units for the year ended June 30, 2010:

|                                       | Cooperative  | Student Union | Foundation      | Research<br>Institute | University<br>Acquisitions | Total           |
|---------------------------------------|--------------|---------------|-----------------|-----------------------|----------------------------|-----------------|
| Due from University                   | \$ 274,464   | \$ -          | \$ 1,113,144    | \$ 18,590             | \$ 231,445                 | \$ 1,637,643    |
| Capital assets, net                   | 1,056,243    | 21,368,752    | 207,078,460     | -                     | 7,624,539                  | 237,127,994     |
| Other assets                          | 3,099,663    | 3,035,748     | 77,040,858      | 3,398,757             | 632,147                    | 87,207,173      |
| Total assets                          | \$ 4,430,370 | \$ 24,404,500 | \$ 285,232,462  | \$ 3,417,347          | \$ 8,488,131               | \$ 325,972,810  |
| Due to University                     | \$ 2,626     | \$ -          | \$ 2,187,905    | \$ 763,774            | \$ 207,763                 | \$ 3,162,068    |
| Capital leases                        | -            | 18,783,891    | -               | -                     | -                          | 18,783,891      |
| Other liabilities                     | 891,638      | 4,490,650     | 263,034,131     | 1,462,149             | 8,590,583                  | 278,469,151     |
| Total liabilities                     | \$ 894,264   | \$ 23,274,541 | \$ 265,222,036  | \$ 2,225,923          | \$ 8,798,346               | \$ 300,415,110  |
| Net Assets:                           |              |               |                 |                       |                            |                 |
| Unrestricted                          | \$ 3,536,106 | \$ 1,129,959  | \$ (21,405,045) | \$ 1,191,424          | \$ (849,475)               | \$ (16,397,031) |
| Temporarily restricted<br>Permanently | -            | -             | 9,931,601       | -                     | 539,260                    | 10,470,861      |
| restricted                            | -            | <del>-</del>  | 31,483,870      | 0                     | 0                          | 31,483,870      |
| Total net assets                      | \$ 3,536,106 | \$ 1,129,959  | \$ 20,010,426   | \$ 1,191,424          | \$ (310,215)               | \$ 25,557,700   |

Notes to Financial Statements June 30, 2011 and 2010

The following represents combining revenues, expenses, and changes in net assets information for the component units for the year ended June 30, 2011:

|                                | Cooperative  | Student Union | Foundation    | Research<br>Institute | University<br>Acquisitions | Total         |
|--------------------------------|--------------|---------------|---------------|-----------------------|----------------------------|---------------|
| Revenues and gains:            |              |               |               |                       |                            |               |
| Contributions                  |              |               | \$ 4,210,224  | \$                    | \$                         | \$ 4,210,224  |
| Sales and services             | \$ 7,763,841 | \$            |               | 455,750               |                            | 8,219,591     |
| Student fees                   | 6,795,433    |               |               |                       |                            | 6,795,433     |
| Grants and contracts           |              |               |               | 6,397,064             |                            | 6,397,064     |
| Rental income                  |              |               | 25,945,478    |                       | 805,862                    | 26,751,340    |
| Investment income              | 5,554        | 62,680        | 2,173,902     | 10,665                | 1,149                      | 2,253,950     |
| Unrealized loss on investments |              |               | 10,747,635    |                       |                            | 10,747,635    |
| Other revenues and             |              |               | . 6,1 . 1,000 |                       |                            | ,             |
| gains                          | 348,987      | 160,000       | 2,321,350     | 326                   | 180,302                    | 3,010,965     |
| Total rayonyaa and             |              |               |               |                       |                            |               |
| Total revenues and gains       | 14,913,815   | 222,680       | 45,398,589    | 6,863,805             | 987,313                    | 68,386,202    |
| g                              |              |               |               |                       |                            |               |
| Expenses and losses:           |              |               |               |                       |                            |               |
| Program services               |              |               |               |                       |                            |               |
| Scholarships and grants        |              |               | 1,681,095     |                       |                            | 1,681,095     |
| Student activities             |              |               | 1,001,033     |                       |                            | 1,001,000     |
| and programs                   | 5,998,783    |               |               |                       |                            | 5,998,783     |
| University stores              | 7,550,816    |               |               |                       |                            | 7,550,816     |
| Housing                        |              |               | 28,331,584    |                       | 666,718                    | 28,998,302    |
| Other university<br>support    |              |               | 1,309,014     |                       |                            | 1,309,014     |
| Other programs                 |              | 159,582       | 1,919,211     | 6,320,203             |                            | 8,398,996     |
| Management and                 |              | •             |               | 5,5_5,_5              |                            | 2,222,222     |
| general                        | 948,067      | 31,491        | 1,342,454     | 861,741               | 10,380                     | 3,194,132     |
| Fundraising                    |              |               | 2,680,342     |                       |                            | 2,680,342     |
| Total expenses and             |              |               |               |                       |                            |               |
| losses                         | 14,497,666   | 191,073       | 37,263,700    | 7,181,944             | 677,098                    | 59,811,480    |
|                                |              |               |               |                       |                            |               |
| Changes in net assets          | 416,149      | 31,607        | 8,134,889     | (318,139)             | 310,215                    | 8,574,722     |
| · ·                            | •            |               |               | , , ,                 | ·                          |               |
| Net assets,                    |              |               |               |                       |                            |               |
| beginning of year              | 3,536,106    | 1,129,959     | 20,010,426    | 1,191,424             | (310,215)                  | 25,557,700    |
| Net assets, end of             |              |               |               |                       |                            |               |
| year                           | \$ 3,952,255 | \$ 1,161,566  | \$ 28,145,315 | \$ 873,285            | \$ 0                       | \$ 34,132,422 |
|                                |              |               |               |                       |                            |               |

Notes to Financial Statements June 30, 2011 and 2010

The following represents combining revenues, expenses, and changes in net assets information for the component units for the year ended June 30, 2010:

|  | Cooperative  | Student Union | Foundation    | Research<br>Institute | University<br>Acquisitions | Total         |
|--|--------------|---------------|---------------|-----------------------|----------------------------|---------------|
| Revenues and gains:  |              |               |               |                       |                            |               |
| Contributions  | \$ -         | \$ -          | \$ 6,034,890  | \$ -                  | \$ -                       | \$ 6,034,890  |
| Sales and services   | 7,669,405    | -             | -             | 434,743               | -                          | 8,104,148     |
| Student fees   | 6,110,203    | -             | -             | -                     | -                          | 6,110,203     |
| Grants and contracts   | -            | -             | -             | 5,684,541             | -                          | 5,684,541     |
| Rental income  | 125,000      | -             | 21,327,565    | -                     | 1,218,127                  | 22,670,692    |
| Investment income<br>Unrealized gain<br>(loss) on                    | 7,327        | 128,122       | 6,160,406     | 7,931                 | 3,692                      | 6,307,478     |
| investments  | 5,097        | -             | (10,170,137)  | -                     | -                          | (10,165,040)  |
| Other revenues and gains   | 301,948      | 10,000        | 2,586,384     | 9,455                 | 321,562                    | 3,229,349     |
| Total revenues and gains   | 14,218,980   | 138,122       | 25,939,108    | 6,136,670             | 1,543,381                  | 47,976,261    |
| Expenses and losses:   |              |               |               |                       |                            |               |
| Program services<br>Scholarships and<br>grants<br>Student activities | -            | -             | 1,894,915     | -                     | -                          | 1,894,915     |
| and programs   | 5,744,085    | -             | -             | -                     | -                          | 5,744,085     |
| University stores  | 7,543,091    | -             | -             | -                     | -                          | 7,543,091     |
| Housing<br>Other university  | -            | -             | 25,112,176    | -                     | 1,420,255                  | 26,532,431    |
| support  | -            | (5.45.400)    | 2,781,258     | -                     | -                          | 2,781,258     |
| Other programs  Management and                                       | -            | (545,438)     | 1,814,334     | 5,114,593             | -                          | 6,383,489     |
| general  | 920,703      | 27,390        | 220,268       | 995,276               | 10,831                     | 2,174,468     |
| Fundraising  |              |               | 603,132       |                       |                            | 603,132       |
| Total expenses and losses  | 14,207,879   | (518,048)     | 32,426,083    | 6,109,869             | 1,431,086                  | 53,656,869    |
|  |              | (= = /= = //  |               |                       |                            |               |
| Changes in net assets  | 11,101       | 656,170       | (6,486,975)   | 26,801                | 112,295                    | (5,680,608)   |
| Net assets,<br>beginning of year                                     | 3,525,005    | 473,789       | 26,497,401    | 1,164,623             | (422,510)                  | 31,238,308    |
| Net assets, end of year  | \$ 3,536,106 | \$ 1,129,959  | \$ 20,010,426 | \$ 1,191,424          | \$ (310,215)               | \$ 25,557,700 |

Notes to Financial Statements June 30, 2011 and 2010

#### 3. Deposits and Investments

The University predominantly maintains its cash balances on deposit with PASSHE. PASSHE maintains these and other PASSHE funds on a pooled basis. Although PASSHE pools its funds in a manner similar to an internal investment pool, individual PASSHE entities do not hold title to any assets in the fund. PASSHE as a whole owns title to all assets. The University does not participate in the unrealized gains or losses on the investment pool; instead, the University holds shares equal to its cash balance. Each share has a constant value of \$1, and income is allocated based on the number of shares owned. Revenue realized at the PASSHE level is calculated on a daily basis and posted monthly to each entity's account as interest income. The University's portion of pooled funds totals \$73,566,006 and \$55,832,875 at June 30, 2011 and 2010, respectively.

PASSHE invests its funds in accordance with the Board's Investment Policy, which authorizes PASSHE to invest in repurchase agreements, commercial paper, obligations of the United States Treasury, agencies and sponsored entities, certificates of deposit, municipal bonds, mortgage-backed securities, asset-backed securities, banker's acceptances, and corporate bonds. Restricted nonexpendable funds and amounts designated by the Board or University trustees may be invested in the investments described above, as well as corporate equities and approved pooled common funds. For purposes of convenience and expedience, the University uses local financial institutions for activities such as cash deposits. In addition, the University may accept gifts of investments from donors as long as risk is limited to the investment itself. Restricted gifts of investments fall outside the scope of the investment policy.

