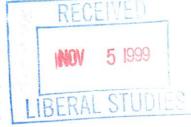
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Submission Date: Action-Date: LIBERAL STUDIES Submission Date: Action-Date: Action-Date:
CURRICULUM PROPOSAL COVER SHEET University-Wide Undergraduate Curriculum Committee I. CONTACT
Contact Person Martha Troxell Robert Boldin Phone 357-5749
Department Finance and Legal Studies
II. PROPOSAL TYPE (Check All Appropriate Lines)
XXX COURSE Real Estate Practice Suggested 20 character title
New Course*
Course Number and Full Title
Course Number and Full Title
Liberal Studies Approval + for new or existing course Course Number and Full Title
Course Deletion
Course Number and Full Title
X Number and/or Title Change BL383 Real Estate Practice Old Number and/or Full Old Title .
RE383 Real Estate Practice
Old Number and/or Full Old Title RE383 Real Estate Practice New Number and/or Full New Title Course or Catalog Description Change Course Number and Full Title
PROGRAM: Major Minor Track
New Program*
Program Name Program Revision*
Program Name
Program Deletion*
Title Change
Department Curriculum Committee College Curriculum Committee College Dean
+ Director of Liberal Studies (where applicable) *Provost (where applicable)

I. Description of Curriculum Change

A. Catalog Description

1. Current Catalog Description

BLAW 383 Real Estate Practice

3 class hours 0 lab hours 3 semester hours (3c-0l-3sh)

Prerequisite: BLAW 382

One of two courses required by the Pennsylvania Real Estate Commission in order to take the Pennsylvania Real Estate Exam. Topics include real estate brokerage, the real estate market, listing contracts, the Pennsylvania Real Estate Licensing and Registration Act and its rules and regulations, appraisal, property management, fair housing laws, ethical practices for real estate professionals, and real estate math.

2. Proposed Catalog Description

REAL 383 Real Estate Practice

3 class hours 0 lab hours 3 semester hours (3c-01-3sh)

Prerequisite: REAL 382

One of two courses required by the Pennsylvania Real Estate Commission in order to take the Pennsylvania Real Estate Exam. Topics include real estate brokerage, the real estate market, listing contracts, the Pennsylvania Real Estate Licensing and Registration Act and its rules and regulations, appraisal, property management, fair housing laws, ethical practices for real estate professionals, and real estate math.

B. Summary of Proposed Changes

Change Course Prefix

C. Justification/Rationale for the Change

Increased awareness of our real estate offerings. We have received complaints that interested students, particularly outside the Eberly College, have been unable to locate our real estate courses in the schedule of classes when carried under a BLAW prefix, and are left with the impression that no such courses are offered at IUP. As such, the REAL prefix is more descriptive and visible for this course.

II. Letters of Support

None required. No other departments are affected by this change.