

The First Step: How to Start & Finance Your Business

IUP SMALL BUSINESS DEVELOPMENT CENTER EBERLY COLLEGE OF BUSINESS & INFORMATION TECHNOLOGY

2012 Seminar Dates

Normally the Third Tuesday Evening
of Each Month
7:00 PM to 9:00 PM

January 17, February 21
March 20, April 17, May 15
June 19, July 17
August 21, September 18
October 16, November 20
December 18

Location

The SBDC Conference Room
Suite 108
Eberly College of Business &
Information Technology
664 Pratt Drive
IUP, Indiana, PA 15705

To register please visit
www.iup.edu/marketplace
then select
Small Business
Development Center
Seminars.

For more information
please call 724-357-7915 or
e-mail iup-sbdc@iup.edu



The Small Business Development Center at IUP is offering *free seminars on Starting and Expanding a Business.

Seminar Topics include:

- ⇒ Start -up Regulatory Issues
- ⇒ Creating Financial Projections
- ⇒ How to Develop a Business Plan
- ⇒ The Realities & Prospects of Financing
- ⇒ Questions & Answers

Persons attending the seminars will be entitled to receive free consulting services from our Center which has successfully counseled hundreds of businesses and a one year subscription to INC Magazine.

Types of Free Assistance Available

- Assistance with Business Plans
- Financial Projections
- Business Acquisitions
- Market Strategies
- New Product Development

The Indiana SBDC is partially funded under Cooperative Agreement No. 03-603001-Z-0040-23 by the U.S. Small Business Administration (SBA). The support given by the SBA through such funding does not constitute an express or implied endorsement of any of the co-sponsor(s) or participants opinions, findings, conclusion recommendations, products or services.

All SBDC programs are non-discriminatory and open to the public. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance. Please contact us at (724) 357-7915.

*The project was financed in part by a grant from the Pennsylvania Department of Community and Economic Development & the U.S. Small Business Administration Jobs Act.

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Small Business Development Center
Indiana University of Pennsylvania

Helping businesses start, grow, and prosper.