In keeping with its legal status as a system of public universities, PASSHE recognizes a fiduciary responsibility to invest all funds prudently in accordance with ethical and prevailing legal standards. In addition, PASSHE recognizes that the funds in its custody can be classified according to purpose, time frame for use, source, and other similar classifications. Differential investment guidelines and objectives are required to manage various funds classifications appropriately and optimally.

Regardless of funds classifications, certain general tenets apply. Investments in all classifications seek to minimize exogenous risks while maintaining or expanding purchasing power. Adequate liquidity is maintained so assets are held to maturity. In all classifications, high quality investments are preferred. Reasonable portfolio diversification is pursued to ensure that no single security or investment or class of securities or investments will have a disproportionate or significant impact on the total portfolio. Investments are made in U.S.-based corporations. Investment performance in all classifications is monitored on a frequent and regular basis to ensure that objectives are attained and guidelines are followed.

Notes to Financial Statements June 30, 2011 and 2010

Safety of principal and liquidity are the top priorities for the investment of PASSHE's operating funds. Within those guidelines, income optimization is pursued. Speculative investment activity is not allowed; this includes investing in asset classes such as commodities, futures, short-sales, equities, real or personal property, options, venture capital investments, private placements, letter stocks, and unlisted securities. Collateralized mortgage obligations (CMOs) are sometimes based on cash flows from interest-only (IO) payments or principal-only (PO) payments and are sensitive to prepayment risks. The CMOs in PASSHE's portfolio do not have IO or PO structures; however, they are subject to extension or contraction risk based on movements in interest rates. PASSHE's operating funds are invested and reinvested in the following types of instruments with qualifications as provided.

| Investment Categories  | Limit (% of Market Value) | Single User (maximum) | Rating Limit<br>(Moody's) |
|--|---------------------------|-----------------------|---------------------------|
| Government securities/<br>repurchase agreements<br>Commercial paper/certificates<br>of deposit/ banker's | Greater than 20%          | 5% Repurchase         | N/A                       |
| acceptances  | Less than 30%             | 5% of each type       | P-1                       |
| Municipal bonds  | Less than 20%             | 5%                    | Aa or higher              |
| Corporate bonds  | Less than 20%             | N/A                   | Aa of higher              |
| Collateralized mortgage  |                           |                       | · ·                       |
| obligations (CMOs)   | Less than 20%             | N/A                   | Aaa                       |
| Asset-backed securities  | Less than 20%             | N/A                   | Aaa                       |
| System notes   | Less than 20%             | 5%                    | N/A                       |

At June 30, 2011 and 2010, the carrying amount of the University's demand and time deposits were \$1,786,265 and \$1,441,790, respectively, as compared to bank balances of \$1,480,396 and \$1,419,914, respectively. The difference is caused primarily by items in-transit. All bank balances were covered by federal depository insurance or were collateralized by a pledge of United States Treasury obligations held by Federal Reserve banks in the name of the banking institutions, or uninsured and uncollateralized but covered under the collateralization provisions of the Commonwealth of Pennsylvania Act 72 of 1971 ("Act 72"), as amended. Act 72 allows banking institutions to satisfy the collateralization required by pooling eligible investments to cover total public funds on deposit in excess of federal insurance. Such pooled collateral is pledged with the financial institutions' trust departments.

Notes to Financial Statements June 30, 2011 and 2010

The carrying value (fair value) of deposits and investments for the University's pooled funds on June 30, 2011 is presented below:

|  | Moody's Rating (if applicable) | Modified<br>Duration<br>(if applicable) | F  | air value |
|--|--------------------------------|---|----|-----------|
| Deposits  Demand and time deposits Investments |                                |   | \$ | 1,786,265 |
| Equity/balances mutual funds                   |                                |   |    | 4,396,295 |
| Total  |                                |   | \$ | 6,182,560 |

Of the local investments noted above, the exposure to foreign currency risk is as follows:

| Investment         | Currency              | Fair Value |                 |  |
|--------------------|-----------------------|------------|-----------------|--|
| Deposit<br>Deposit | British Pound<br>Euro | \$         | 10,787<br>1,186 |  |
| Total              |                       | \$         | 11,973          |  |

The carrying value (fair value) of deposits and investments for the University's pooled funds on June 30, 2010 is presented below:

|   | Moody's Rating<br>(if applicable) | Modified<br>Duration<br>(if applicable) | F  | air value |
|---|-----------------------------------|---|----|-----------|
| Deposits Demand and time deposits Investments |                                   |   | \$ | 1,441,790 |
| Equity/balances mutual funds                  |                                   |   |    | 3,759,520 |
| Total   |                                   |   | \$ | 5,201,310 |

Of the local investments noted above, the exposure to foreign currency risk is as follows:

| Investment         | Currency              | Fair Value |                 |  |
|--------------------|-----------------------|------------|-----------------|--|
| Deposit<br>Deposit | British Pound<br>Euro | \$         | 12,973<br>3,563 |  |
| Total              |                       | \$         | 16,536          |  |

Notes to Financial Statements June 30, 2011 and 2010

#### 4. Capital Assets

Capital assets acquired or constructed by the University through the expenditures of University funds or the incurrence of debt consist of the following:

|  | Estimated Lives (in years) | Beginning<br>Balance<br>July 1, 2010        | Additions                               | Retirements             | Reclassifications | Ending Balance<br>June 30, 2011              |
|--|----------------------------|---|---|-------------------------|-------------------|--|
| Land   |                            | \$ 4,589,374                                | \$ 0                                    | \$ 0                    | \$ 0              | \$ 4,589,374                                 |
| Construction in progress   |                            | 27,566,998                                  | 610,289                                 | (1,231)                 | (27,172,515)      | 1,003,541                                    |
| Total capital assets<br>not being<br>depreciated   |                            | 32,156,372                                  | 610,289                                 | (1,231)                 | (27,172,515)      | 5,592,915                                    |
| Buildings, including<br>improvement<br>Furnishings and<br>equipment (including                           | 10-40                      | 183,849,500                                 | 29,979,737                              | (328)                   | 27,172,515        | 241,001,424                                  |
| cost of capital leases)  | 3-10                       | 30,513,639                                  | 2,440,556                               | (617,481)               | 0                 | 32,336,714                                   |
| Library books  | 10                         | 10,171,514                                  | 211,143                                 | (54,447)                | 0                 | 10,328,210                                   |
| Total capital assets<br>being<br>depreciated   |                            | 224,534,653                                 | 32,631,436                              | (672,256)               | 27,172,515        | 283,666,348                                  |
| Less accumulated depreciation: Buildings, including improvements Furnishings and equipment Library books |                            | (97,972,533)<br>(25,439,480)<br>(8,167,641) | (7,989,687)<br>(2,339,699)<br>(412,290) | 15<br>587,693<br>54,445 | 0<br>0<br>0       | (105,962,205)<br>(27,191,486)<br>(8,525,486) |
| Total capital<br>assets being<br>depreciated,<br>net   |                            | 92,954,999                                  | 21,889,760                              | (30,103)                | 27,172,515        | 141,987,171                                  |
| Capital assets, net  |                            | \$ 125,111,371                              | \$ 22,500,049                           | \$ (31,334)             | \$ 0              | \$ 147,580,086                               |

Notes to Financial Statements June 30, 2011 and 2010

|  | Estimated Lives (in years) | Beginning<br>Balance<br>July 1, 2009 | Additions                  | Retirements          | Reclassifications | Ending Balance<br>June 30, 2010 |
|--|----------------------------|--------------------------------------|----------------------------|----------------------|-------------------|---------------------------------|
| Land   |                            | \$ 4,960,206                         | \$ -                       | \$ (370,832)         | \$ -              | \$ 4,589,374                    |
| Construction in progress   |                            | 7,765,263                            | 25,243,219                 |                      | (5,441,484)       | 27,566,998                      |
| Total capital assets<br>not being<br>depreciated                               |                            | 12,725,469                           | 25,243,219                 | (370,832)            | (5,441,484)       | 32,156,372                      |
| Buildings, including<br>improvement<br>Furnishings and<br>equipment (including | 10-40                      | 183,805,357                          | 1,958,600                  | (7,355,941)          | 5,441,484         | 183,849,500                     |
| cost of capital leases)  | 3-10                       | 29,598,479                           | 1,280,959                  | (365,799)            | -                 | 30,513,639                      |
| Library books  | 10                         | 9,905,588                            | 308,156                    | (42,230)             |                   | 10,171,514                      |
| Total capital assets being depreciated  Less accumulated                       |                            | 223,309,424                          | 3,547,715                  | (7,763,970)          | 5,441,484         | 224,534,653                     |
| depreciation: Buildings, including improvements Furnishings and equipment      |                            | (94,777,863)<br>(23,439,054)         | (7,701,966)<br>(2,364,054) | 4,507,296<br>363,628 | -                 | (97,972,533)<br>(25,439,480)    |
| Library books  |                            | (7,750,019)                          | (459,852)                  | 42,230               |                   | (8,167,641)                     |
| Total accumulated depreciation   |                            | (125,966,936)                        | (10,525,872)               | 4,913,154            |                   | (131,579,654)                   |
| Total capital<br>assets being<br>depreciated,<br>net                           |                            | 97,342,488                           | (6,978,157)                | (2,850,816)          | 5,441,484         | 92,954,999                      |
| Capital assets, net  |                            | \$ 110,067,957                       | \$ 18,265,062              | \$ (3,221,648)       | \$ -              | \$ 125,111,371                  |

Notes to Financial Statements June 30, 2011 and 2010

#### 5. Leases

The University has entered into a long-term operating lease for the use of facilities. Future annual minimum payments in the aggregate, under non-cancelable operating leases are as follows:

| Years ending June 30: |               |
|-----------------------|---------------|
| 2012                  | \$<br>248,934 |
| 2013                  | 219,986       |
| 2014                  | 18,818        |
| 2015                  | <br>5,971     |
|                       |               |
| Total                 | \$<br>493,709 |

Total rent expense for operating leases was \$2,152,618 and \$2,058,032 for the years ended June 30, 2011 and 2010, respectively.

The component units have entered into capital lease agreements for the financing of buildings, building improvements and equipment. Future minimum payments by year and in the aggregate, with initial or remaining terms of one year or more, are as follows:

| Years ending June 30:                               |                  |
|---|------------------|
| 2012  | \$<br>2,222,617  |
| 2013  | 2,216,995        |
| 2014  | 2,170,247        |
| 2015  | 2,033,255        |
| 2016  | 2,040,856        |
| Thereafter  | <br>22,847,625   |
| Total minimum lease payments                        | 33,531,865       |
| Less amount representing interest on capital leases | <br>15,442,078   |
| Present value of net minimum capital lease payments | \$<br>18,089,517 |
| • •   |                  |

Buildings and building improvements, net of depreciation, at June 30, 2011 and 2010, include \$20,399,369 and \$20,810,786, respectively, acquired through leases that have been capitalized.

Notes to Financial Statements June 30, 2011 and 2010

#### 6. Bonds Payable And Long Term Debt

Bonds payable consist of tax-exempt revenue bonds issued by PASSHE through the Pennsylvania Higher Educational Facilities Authority ("PHEFA"). In connection with the bond issuances, PASSHE entered into a loan agreement with PHEFA on behalf of the University under which PASSHE has pledged its full faith and credit for the repayment of the bonds. The loan constitutes an unsecured general obligation of PASSHE. PASSHE's Board of Governors has allocated portions of certain bond issuances to the University to undertake various capital projects or to advance refund certain previously issued bonds. The University is responsible for the repayment of principal and interest on its applicable portion of each obligation. The various bond series allocated to the University for the years ended June 30, 2011 and 2010, are as follows:

|                                      | Weighted<br>Average<br>Interest Rate |   | J  | Balance<br>uly 1, 2010 | В        | onds Issued   |    | Bonds<br>Redeemed | Jı | Balance<br>une 30, 2011 |
|--------------------------------------|--------------------------------------|---|----|------------------------|----------|---------------|----|-------------------|----|-------------------------|
| Series T issued in July 2001         |                                      |   |    |                        |          |               |    |                   |    |                         |
| for various projects                 | 4.87%                                |   | \$ | 2,701,678              | \$       | -             | \$ | (2,701,678)       | \$ | -                       |
| Series U issued in August            |                                      |   |    |                        |          |               |    | ,                 |    |                         |
| 2002 for various projects            | 4.43%                                |   |    | 125,000                |          | -             |    | (60,000)          |    | 65,000                  |
| Series W issued in October           |                                      |   |    |                        |          |               |    |                   |    |                         |
| 2002 for various projects            | 4.76%                                |   |    | 901,582                |          | -             |    | (217,015)         |    | 684,568                 |
| Series X issued in May               |                                      |   |    |                        |          |               |    |                   |    |                         |
| 2003 for various projects            | 4.28%                                |   |    | 484,660                |          | -             |    | (95,098)          |    | 389,562                 |
| Series Z issued in March             |                                      |   |    |                        |          |               |    |                   |    |                         |
| 2004 for various projects            | 3.95%                                |   |    | 327,717                |          | -             |    | (199,166)         |    | 128,552                 |
| Series AA issued in July             |                                      |   |    |                        |          |               |    |                   |    |                         |
| 2004 for various projects            | 4.62%                                |   |    | 1,059,958              |          | -             |    | (56,141)          |    | 1,003,818               |
| Series AC issued in July             |                                      |   |    |                        |          |               |    |                   |    |                         |
| 2005 for various projects            | 4.90%                                |   |    | 4,580,432              |          | -             |    | (282,826)         |    | 4,297,606               |
| Series AF issued in July             |                                      |   |    |                        |          |               |    |                   |    |                         |
| 2007 for various projects            | 4.95%                                |   |    | 1,222,996              |          | -             |    | (48,196)          |    | 1,174,801               |
| Series AG issued in March            |                                      |   |    |                        |          |               |    |                   |    |                         |
| 2008 for various projects            | 4.60%                                |   |    | 635,734                |          | -             |    | (150,702)         |    | 485,031                 |
| Series AH issued in July             |                                      |   |    |                        |          |               |    |                   |    |                         |
| 2008 for various projects            | 4.69%                                |   |    | 12,663,839             |          | -             |    | (649,327)         |    | 12,014,512              |
| Series Al issued in August           |                                      |   |    |                        |          |               |    |                   |    |                         |
| 2008 for various projects            | 4.01%                                |   |    | 4,216,347              |          | -             |    | (257,164)         |    | 3,959,184               |
| Series AL issued in July             |                                      |   |    |                        |          |               |    | ,                 |    |                         |
| 2010 for various projects            | 5.00%                                |   | _  |                        |          | 33,986,017    |    | (776,832)         | _  | 33,209,185              |
| Total bonds payable                  |                                      |   |    | 28,919,944             |          | 33,986,017    |    | (5,494,144)       |    | 57,411,818              |
| Plus unamortized gain on refinancing |                                      |   |    | 863                    |          |               |    |                   |    | 647                     |
| Less unamortized loss on refinancing |                                      |   |    | (93,654)               |          |               | _  |                   |    | (170,745)               |
| Outstanding at end of year           |                                      | = | \$ | 28,827,153             | <u>;</u> | \$ 33,986,017 | =  | \$ (5,194,144)    | \$ | 57,241,720              |

Notes to Financial Statements June 30, 2011 and 2010

| Series T issued in July 2001 for various projects Series U issued in August 2002 for various projects Series W issued in October 2002 for various projects Series W issued in May 2003 for various projects Series Z issued in May 2003 for various projects Series Z issued in May 2004 for various projects Series X issued in July 2004 for various projects Series A issued in July 2005 for various projects Series A issued in July 2005 for various projects Series A issued in July 2005 for various projects Series A issued in July 2005 for various projects Series A issued in July 2005 for various projects Series A issued in July 2005 for various projects Series A issued in July 2005 for various projects Series A issued in July 2005 for various projects Series A issued in July 2005 for various projects Series A issued in July 2005 for various projects Series A issued in July 2007 for various projects Series A issued in July 2008 for various projects Series A issued in March 2008 for various projects 4.93% 1,269,311 - (46,315) 1,222,996 Series A issued in July 2008 for various projects 4.69% 13,282,502 - (618,663) 12,663,839 Series A issued in August 2008 for various projects 3.89% 4,464,782 - (248,435) 4,216,347  Total bonds payable 31,681,185 - (2,761,243) 28,919,944  Plus unamortized gain on refinancing 2,381  Ess unamortized loss on refinancing (111,808)  Outstanding at end of year  \$ 31,571,758 - \$ (2,761,243) \$ 28,827,153  |                           | Weighted<br>Average<br>Interest Rate | Balance<br>July 1, 2009 | Bonds Issued | Bonds<br>Redeemed | Balance<br>June 30, 2010 |  |
|--|---------------------------|--------------------------------------|-------------------------|--------------|-------------------|--------------------------|--|
| Series U issued in August 2002 for various projects         4.38%         185,000         - (60,000)         125,000           Series W issued in October 2002 for various projects         4.74%         1,277,950         - (376,368)         901,582           Series X issued in May 2003 for various projects         4.37%         948,771         - (464,111)         484,660           Series Z issued in March 2004 for various projects         3.96%         519,962         - (192,245)         327,717           Series Ah issued in July 2004 for various projects         4.58%         1,114,345         - (54,387)         1,059,958           Series AC issued in July 2005 for various projects         4.91%         4,850,032         - (269,600)         4,580,432           Series AF issued in July 2007 for various projects         4.93%         1,269,311         - (46,315)         1,222,996           Series AG issued in March 2008 for various projects         4.53%         781,370         - (145,636)         635,734           Series AI issued in August 2008 for various projects         4.69%         13,282,502         - (618,663)         12,663,839           Series AI issued in August 2008 for various projects         3.89%         4,464,782         - (2761,243)         28,919,944           Plus unamortized gain on refinancing         2,381         863  |                           |                                      |                         |              |                   |                          |  |
| 2002 for various projects Series W issued in October 2002 for various projects Series W issued in October 2002 for various projects Series X issued in May 2003 for various projects Series Z issued in March 2004 for various projects Series Z issued in March 2004 for various projects Series A issued in July 2004 for various projects Series AC issued in July 2005 for various projects Series AC issued in July 2005 for various projects Series AC issued in July 2007 for various projects Series AC issued in July 2007 for various projects Series AC issued in July 2008 for various projects Series AC issued in July 2008 for various projects Series AC issued in July 2008 for various projects Series AC issued in March 2008 for various projects Series AC issued in July 2008 for various projects Series AC issued in July 2008 for various projects Series AC issued in August 2008 for  |                           | 4.87%                                | \$ 2,987,160            | \$ -         | \$ (285,481)      | \$ 2,701,679             |  |
| Series W issued in October 2002 for various projects         4.74%         1,277,950         - (376,368)         901,582           Series X issued in May 2003 for various projects         4.37%         948,771         - (464,111)         484,660           Series Z issued in March 2004 for various projects         3.96%         519,962         - (192,245)         327,717           Series AA issued in July 2004 for various projects Series AC issued in July 2005 for various projects         4.58%         1,114,345         - (54,387)         1,059,958           Series AC issued in July 2005 for various projects Series AF issued in July 2007 for various projects Series AG issued in March 2008 for various projects 4.93%         1,269,311         - (46,315)         1,222,996           Series AH issued in July 2008 for various projects AL 53%         781,370         - (145,636)         635,734           Series AI issued in August 2008 for various projects AL 53%         13,282,502         - (618,663)         12,663,839           Series AI issued in August 2008 for various projects AL 53%         3,89%         4,464,782         - (248,435)         4,216,347           Total bonds payable AL 500 payab   |                           |                                      |                         |              |                   |                          |  |
| 2002 for various projects Series X issued in May 2003 for various projects Series X issued in May 2003 for various projects Series Z issued in March 2004 for various projects Series AA issued in July 2004 for various projects Series AA issued in July 2004 for various projects Series AA issued in July 2005 for various projects Series AF issued in July 2005 for various projects Series AF issued in July 2007 for various projects Series AG issued in March 2008 for various projects Series AH issued in July 2008 for various projects Series AI issued in July 2008 for various projects Series AI issued in July 2008 for various projects Series AI issued in July 2008 for various projects Series AI issued in August 2008 for various projects Series AI issued in August 2008 for various projects Series AI issued in August 2008 for various projects Series AI issued in August 2008 for various projects Series AI issued in August 2008 for various projects Series AI issued in August 2008 for various projects Series AI issued in August 2008 for various projects Series AI issued in August Constant in Series AI issued in Series AI issued in August Constant in Series AI issued in Series AI issued in August Constant in Series AI issued in August Constant in Series AI issued in Series AI issued in August Constant in Series AI issued in Series AI issued in August Constant in Series AI is |                           | 4.38%                                | 185,000                 | -            | (60,000)          | 125,000                  |  |
| Series X issued in May 2003 for various projects         4.37% 948,771         - (464,111)         484,660           Series Z issued in March 2004 for various projects         3.96% 519,962         - (192,245)         327,717           Series AA issued in July 2004 for various projects         4.58% 1,114,345         - (54,387)         1,059,958           Series AC issued in July 2005 for various projects         4.91% 4,850,032         - (269,600)         4,580,432           Series AF issued in July 2007 for various projects         4.93% 1,269,311         - (46,315)         1,222,996           Series AG issued in March 2008 for various projects         4.53% 781,370         - (145,636)         635,734           Series AH issued in July 2008 for various projects         4.69% 13,282,502         - (618,663)         12,663,839           Series AI issued in August 2008 for various projects         3.89% 4,464,782         - (248,435)         4,216,347           Total bonds payable         31,681,185         - (2,761,243)         28,919,944           Plus unamortized gain on refinancing         2,381         863           Less unamortized loss on refinancing         (111,808)         (93,654)           Outstanding at end of         (111,808)         (93,654)   |                           |                                      |                         |              |                   |                          |  |
| 2003 for various projects Series Z issued in March 2004 for various projects Series AA issued in July 2004 for various projects Series AC issued in July 2004 for various projects Series AC issued in July 2005 for various projects Series AF issued in July 2007 for various projects Series AG issued in March 2008 for various projects Series AG issued in March 2008 for various projects Series AH issued in March 2008 for various projects Series AH issued in July 2008 for various projects Series AH issued in Muly 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August 2008 for various projects Series AH issued in August Series  |                           | 4.74%                                | 1,277,950               | -            | (376,368)         | 901,582                  |  |
| Series Z issued in March 2004 for various projects       3.96%       519,962       - (192,245)       327,717         Series AA issued in July 2004 for various projects       4.58%       1,114,345       - (54,387)       1,059,958         Series AC issued in July 2005 for various projects       4.91%       4,850,032       - (269,600)       4,580,432         Series AF issued in July 2007 for various projects       4.93%       1,269,311       - (46,315)       1,222,996         Series AG issued in March 2008 for various projects       4.53%       781,370       - (145,636)       635,734         Series AH issued in July 2008 for various projects       4.69%       13,282,502       - (618,663)       12,663,839         Series AI issued in August 2008 for various projects       3.89%       4,464,782       - (248,435)       4,216,347         Total bonds payable Plus unamortized gain on refinancing 2,381       31,681,185       - (2,761,243)       28,919,944         Plus unamortized gain on refinancing 0 nrefinancing (111,808)       (93,654)         Outstanding at end of       (111,808)       (93,654)   |                           |                                      |                         |              |                   |                          |  |
| 2004 for various projects       3.96%       519,962       - (192,245)       327,717         Series AA issued in July 2004 for various projects       4.58%       1,114,345       - (54,387)       1,059,958         Series AC issued in July 2005 for various projects       4.91%       4,850,032       - (269,600)       4,580,432         Series AF issued in July 2007 for various projects       4.93%       1,269,311       - (46,315)       1,222,996         Series AG issued in March 2008 for various projects       4.53%       781,370       - (145,636)       635,734         Series AH issued in July 2008 for various projects       4.69%       13,282,502       - (618,663)       12,663,839         Series AI issued in August 2008 for various projects       3.89%       4,464,782       - (248,435)       4,216,347         Total bonds payable       31,681,185       - (2,761,243)       28,919,944         Plus unamortized gain on refinancing       2,381       863         Less unamortized loss on refinancing       (111,808)       (93,654)         Outstanding at end of       (93,654)   |                           | 4.37%                                | 948,771                 | -            | (464,111)         | 484,660                  |  |
| Series AA issued in July 2004 for various projects       4.58% 1,114,345       - (54,387) 1,059,958         Series AC issued in July 2005 for various projects       4.91% 4,850,032       - (269,600) 4,580,432         Series AF issued in July 2007 for various projects       4.93% 1,269,311       - (46,315) 1,222,996         Series AG issued in March 2008 for various projects       4.53% 781,370       - (145,636) 635,734         Series AH issued in July 2008 for various projects       4.69% 13,282,502       - (618,663) 12,663,839         Series AI issued in August 2008 for various projects       3.89% 4,464,782       - (248,435) 4,216,347         Total bonds payable       31,681,185       - (2,761,243) 28,919,944         Plus unamortized gain on refinancing       2,381       863         Less unamortized loss on refinancing       (111,808)       (93,654)         Outstanding at end of  |                           |                                      |                         |              |                   |                          |  |
| 2004 for various projects Series AC issued in July 2005 for various projects 4.91% 4,850,032 - (269,600) 4,580,432 Series AF issued in July 2007 for various projects 4.93% 1,269,311 - (46,315) 1,222,996 Series AG issued in March 2008 for various projects 4.53% 781,370 - (145,636) 635,734 Series AH issued in July 2008 for various projects 4.69% 13,282,502 - (618,663) 12,663,839 Series AI issued in August 2008 for various projects 3.89% 4,464,782 - (248,435) 4,216,347  Total bonds payable 31,681,185 - (2,761,243) 28,919,944  Plus unamortized gain on refinancing 2,381 863  Less unamortized loss on refinancing (111,808) (93,654)  Outstanding at end of  |                           | 3.96%                                | 519,962                 | -            | (192,245)         | 327,717                  |  |
| Series AC issued in July       4.91%       4,850,032       - (269,600)       4,580,432         Series AF issued in July       2007 for various projects       4.93%       1,269,311       - (46,315)       1,222,996         Series AG issued in March       2008 for various projects       4.53%       781,370       - (145,636)       635,734         Series AH issued in July       2008 for various projects       4.69%       13,282,502       - (618,663)       12,663,839         Series AI issued in August       2008 for various projects       3.89%       4,464,782       - (248,435)       4,216,347         Total bonds payable       31,681,185       - (2,761,243)       28,919,944         Plus unamortized gain on refinancing       2,381       863         Less unamortized loss on refinancing       (111,808)       (93,654)         Outstanding at end of  |                           |                                      |                         |              | (=                |                          |  |
| 2005 for various projects Series AF issued in July 2007 for various projects 4.93% 1,269,311 - (46,315) 1,222,996 Series AG issued in March 2008 for various projects 4.53% 781,370 - (145,636) 635,734 Series AH issued in July 2008 for various projects 4.69% 13,282,502 - (618,663) 12,663,839 Series AI issued in August 2008 for various projects 3.89% 4,464,782 - (248,435) 4,216,347  Total bonds payable 31,681,185 - (2,761,243) 28,919,944  Plus unamortized gain on refinancing 2,381 863  Less unamortized loss on refinancing (111,808) (93,654)  Outstanding at end of   |                           | 4.58%                                | 1,114,345               | -            | (54,387)          | 1,059,958                |  |
| Series AF issued in July       2007 for various projects       4.93%       1,269,311       - (46,315)       1,222,996         Series AG issued in March       2008 for various projects       4.53%       781,370       - (145,636)       635,734         Series AH issued in July       2008 for various projects       4.69%       13,282,502       - (618,663)       12,663,839         Series AI issued in August       2008 for various projects       3.89%       4,464,782       - (248,435)       4,216,347         Total bonds payable       31,681,185       - (2,761,243)       28,919,944         Plus unamortized gain on refinancing       2,381       863         Less unamortized loss on refinancing       (111,808)       (93,654)         Outstanding at end of   | •                         | 4.040/                               | 4.050.000               |              | (000,000)         | 4.500,400                |  |
| 2007 for various projects       4.93%       1,269,311       - (46,315)       1,222,996         Series AG issued in March       2008 for various projects       4.53%       781,370       - (145,636)       635,734         Series AH issued in July       2008 for various projects       4.69%       13,282,502       - (618,663)       12,663,839         Series AI issued in August       3.89%       4,464,782       - (248,435)       4,216,347         Total bonds payable       31,681,185       - (2,761,243)       28,919,944         Plus unamortized gain on refinancing       2,381       863         Less unamortized loss on refinancing       (111,808)       (93,654)         Outstanding at end of  |                           | 4.91%                                | 4,850,032               | -            | (269,600)         | 4,580,432                |  |
| Series AG issued in March 2008 for various projects       4.53%       781,370       - (145,636)       635,734         Series AH issued in July 2008 for various projects       4.69%       13,282,502       - (618,663)       12,663,839         Series AI issued in August 2008 for various projects       3.89%       4,464,782       - (248,435)       4,216,347         Total bonds payable       31,681,185       - (2,761,243)       28,919,944         Plus unamortized gain on refinancing       2,381       863         Less unamortized loss on refinancing       (111,808)       (93,654)         Outstanding at end of   |                           | 4.000/                               | 4 000 044               |              | (40.045)          | 4 000 000                |  |
| 2008 for various projects       4.53%       781,370       - (145,636)       635,734         Series AH issued in July       2008 for various projects       4.69%       13,282,502       - (618,663)       12,663,839         Series AI issued in August       2008 for various projects       3.89%       4,464,782       - (248,435)       4,216,347         Total bonds payable       31,681,185       - (2,761,243)       28,919,944         Plus unamortized gain on refinancing       2,381       863         Less unamortized loss on refinancing       (111,808)       (93,654)         Outstanding at end of   |                           | 4.93%                                | 1,269,311               | -            | (46,315)          | 1,222,996                |  |
| Series AH issued in July       2008 for various projects       4.69%       13,282,502       - (618,663)       12,663,839         Series AI issued in August       3.89%       4,464,782       - (248,435)       4,216,347         Total bonds payable       31,681,185       - (2,761,243)       28,919,944         Plus unamortized gain on refinancing       2,381       863         Less unamortized loss on refinancing       (111,808)       (93,654)         Outstanding at end of   |                           | 4.520/                               | 704 270                 |              | (4.4F 626)        | 625 724                  |  |
| 2008 for various projects       4.69%       13,282,502       - (618,663)       12,663,839         Series Al issued in August 2008 for various projects       3.89%       4,464,782       - (248,435)       4,216,347         Total bonds payable       31,681,185       - (2,761,243)       28,919,944         Plus unamortized gain on refinancing       2,381       863         Less unamortized loss on refinancing       (111,808)       (93,654)         Outstanding at end of  |                           | 4.53%                                | 761,370                 | -            | (145,636)         | 035,734                  |  |
| Series Al issued in August 2008 for various projects  3.89%  4,464,782  - (248,435)  4,216,347  Total bonds payable  31,681,185  - (2,761,243)  28,919,944  Plus unamortized gain on refinancing  2,381  863  Less unamortized loss on refinancing  (111,808)  (93,654)  Outstanding at end of   |                           | 4 609/                               | 12 202 502              |              | (619 662)         | 12 662 920               |  |
| 2008 for various projects       3.89%       4,464,782       - (248,435)       4,216,347         Total bonds payable       31,681,185       - (2,761,243)       28,919,944         Plus unamortized gain on refinancing       2,381       863         Less unamortized loss on refinancing       (111,808)       (93,654)         Outstanding at end of   |                           | 4.09%                                | 13,202,302              | -            | (610,003)         | 12,003,039               |  |
| Total bonds payable 31,681,185 - (2,761,243) 28,919,944  Plus unamortized gain on refinancing 2,381 863  Less unamortized loss on refinancing (111,808) (93,654)  Outstanding at end of  |                           | 2 900/                               | 4 464 792               |              | (249 425)         | 1 216 217                |  |
| Plus unamortized gain on refinancing 2,381 863  Less unamortized loss on refinancing (111,808) (93,654)  Outstanding at end of   | 2000 for various projects | 3.09%                                | 4,404,762               |              | (246,433)         | 4,210,347                |  |
| refinancing 2,381 863  Less unamortized loss on refinancing (111,808) (93,654)  Outstanding at end of  | Total bonds payable       |                                      | 31,681,185              | -            | (2,761,243)       | 28,919,944               |  |
| Less unamortized loss on refinancing (111,808) (93,654)  Outstanding at end of   | Plus unamortized gain on  |                                      |                         |              |                   |                          |  |
| on refinancing (111,808) (93,654)  Outstanding at end of   | refinancing               |                                      | 2,381                   |              |                   | 863                      |  |
| Outstanding at end of  | Less unamortized loss     |                                      |                         |              |                   |                          |  |
|  | on refinancing            |                                      | (111,808)               |              |                   | (93,654)                 |  |
|  | Outstanding at end of     |                                      |                         |              |                   |                          |  |
|  |                           |                                      | \$ 31,571,758           | -            | \$ (2,761,243)    | \$ 28,827,153            |  |

The University participates in PASSHE's Academic Facilities Renovation Bond Program (AFRP), which was established for the purpose of renovating the academic facilities across PASSHE. This program will provide \$100,000,000 in funding over the next several years. PASSHE will issue bonds to provide a pool for funding for AFRP (\$44,384,646 and \$47,857,567 was outstanding as of June 30, 2011 and 2010, respectively). Universities can request funds for AFRP projects in accordance with their pre-approved amount of funding from the pool. Repayments to the pool are made annually based on the University's proportionate share of the total allocation of funds under the program. The balance owed by the University to PASSHE's AFRP pool of funding was \$6,590,526 at June 30, 2011 and \$7,088,019 at June 30, 2010.

Notes to Financial Statements June 30, 2011 and 2010

The component units have entered into long-term debt agreements for the financing of buildings and building improvements. Future minimum payments by year and in the aggregate are as follows:

|                                   | F    | Principal   | Interest          | Total             |  |  |
|-----------------------------------|------|-------------|-------------------|-------------------|--|--|
| Years ending June 30:             |      | _           |                   | _                 |  |  |
| 2012                              | \$   | 3,176,108   | \$<br>10,202,446  | \$<br>13,378,554  |  |  |
| 2013                              |      | 3,604,075   | 10,069,764        | 13,673,839        |  |  |
| 2014                              |      | 3,975,414   | 9,921,390         | 13,896,804        |  |  |
| 2015                              |      | 6,763,977   | 9,738,971         | 16,502,948        |  |  |
| 2016                              |      | 37,077,066  | 9,490,476         | 46,567,542        |  |  |
| Thereafter                        | 1    | 187,693,565 | 117,038,518       | <br>304,732,083   |  |  |
|                                   | 2    | 242,290,205 | \$<br>166,461,565 | \$<br>408,751,770 |  |  |
| Plus unamortized bond premium     |      | 149,667     |                   |                   |  |  |
| Less unamortized bond issue costs |      | (5,534,029) |                   |                   |  |  |
| Total                             | \$ 2 | 236,905,843 |                   |                   |  |  |

Notes to Financial Statements June 30, 2011 and 2010

Principal and interest maturities for each of the next five years and in subsequent five-year periods ending June 30 are as follows:

|        |           | st maturities for e |              |              |              |              | 2017-        | 2022-        | 2027-        | 2032-        |              |
|--------|-----------|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Series |           | 2012                | 2013         | 2014         | 2015         | 2016         | 2021         | 2026         | 2031         | 2036         | Total        |
| U      | Principal | 65,000              | -            | -            | -            | -            | -            | -            | -            | -            | 65,000       |
|        | Interest  | 2,438               |              |              |              |              |              |              |              |              | 2,438        |
|        | Total     | 67,438              |              |              |              |              |              |              |              |              | 67,438       |
| W      | Principal | 220,544             | 227,601      | 236,423      | -            | _            | -            | -            | -            | _            | 684,568      |
|        | Interest  | 32,085              | 22,042       | 11,370       |              |              |              |              |              |              | 65,497       |
|        | Total     | 252,629             | 249,643      | 247,793      |              |              |              |              |              |              | 750,065      |
| X      | Principal | 103,918             | 108,138      | 98,777       | 18,597       | 19,217       | 40,915       | -            | -            | -            | 389,562      |
|        | Interest  | 17,703              | 12,507       | 7,100        | 3,149        | 2,405        | 2,480        |              |              |              | 45,344       |
|        | Total     | 121,621             | 120,645      | 105,877      | 21,746       | 21,622       | 43,395       |              |              |              | 434,906      |
| Z      | Principal | 23,930              | 24,857       | 25,785       | 26,527       | 27,453       | -            | -            | _            | -            | 128,552      |
|        | Interest  | 4,424               | 3,706        | 2,929        | 2,027        | 1,098        |              |              |              |              | 14,184       |
|        | Total     | 28,354              | 28,563       | 28,714       | 28,554       | 28,551       |              |              |              |              | 142,736      |
| AA     | Principal | 58,480              | 60,820       | 63,744       | 66,960       | 69,884       | 398,252      | 285,678      | _            | _            | 1,003,818    |
|        | Interest  | 46,345              | 44,006       | 40,965       | 37,778       | 34,965       | 126,077      | 28,779       |              |              | 358,915      |
|        | Total     | 104,825             | 104,826      | 104,709      | 104,738      | 104,849      | 524,329      | 314,457      |              |              | 1,362,733    |
| AC     | Principal | 296,052             | 311,945      | 327,839      | 344,097      | 360,721      | 1,816,173    | 840,780      | _            | -            | 4,297,607    |
|        | Interest  | 212,129             | 197,326      | 181,729      | 165,337      | 148,132      | 451,791      | 97,910       |              |              | 1,454,354    |
|        | Total     | 508,181             | 509,271      | 509,568      | 509,434      | 508,853      | 2,267,964    | 938,690      |              |              | 5,751,961    |
| AF     | Principal | 50,312              | 52,428       | 54,779       | 57,365       | 60,186       | 349,831      | 446,691      | 103,209      | -            | 1,174,801    |
|        | Interest  | 57,970              | 55,831       | 53,603       | 50,864       | 47,995       | 191,655      | 94,981       | 5,160        |              | 558,059      |
|        | Total     | 108,282             | 108,259      | 108,382      | 108,229      | 108,181      | 541,486      | 541,672      | 108,369      |              | 1,732,860    |
| AG     | Principal | 156,400             | 161,466      | 167,165      | -            | -            | -            | -            | _            | -            | 485,031      |
|        | Interest  | 16,383              | 11,300       | 5,851        |              |              |              |              |              |              | 33,534       |
|        | Total     | 172,783             | 172,766      | 173,016      |              |              |              |              |              |              | 518,565      |
| АН     | Principal | 674,881             | 709,951      | 745,726      | 781,501      | 822,035      | 4,757,474    | 2,956,620    | 566,324      | _            | 12,014,512   |
|        | Interest  | 565,949             | 532,205      | 496,707      | 459,421      | 420,346      | 1,452,613    | 434,557      | 39,193       |              | 4,400,991    |
|        | Total     | 1,240,830           | 1,242,156    | 1,242,433    | 1,240,922    | 1,242,381    | 6,210,087    | 3,391,177    | 605,517      |              | 16,415,503   |
| Al     | Principal | 266,093             | 275,680      | 285,267      | 294,853      | 305,662      | 1,722,609    | 809,020      |              |              | 3,959,184    |
| Al     | Interest  | 157,440             | 148,127      | 139,167      | 129,183      | 118,126      | 396,612      | 63,934       |              |              | 1,152,589    |
|        | Total     | 423,533             | 423,807      | 424,434      | 424,036      | 423,788      | 2,119,221    | 872,954      |              |              | 5,111,773    |
| AL     | Principal | 1,002,521           | 1,052,723    | 1,109,444    | 1,161,165    | 1,221,109    | 5,547,223    | 6,235,000    | 7,955,000    | 7,925,000    | 33,209,185   |
| AL     | Interest  | 1,660,459           | 1,610,333    | 1,557,697    | 1,502,225    | 1,444,167    | 6,387,749    | 4,935,250    | 3,213,250    | 1,014,750    | 23,325,880   |
|        | Total     | 2,662,980           | 2,663,056    | 2,667,141    | 2,663,390    | 2,665,276    | 11,934,972   | 11,170,250   | 11,168,250   | 8,939,750    | 56,535,065   |
| Total  | Principal | 2,918,131           | 2,985,609    | 3,114,949    | 2,751,065    | 2,886,267    | 14,632,477   | 11,573,789   | 8,624,533    | 7,925,000    | 57,411,820   |
| · Juli | Interest  | 2,773,325           | 2,637,383    | 2,497,118    | 2,349,984    | 2,217,234    | 9,008,977    | 5,655,411    | 3,257,603    | 1,014,750    | 31,411,785   |
|        | Total     | \$ 5,691,456        | \$ 5,622,992 | \$ 5,612,067 | \$ 5,101,049 | \$ 5,103,501 | \$23,641,454 | \$17,229,200 | \$11,882,136 | \$ 8,939,750 | \$88,823,605 |

Notes to Financial Statements June 30, 2011 and 2010

#### 7. Compensated Absences

Compensated absences activity for the years ended June 30, is as follows:

|                                     | 2011              | 2010              |
|-------------------------------------|-------------------|-------------------|
| Balance, July 1                     | \$ 15,338,        |                   |
| Current changes in estimate Payouts | (849,)<br>(1,481, | , , ,             |
| Balance, June 30                    | \$ 13,007,        | 480 \$ 15,338,435 |

#### 8. Postretirement Benefits

University employees who retire after meeting specified service and age requirements become eligible for participation in one of two defined healthcare benefit plans. These plans include hospital, medical/surgical, and major medical coverage, and provide a Medicare Supplement for individuals over age 65.

#### **Retired Employees Health Program**

#### **Plan Description**

Employees; Pennsylvania Doctors Alliance; and Pennsylvania Social Services Union participate in the Retired Employees Health Program (REHP), which is sponsored by the Commonwealth and administered by the Pennsylvania Employee Benefits Trust Fund (PEBTF). The REHP provides eligible retirees and their eligible dependents with health care benefits. Benefit provisions are established and may be amended under pertinent statutory authority. The REHP neither issues a stand-alone financial report nor is it included in the report of a public employee retirement system or other entity.

#### **Funding Policy**

The contribution requirements of plan members and contributing entities are established and may be amended by the Commonwealth's Office of Administration and the Governor's Budget Office. Plan members receiving benefits who retired prior to July 1, 2005 are not required to make contributions. Beginning July 1, 2005, plan members receiving benefits who retire on or after July 1, 2005 contribute at a percentage of their final salary, the rate of which varies based on the plan member's retirement date. Agency member (employer) contributions are established primarily on a pay-as-you-go basis. In 2010/11, PASSHE contributed \$200 for each current active employee per biweekly pay period. PASSHE made contributions of \$20,069,000 \$25,318,000 and \$26,131,000 for the fiscal years ending June 30, 2011, 2010, and 2009, respectively, which equaled the required contributions for the year. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Notes to Financial Statements June 30, 2011 and 2010

#### System Plan

#### **Plan Description**

Employee members of the Association of Pennsylvania State College and University Faculties, the State College and University Professional Association, Security Police and Fire Professionals of America, Pennsylvania Nurses Association and management employees participate in a single-employer defined healthcare plan administered by PASSHE (the "System Plan"). The System Plan provides eligible retirees and their eligible dependents with healthcare benefits as well as tuition waivers at any of PASSHE's Universities. Act 188 empowers the Board to establish and amend benefits provisions. The System Plan is unfunded, and no financial report is prepared.

#### **Funding Policy**

The contribution requirements of plan members and PASSHE are established and may be amended by the Board. The System Plan is funded on a pay-as-you-go basis, i.e., premiums are paid to an insurance company and various health maintenance organizations to fund the healthcare benefits provided to current retirees. Tuition waivers are provided by the retiree's sponsoring University as they are granted. PASSHE paid premiums of \$37,245,000 and \$31,830,000 for the fiscal years ending June 30, 2011 and 2010, respectively. Plan members receiving benefits who retired prior to July 1, 2005, are not required to make contributions. Plan members receiving benefits who retire on or after July 1, 2005, contribute at various rates, depending upon when they retire, whether they are eligible for Medicare, the contribution rate in effect on the day of their retirement, the contribution rate for active employees, and applicable collective bargaining agreements. As of June 30, 2011, the maximum rate being contributed by plan members was 15% of the premium currently paid by active employees. Total contributions made by plan members were \$2,762,000 and \$2,080,000, or approximately 6.9% and 6.1% of the total premiums, for the fiscal years ending June 30, 2011 and 2010, respectively.

#### Annual OPEB Cost and Net OPEB Obligation

The University's annual other postemployment benefit (OPEB) cost (expense) is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years. The following shows the components of the University's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the University's net OPEB obligation:

Notes to Financial Statements June 30, 2011 and 2010

| Annual required contribution Interest on net OPEB obligation Adjustment to annual required contribution | \$<br>13,983,000<br>4,509,000<br>(4,955,000) |
|---|--|
| Annual OPEB cost (expense)  | 13,537,000                                   |
| Contributions made  | <br>(4,650,751)                              |
| Increase in net OPEB obligation   | 8,888,249                                    |
| Net OPEB obligation, beginning of year  | 99,913,409                                   |
| Net OPEB obligation, end of year  | \$<br>108,799,658                            |

The University's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation for June 30, 2011, and the two preceding years were as follows:

|               | Percentage of Annual Annual OPEB OPEB Cost Net OPEB Cost Contributed Obligation |        |                |  |  |
|---------------|---|--------|----------------|--|--|
| June 30, 2011 | \$ 13,537,000   | 34.4 % | \$ 108,799,658 |  |  |
| June 30, 2010 | \$ 12,078,000   | 38.6 % | \$ 99,913,409  |  |  |
| June 30, 2009 | \$ 11,251,000   | 38.9 % | \$ 92,500,778  |  |  |

#### **Funded Status and Funding Progress**

The funded status of the plan as of July 1, 2010, the most recent actuarial valuation date, was as follows:

| Actuarial accrued liability (AAL) Actuarial value of plan assets | \$ 168,184,000<br>0 |
|--|---------------------|
| Unfunded actuarial accrued liability (UAAL)                      | \$ 168,184,000      |
| Funded ratio (actuarial value of plan assets/AAL)                | 0%                  |
| Covered payroll  | \$ 72,728,000       |
| UAAL as a percentage of covered payroll                          | 231.3%              |

Notes to Financial Statements June 30, 2011 and 2010

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

#### **Actuarial Methods And Assumptions**

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the July 1, 2010 actuarial valuation, the projected unit credit method was used. The actuarial assumptions included a 4.5% investment rate of return, which is an expected rate to be earned on PASSHE's operating portfolio and an annual healthcare cost trend rate of 8.5% initially, reduced by decrements to an ultimate rate of 5.0% by 2025. The UAAL is being amortized as a level percentage of payroll on a closed basis. The remaining amortization period at July 1, 2010, was 25 years.

#### 9. Pension Benefits

The University's employees participate in one of three multiple-employer cost sharing retirement plans. The Public School Employees' Retirement System ("PSERS") and the Commonwealth of Pennsylvania State Employees' Retirement System ("SERS") are governmental cost-sharing multiple employer defined benefit plans. The Alternative Retirement Plan ("ARP") is a defined contribution plan administered by PASSHE.

Notes to Financial Statements June 30, 2011 and 2010

> PSERS provides retirement and disability benefits, legislative-mandated ad hoc cost-of-living adjustments, and healthcare insurance premium assistance to qualifying annuitants. The Public School Employees' Retirement Code (Act No. 96 of October 2, 1975, as amended) (24 Pa.C.S.8101-8535) is the authority by which benefit provisions are established and may be amended. The contribution policy for PSERS is established in the Public School Employees' Retirement Code and requires contributions by active members, the employer (the University), and the Commonwealth of Pennsylvania. Active members contribute at a rate of between 5.25% and 7.50% of their qualifying compensation, depending upon when the active member was hired and what benefit class is selected. The contribution rate for the University is an actuarially determined rate. The rates were 2.82% and 2.390% of annual covered payroll at June 30, 2011 and 2010, respectively. The University's contributions to PSERS for the years ended June 30, 2011, 2010, and 2009 were approximately \$181,000, \$142,000, and \$118,000, respectively, equal to the required contractual contribution. PSERS issues a comprehensive annual financial report that includes financial statements and required supplementary information for the plan. A copy of the report may be obtained by writing to Public School Employees' Retirement System, P.O. Box 125, Harrisburg, Pennsylvania 17108-0125.

> SERS also provides retirement, death, and disability benefits, and legislative mandated ad hoc cost-of-living adjustments. Article II of the Commonwealth of Pennsylvania's Constitution assigns the authority to establish and amend the benefit provisions of the plan to the General Assembly. The contribution policy for SERS, as established by the State Employees' Retirement Code, requires contributions by active members and the employer (the University). The contribution rate for both active members and the University depends upon when the active member was hired and what benefits class is selected. Active members contribute at a rate of either 5.0% or 6.25% of their qualifying compensation. The University contributed at an actuarially determined rate of either 3.29% or 4.11% of an active member's annual covered payroll at June 30, 2011. The University's contributions to SERS for the years ended June 30, 2011, 2010, and 2009, were approximately \$1,823,000, \$1,388,000, and \$1,346,000, respectively, equal to the required contractual contribution. SERS issues a publicly available annual financial report that includes financial statements and required supplementary information for the plan. A copy of the report may be obtained by writing to Commonwealth of Pennsylvania State Employees' Retirement System, P.O. Box 1147, Harrisburg, Pennsylvania 17108-0125.

> Because ARP is a defined contribution plan, benefits depend on amounts contributed to the plan plus investment earnings. Act 188 empowers the Board to establish and amend benefit provisions. The State Employees' Retirement code establishes the employer contribution rate for ARP, while the Board establishes the employee contribution rates. Active members contribute at a rate of 5% of their qualifying compensation. The University's contribution rate on June 30, 2011 and 2010 was 9.29% of qualifying compensation. The contributions to the ARP for the years ended June 30, 2011 and 2010 were approximately \$5,403,000 and \$5,189,000, respectively, from the University, and \$2,647,000 and \$2,315,000, respectively, from active members.

Notes to Financial Statements June 30, 2011 and 2010

#### 10. Workers' Compensation

The University is self-insured for workers' compensation losses. For claims prior to July 1, 1995, the University is responsible for claims less than \$100,000; for claims occurring on or after July 1, 1995, the University is responsible for claims less than \$200,000. Claims in excess of the self-insurance limits are funded through the Workers' Compensation Collective Reserve Fund (Reserve Fund) to which all PASSHE Universities contribute amounts as determined by an independent actuarial study. Based on updated actuarial studies, the University contributed \$125,200 and \$149,900 to the fund during the years ended June 30, 2011 and 2010, respectively. The University did not receive any reimbursements in fiscal years 2011 or 2010.

For the years ended June 30, 2011 and 2010, the aggregate liability for claims under the self-insurance limit was \$1,021,670 and \$917,872, respectively. Changes in the University's claims liability amount for the fiscal year 2011 and 2010 were as follows:

|  | 2011                               |                                    |
|--|------------------------------------|------------------------------------|
| Balance at July 1 Projected retained losses Retirements and changes in estimates | \$ 917,872<br>433,835<br>(330,037) | \$ 820,711<br>410,607<br>(313,446) |
| Balance at June 30   | \$ 1,021,670                       | \$ 917,872                         |

#### 11. Contingencies

The University is committed to future construction projects in the amount of approximately \$3,121,000 as of June 30, 2011.

The nature of the education industry is such that, from time to time, the universities of PASSHE are exposed to various risks of loss related to torts; alleged negligence; acts of discrimination; breach of contract; labor disputes; disagreements arising from the interpretation of laws or regulations; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. While some of these claims may be for substantial amounts, they are not unusual in the ordinary course of providing educational services in a higher education system. The University is self-insured for workers' compensation up to stated limits (see Note 10). For all other risks of loss, the University pays annual premiums to the Commonwealth to participate in its Risk Management Program. The University does not participate in any public entity risk pools and does not retain risk related to any aforementioned exposure, except for those amounts incurred relative to policy deductibles that are not significant.

Notes to Financial Statements June 30, 2011 and 2010

#### 11. Contingencies (Continued)

Additionally, the University has not reduced significantly any of its insurance coverage from the prior year. Settled claims have not exceeded significantly the University's commercial coverage in any of the past three years. It is not expected that the resolution of any outstanding claims and litigation will have a material adverse effect on the accompanying financial statements.

Under the terms of federal grants, periodic audits are required and certain costs may be questioned as not being appropriate expenditures under the terms of the grants. Such audits could lead to reimbursement to the grantor agencies. The University's management believes disallowances, if any, will be immaterial.

#### 12. Unrestricted Net Assets

Unrestricted net assets, as defined by GASB Statement No 35, are not subject to externally imposed stipulations; however, they are subject to internal designations. Unrestricted net assets have been internally designated at June 30, 2011 and 2010 as follows:

|  | 2011            | 2010            |
|--|-----------------|-----------------|
| Designated accounts for educational and general activities | \$ 36,997,496   | \$ 27,782,720   |
| Designated accounts for healthcare reserve                 | 1,512,377       | 1,567,230       |
| Designated accounts for auxiliary enterprises              | 1,312,377       | 1,307,230       |
| (operations, plant activities, and debt retirement)        | 14,151,961      | 12,178,146      |
| Designated accounts for plant activities and debt          |                 |                 |
| retirement   | 13,637,590      | 566,345         |
| Compensated absences deficit                               | (13,007,480)    | (15,338,435)    |
| Postretirement benefit deficit                             | (108,799,658)   | (99,913,409)    |
|  |                 |                 |
| Total unrestricted net assets                              | \$ (55,507,714) | \$ (73,157,403) |

PASSHE does not require the University or its member universities to fund compensated absence or postretirement benefit net asset deficits.

Notes to Financial Statements June 30, 2011 and 2010

#### 13. Due to Foundation for IUP

During the fiscal year ended June 30, 2007, the University entered into an agreement with the Foundation for Indiana University of Pennsylvania, Inc. to develop, construct and complete the interior improvements to the Student Amenity Premises of the Phase I Student Housing Facilities (Amenity Improvements). Title to the Amenity Improvements shall be vested in the Foundation until the termination or expiration of the Ground Lease agreement. The agreement stipulates the Foundation shall be reimbursed in full for the total amount of the costs incurred in connection with the design, development, and construction of the Amenity Improvements, not to exceed \$1,500,000. Interest shall accrue on the Foundation's principal investment in the Amenity Improvements at the rate of 5.2% per annum from the date of each advance by the Foundation to pay the Amenity Improvements' costs until the Foundation is reimbursed in full for the total cost of the Amenity Improvements. Such reimbursements are in the form of principal, interest and additional rent. Until December 31, 2012, the Foundation shall be reimbursed from Indiana University of Pennsylvania's portion of the Net Available Cash Flow distributed under the Ground Lease agreement according to the following schedule:

| Lease Year | Payment<br>Due Date | Principal | Interest | Rent    | Total      |
|------------|---------------------|-----------|----------|---------|------------|
| 2011-2012  | 12/31/2012          | 141,836   | 11,248   | 125,125 | \$ 278,209 |
| 2012-2013  | 12/31/2013          | -         | 3,770    | 3,081   | 6,851      |

Any outstanding amount owed by Indiana University of Pennsylvania for the Amenity Improvements on December 31, 2012 is payable in full on that date. As of June 30, 2011 and 2010, the total amount of construction cost for the Amenity Improvements amounted to \$1,432,042. The work was completed on August 8, 2007.

#### 14. Related Party Transactions - Foundation for IUP

#### **Ground Lease Agreements**

The University leases land to the Foundation for IUP, Inc. for the Foundation's Student Housing Facilities under separate Ground Lease Agreements for each phase of the Facilities construction.

#### **Ground Lease Agreement - Phase I and II**

The University entered into the agreement as of May 1, 2007. The Foundation has paid annual base rents in the amount of \$25,000 beginning in fiscal year ended June 30, 2008 for Phase I and \$36,600 for Phase II beginning in fiscal year ended June 30, 2009. The base rent for both Phase I and II will increase by 2% in each subsequent year through the expiration date of the lease on June 30, 2049. Additional rents equaling one half of one percent of actual room rental charges began in the fiscal years ended June 30, 2008, and 2009 for Phase I and Phase II, respectively. The Foundation also provides room fee waivers for Community Assistants residing in the facility which the University recognizes as Rental Income.

Notes to Financial Statements June 30, 2011 and 2010

The Foundation paid base rent, additional rent, and provided room waivers to the University during the fiscal years ending June 30 of:

|          | Bas       | e Rent    | Additio   | nal Rent  | Room       | Waivers    |
|----------|-----------|-----------|-----------|-----------|------------|------------|
|          | 2011      | 2010      | 2011      | 2010      | 2011       | 2010       |
| Phase I  | \$ 26,530 | \$ 26,010 | \$ 24,834 | \$ 24,563 | \$ 88,393  | \$ 86,181  |
| Phase II | \$ 38,079 | \$ 37,332 | \$ 39,364 | \$ 37,332 | \$ 129,288 | \$ 124,436 |

#### **Ground Lease Agreement - Phase III:**

The University entered into the agreement as of May 1, 2008. The Foundation began paying an annual base rent during the fiscal year ended June 30, 2010. This base rent will increase by 2% each subsequent year through the lease expiration date of June 30, 2050. Additional rents equaling one half of one percent of actual room rental charges are being paid, beginning in fiscal year ending June 30, 2010. The Foundation also provides room fee waivers for Community Assistants residing in the facility which the University recognizes as Rental Income.

The Foundation paid base rent, additional rent, and provided room waivers to the University during the fiscal years ending June 30 in the amounts of:

|           | Base      | e Rent    | Additio   | nal Rent  | Room       | Waivers    |
|-----------|-----------|-----------|-----------|-----------|------------|------------|
|           | 2011      | 2010      | 2011      | 2010      | 2011       | 2010       |
| Phase III | \$ 38,467 | \$ 37,713 | \$ 35,981 | \$ 34,965 | \$ 170,109 | \$ 133,622 |

#### **Ground Lease Agreement - Phase IV:**

The University entered into the agreement as of May 29, 2009. The Foundation began paying annual base rent during the fiscal year ended June 30, 2011. This base rent will increase by 2% each subsequent year through the lease expiration date of June 1, 2051. Additional rents equaling one half of one percent of actual room rental charges are being paid, beginning in fiscal year ending June 30, 2011. The Foundation also provides room fee waivers for Community Assistants residing in the facility which the University recognizes as Rental Income. During the fiscal year ended June 30, 2011, the Foundation paid base rent of \$18,315, additional rent of \$19,993, and provided room waivers of \$68,400 to the University.

Total ground lease revenues from all Phases received from the Foundation for the years ended June 30, 2011, and 2010 were \$121,391 and \$101,055, respectively.

Notes to Financial Statements June 30, 2011 and 2010

Approximate minimum ground lease revenues for future years from all Phases are:

| Fiscal Year            |      | Lease<br>evenues   |
|------------------------|------|--------------------|
| 2011-2012<br>2012-2013 | \$   | 123,819<br>126,295 |
| 2013-2014<br>2014-2015 |      | 128,821<br>131,398 |
|                        | _ \$ | 510,333            |

#### **Facilities Management Contract for Student Housing Facilities**

The University has entered into Facilities Management Contracts with the Foundation to provide the Foundation with management services operating all Phases of the Foundation's Student Housing Facilities. The facility management agreements continue through June 30, 2012 for Phase I, June 30, 2013 for Phase II, June 30, 2014 for Phase III, and June 30, 2015 for Phase IV. Automatic renewal terms exist associated with these agreements. Total management fees charged to the Foundation for the years ended June 30, 2011 and 2010, were \$1,275,987 and \$1,130,394, respectively.

Under the terms of the Management Agreements the University collects rent, advance deposits, and other fees from the student renters then transfers the money to the Foundation. The total amount due to the Foundation at June 30, 2011 and 2010, were \$690,893 and \$626,371, respectively.

#### Other Property Leases

The University leases classroom space from the Foundation under a non-cancelable operating lease entered into on September 1, 2008 and terminating on August 31, 2018. Minimum lease payments to the Foundation began in the 2009/2010 fiscal year. Total rent expense for these facilities for the years ended June 30, 2011 and 2010, were \$426,000 and \$430,000, respectively. Future minimum lease payments by fiscal year are estimated at:

| Fiscal Year | Lease<br>Payments |
|-------------|-------------------|
| 2011-2012   | \$ 408,000        |
| 2012-2013   | 408,000           |
| 2013-2014   | 408,000           |
| 2014-2015   | 408,000           |
| 2015-2016   | 408,000           |
| Thereafter  | 884,000           |
|             | \$ 2,924,000      |

Notes to Financial Statements June 30, 2011 and 2010

The University leases office space from the Foundation in the Phase II facility for the Student Health Center under a non-cancelable lease commencing on July 1, 2008, and terminating on December 31, 2037. Total rent expenses for these facilities were \$655,875 and \$643,089 for the years ended June 30, 2011 and 2010, respectively. Future minimum lease payments by fiscal year are estimated at:

| Fiscal Year   | Lease<br>Payments  |
|---|--|
| 2011-2012<br>2012-2013<br>2013-2014<br>2014-2015<br>2015-2016<br>Thereafter | \$ 642,234<br>655,078<br>668,180<br>681,543<br>695,173<br>18,282,374 |
|   | \$ 21,624,582  |

#### 15. Related Party Transactions - University Acquisitions, Inc.

#### Transfer of UAI Assets and Liabilities to IUP

On October 29, 2010, IUP borrowed \$8,204,895 under a bridge note arrangement from PASSHE. The proceeds of this note were loaned to UAI for use to pay off UAI's obligation to Citizens Bank. UAI paid off all amounts owed to Citizens Bank on November 1, 2010. The terms of the Ground Lease between IUP and UAI require UAI's assets, liabilities, and net assets be transferred to the University upon satisfaction of Citizens Bank's obligation. In satisfaction of the loan to UAI, IUP received Buildings of \$7,441,567, Furniture of \$159,600, and Cash of \$603,728. UAI's books were closed on February 24, 2011, with a cash contribution to the University of \$199,332.

#### **Ground Lease Agreement**

The University leased land to University Acquisitions, Inc. for UAI's Student Housing Facilities under a Ground Lease Agreement commencing on September 7, 2004, and expiring on June 30, 2040. The lease was cancelled effective October 31, 2010. Under the terms of the Agreement UAI has paid annual base rent. The initial base rent of \$12,000 was paid beginning in fiscal year ended June 30, 2006. This base rent was increase by 3% each subsequent year through the lease termination date. Additional rents equaling one half of one percent of actual room rental charges are being paid, beginning in fiscal year ending June 30, 2006. UAI also provides room fee waivers for Community Assistants residing in the facility which the University recognizes as Rental Income.

UAI paid base rent, additional rent, and provided room waivers to the University during the fiscal years ending June 30 in the amounts of:

|           | Base Rent |       |      |        |      | Additional Rent |      |       |      | Room Waivers |      |        |  |
|-----------|-----------|-------|------|--------|------|-----------------|------|-------|------|--------------|------|--------|--|
|           | 2011      |       | 2010 |        | 2011 |                 | 2010 |       | 2011 |              | 2010 |        |  |
|           |           |       |      |        |      |                 |      |       |      |              |      |        |  |
| UAI, Inc. | \$        | 4,637 | \$   | 13,506 | \$   | 4,029           | \$   | 6,904 | \$   | 21,387       | \$   | 49,297 |  |

Notes to Financial Statements June 30, 2011 and 2010

#### **Facilities Management Contract for Student Housing Facilities**

The University has entered into a Facilities Management Contract with UAI to provide UAI with management services operating UAI's Student Housing Facilities commencing on July 1, 2005, and terminating on June 30, 2010. The Facilities Management Contract included automatic renewals for up to six additional five year periods, consecutively. The Contract was automatically renewed for July 1, 2010, through June 30, 2015, but was terminated on October 31, 2010. Total management fees charged to UAI for the years ended June 30, 2011 and 2010, were \$30,199 and \$87,959, respectively.

Under the terms of the Facilities Management Agreement the University collects rent, advance deposits, and other fees from the student renters then transfers the money to UAI. The total amount due to UAI at June 30, 2010, was \$231,445. There were no amounts due at June 30, 2011.

#### 16. Related Party Transactions - PA State System of Higher Education

On October 22, 2010, the University borrowed \$8,204,895 from the PA State System of Higher Education's Short Term Investment Fund under a promissory note to temporarily finance the retirement of UAI's commercial loan from Citizens Bank. The promissory note is for a term not to exceed 282 days to be repaid upon closing of the next available PASSHE bond issue no later than July 31, 2011, at an interest rate of .44% (rate per annum) or a per diem of \$98.91 in accordance with established PASSHE Policy. At June 30, 2011, this obligation is reflected in the University's Balance Sheet – Primary Institution as Current portion of loans payable.

#### 17. Subsequent Events

In July 2011, PASSHE issued Series AM tax-exempt revenue bonds in the amount of \$119,085,000. The University participated in the Series AM issue in the amount of \$7,766,479. Proceeds, including bond premium of \$464,429, were used to repay the \$8,204,895 promissory note payable to the PA State System of Higher Education's Short Term Investment Fund plus interest of \$26,013.

#### 18. Termination Benefits

In March 2010, the PASSHE Board of Governors approved a Voluntary Retirement Incentive Program for both union and non-represented employees meeting certain age and service requirements. Eligible employees who by May 28, 2010, indicated their intent to retire between June 18, 2010, and August 27, 2010, qualify for a cash incentive payout of between \$6,000 and \$30,000, depending on base salary and years of service. As of June 30, 2010, 27 eligible University employees accepted the offer by signing a release and settlement agreement releasing PASSHE from all legal claims related to their employment and retirement. During the fiscal year ending June 30, 2011, 10 additional employees completed their acceptance of the offer. The cash incentive is not eligible for retirement benefits. The Association of Pennsylvania State College and University Faculties declined to participate in this program.

Required Supplementary Information Years Ended June 30, 2011 and 2010 (Unaudited) (Amounts in thousands)

#### Schedule of Funding Progress for The System Plan (OPEB)

| Actuarial<br>Valuation<br>Date | Actuarial<br>Value Of<br>Assets<br>(a) |  | 1  | Actuarial<br>Accrued<br>bility (AAL)<br>(b) | _  | nfunded<br>AL (UAAL)<br>(b-a) | Funded<br>Ratio<br>(a/b) | Covered<br>Payroll<br>(c) | UAAL as a Percentage of Covered Payroll ([b-a]/c) |  |
|--------------------------------|--|--|----|---|----|-------------------------------|--------------------------|---------------------------|---|--|
| July 1, 2008                   | \$                                     |  | \$ | 138,169                                     | \$ | 138,169                       | 0%                       | \$<br>68,741              | 201.0%  |  |
| July 1, 2009                   | \$                                     |  | \$ | 148,463                                     | \$ | 148,463                       | 0%                       | \$<br>70,803              | 209.7%  |  |
| July 1, 2010                   | \$                                     |  | \$ | 168,184                                     | \$ | 168,184                       | 0%                       | \$<br>72,728              | 231.3%  |  |

The information above relates to the University's share of the System Plan; i.e., it does not include any other PASSHE Institution or the Chancellor's Office.

#### Schedule of Funding Progress for The REHP (OPEB)

| Actuarial Actuarial Value Of Valuation Assets Date (a) |    | Actuarial<br>Accrued<br>ability (AAL)<br>(b) | Unfunded<br>AL (UAAL)<br>(b-a) | Funded<br>Ratio<br>(a/b) | Covered<br>Payroll<br>(c) | UAAL as a<br>Percentage<br>of Covered<br>Payroll<br>([b-a]/c) |      |
|--|----|--|--------------------------------|--------------------------|---------------------------|---|------|
| July 1, 2008   | \$ | 60,000                                       | \$<br>12,863,270               | \$<br>12,803,270         | 0.47%                     | \$<br>3,559,000   | 360% |
| July 1, 2009   | \$ | 47,920                                       | \$<br>13,257,570               | \$<br>13,209,650         | 0.36%                     | \$<br>4,093,000   | 323% |
| July 1, 2010   | \$ | 56,320                                       | \$<br>13,674,250               | \$<br>13,617,930         | 0.41%                     | \$<br>3,786,000   | 360% |

The information above relates to the Commonwealth's REHP as a whole; i.e., it is inclusive of all participating Commonwealth agencies and instrumentalities. Nearly all Commonwealth agencies and instrumentalities participate in the REHP.